ZURICH, TUESDAY, SEPTEMBER 3, 1985

ESTABLISHED 1887

Thatcher Reorganizes Cabinet In Bid to Cut Unemployment

By Harvey Morris

LONDON - Prime Minister Margaret Thatcher reorganized her 22-member cabinet on Monday in an apparent effort to reduce Britain's record unemployment and strengthen her Conservative Par-ty's position for the next general

The changes included the portfo-lios of employment, home affairs and trade and industry and brought a new man to the Northern Ireland Office at a time of crucial negotiations with the Irish Repub-

As part of a strategy to bolster the declining popularity of the Conservatives, Mrs. Thatcher transferred Trade and Industry Secretary Norman Tebbit to the party chairmanship, a key public relations post.

Mr. Tebbit was injured in an Irish guerrilla bomb attack during the Conservative Party meeting last year. The attack left his wife para-

The Conservative Party chair-man, John Gummer, was moved to a relatively junior job at the Agriculture Ministry.

in East

Mr. Tebbit was replaced by Leon Brittan, the bome secretary, as part of a restructuring that government sources said was designed to reduce the number of unemployed in the remaining years of Mrs. Thatcher's second term, which ends in 1988.

Unemployment in Britain stands at a record 13.4 percent, representing 3:25 million unemployed.



Margaret Thatcher

Lord Young, a former business-man who was brought into the government a year ago with special responsibility for job creation, was promoted to employment minister with additional powers for promoting private enterprise.

Mr. Brittan's place at the Home Office was taken by Douglas Hurd, a former diplomat who laid the oundwork for a new peace initiative as Northern Ireland secretary. Tom King the former employ-ment secretary, will replace Mr.

Lord Young, whose promotion appeared to be the key move in the reorganization, was also given the task of heading a program of urban renewal in Britain's decaying inner city areas as well as responsibility

for promoting small business. from the cabinet: the chief treasury Lord Gowrie, the arts minister.

Succeeding Mr. Jenkin is Ken-neth Baker. Mr. Rees was replaced by John MacGregor. Lord Gowrie also was the chancellor of the duchy of Lancaster, a cabinet post. Mr. Tebbitt will assume that title; Lord Gowrie's responsibilities for the arts will be taken over by Rich-

Mrs. Thatcher's appointments did not include Cecil Parkinson, who resigned as trade minister in 1983 after his former secretary revealed that she was pregnant with his child.

Sports Minister Neil Macfarlane said earlier that he was resigning. His replacement has not been

■ Mirror Strike Is Settled

Printers at the Mirror Group newspapers voted Monday to accept a proposed settlement in a oute that has kept Britain's second largest daily, the Mirror off the street for more than a week, The Associated Press reported.

The dispute between Mr. Maxwell and the National Graphical Association arose last month when he announced plans to shift publi-cation of The Sporting Life, Britain's leading horse-racing daily, from Fleet Street to a suburban

Management said that under the agreement, the Sporting Life would not resume production at Mirror Group headquarters in London, and 300 people would be shifted



Some South African mine workers prepared Monday to go down the shaft and start the day's shift despite a strike call at several mines by the National Union of Mineworkers.



A trader at the Johannesburg Stock Exchange confers with a client by telephone Monday as the exchange reopened after a three-day suspension ordered by the government.

S. Africa Miners Fail to Rally to Call for Strike

DEELKRAAL, South Africa A strike called by black South Afri-can mine workers failed to attract large-scale support Monday and their leaders accused mining com-panies of intimidating workers.

In mixed-race areas around Cape Town, meanwhile, police us-ing shotguns killed one person and wounded several others as new riots empted. At least 30 persons were killed around Cape Town last

The police charged demonstrators at a school in the Malay district of central Cape Town and a car was set on fire in the same area. witnesses said. Elsewhere youths set up barricades, threw stones at cars and clashed with police who fired birdshot.

Cyril Ramaphosa, general secre-tary of the National Union of Mineworkers, said that of its 60,000 members called out at seven mines only about 10 percent had

But he said 17,000 other miners refused to work at three gold mines and three coal mines in sympathy with the union's wage dispute with mine owners.

"We underestimated management preparedness on the mines where we were supposed to go out." said Mr. Ramaphosa. "The intensi-ty of intimidation was a lot higher than we expected."

Mr. Ramaphosa was shuttling between mines aboard a helicopter to assess response after the union's telephones (ailed just as the strike was due to start Sunday night.

He said that it was "a very strange coincidence that when we need the telephones most they are not working. The strike center is cut off from the workers who are not able to get news to us or instructions from us."

Gold Fields of South Africa, which owns the Deelkraal mine

tion there had ceased after less than a third of the 4,500 men on a shift

had turned up.
At least 13 mine workers have been injured, some in clashes with security personnel using rubber bullets and tear gas, mine officials said. Seven were hurt at the Beatrix mine in Orange Free State province and six at Kloof, west of Johannes

Twenty-three miners were ar-rested at Kloof for alleged intimidation. At least one armored car was seen from the air at Deelkraal

Continued rioting in black townships across the country claimed two more lives overnight, the police

A black policeman shot to death a man in a crowd that attacked his home at KwaZakele township near Port Elizabeth in Cape province. In Sebokeng, south of Johannesburg, a black policeman was found stabbed to death, they added.

As the racial violence continued a European fact-finding mission returned Monday from South Africa apparently convinced that European Community sanctions would not help end apartheid. The mission, including the Lux-

embourg, Italian and Dutch foreign ministers and a European Commission representative, is due to report next week to community foreign ministers in Luxembourg who will have the final say.

A diplomat close to the mission said: "They will not recommend sanctions although it's up to the 10 to decide."

The Luxembourg foreign minis-ter and mission head, Jacques Poos, said any sanctions that the commu nity could impose would be of "secoud rate importance" compared with the pressures already faced by the South African government at home and abroad

The European Community,

'Reagan 'Rarin' to Go' In Tax Revision Battle

INDEPENDENCE, Missouri — sational morder — it's more like a President Ronald Reagan, saying daily mugging and we've learned to he is "rarin' to go" after convales- live with it," he said. cence from cancer surgery, returned Monday to his campaign for fice for more than a dozen years tax revision, urging Americans to now with roughly three years and take our current tax system out four months to go — the Lord

and string it up." In a speech at a stop here in Harry S. Truman's hometown on his way back to Washington from a are no more elections for me, and. three-week California vacation, therefore, no need for political con-Mr. Reagan declared that his tax plan is opposed by "the people who have a vested interest in the status

He defined "status quo" as "a Latin name for the mess our tax structure is in," adding: "Those vested interests just hate it when we talk about reform, and they loved it when they thought I was laid up and out of action."

Well," Mr. Reagan said, "I'm back, and rarin' to go, up for the battle that has only just begun." Recalling Truman's days as a county judge in Independence, Mr. Reagan related a story that Truman once told about a blacksmith serving on a Missouri jury.

When the judge asked the juror if he was prejudiced against the de-fendant, the juror replied, "Oh, no, judge. I think we ought to give the bum a fair trial first and then string

Let me tell you why we ought to take our current tax system out and

string it up," Mr. Reagan said.
The present system, he declared, penalizes families, hinders economic growth and is not progressive, despite the contentions of some opponents of his proposed overhaul. "Recently the Treasury Department completed a study on the tax-

es paid by those in the top brack-ets," the president said. "It was not a pretty sight. True, nearly half paid the heavy tax, but a sizable number took advantage of the socalled loopholes and tax shelters. "In the year 1983 there were 260,00 persons who had incomes from all sources of a quarter of a

million dollars a year or more. Almost 30,000 of them paid virtually nothing at all." But Mr. Reagan said that "in a democracy like ours, it's hard for us to get worked up and united over nething unless it's truly dramatic

like a sensational murder."

"Well, our tax code is not a sen-

By David S. Broder

"Since the Constitution limits a president to only two terms, there

siderations in any decision I'm called on to make." "Like you I'll be living with everything we do in these next few years here in Washington," he added. "That's why I want tax reform for all of us."

"It's true I've been in public of-

The speech was the first Mr. Reagan had scheduled at a gather-ing open to the general public since having a section of his colon re-moved in a cancer operation July 13. He spoke at a \$1,000-a-plate Republican fund-raising dinner in Los Angeles on Aug. 22 and also made a few brief remarks at a press party in Santa Barbara.

ers as brisk and vigorous, aithough not as tan as usual for this time of year. He had a patch of skin cancer removed from his nose recently, and his doctors advised him to cut down exposure to the sun. He says

Mr. Reagan plans a speech on behalf of his tax plan in Raleigh, North Carolina, on Thursday, and aides say he will make about one speech a week on the subject in eptember and October, attempting to counter congressional resistance to the plan.

He gave a preview of his approach in his radio address on Saturday, saying, "Let's go forward by cutting income tax rates again and building opportunity." Mr. Res-gan's tax plan would reduce taxes for some and raise them for others.

The Treasury Department is sending Congress a set of revisions to the tax plan, to make up what the Joint Committee on Taxation says would be a \$25-billion loss in revenue. Treasury officials are to meet with members of the Ways and Means Committee of the House of Representatives on Saturday and Sunday to discuss the changes.

3 Ex-Aides Say Summit

Washington Part Service NEW ORLEANS — Three men

who have occupied leading U.S. governmental positions in defense and national security under both Republicans and Democrats during the past 25 years say the Gene-va summit and arms control talks present a serious danger and a limited opportunity for the Un

Robert S. McNamara and James defense. Brent Scowcroft was a na-

Making a joint appearance Satrday at the American Political Science Association, all said the fate of the summit lies largely in the president's use of his Strategic Defense Initiative as a bargaining The president has struck observ- point. None expressed optimism.

Mr. Scowcroft, an adviser in the Nixon and Ford administrations and former head of a bipartisan commission for Mr. Reagan on the MX missile, said the president's emphasis on a space-based missile defense system also makes members of the Atlantic alliance "ex-

Some allies fear that the Strategic Defense Initiative's cost will divert funds and attention from the conventional defense of Western Europe, he said, while others think it will make obsolete the independent nuclear forces of Britain and

"The Europeans have always feared either U.S. co-optation or abandonment," Mr. Scowcroft said, "and SDI has a unique capaci-ty to ignite both fears."

He called the U.S. conservatives' reliance on space-based defense as simplistic in its own way as the advocacy by liberals of a nuclear

Mr. Schlesinger, who headed the (Continued on Page 2, Col. 5)

Imperils U.S.

R. Schlesinger were secretaries of tional security adviser. They all were cautious in assessing pros-pects for arms control and the outcome of the meeting in November between President Ronald Reagan and the Soviet leader, Mikhail S.

tremely apprehensive."

Defense Department and the Central Intelligence Agency for periods in the Nixon and Ford administra-

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the country's Reserve Bank, was

country's financial crisis.

By Bob Hagerry

International Herald Tribune

LONDON - The governor of In Johannesburg, meanwhile, the South Africa's central hank cut South African rand rose steeply short a visit to the United States on against the dollar as trading Monday, apparently abandoning opened for the first time since an attempt to enlist U.S. govern-Tuesday, when the government closed financial markets in an atment and banking support for his tempt to stop the currency's A spokesman for the South Afri-

olunge. can Embassy in Washington said Bankers and financial analysts in that Gerhard de Kock, the head of London said that South Africa's "leaving shortly" and had called declaration Sunday of a fouroff a press conference scheduled month moratorium on repaying leave the United States came as a
for Tuesday. The spokesman gave principal on most foreign debts was surprise. It had been reported that

no reason for the departure, and it a major blow to the country, but he was to meet with the chairman was unclear where Mr. de Kock that the action probably was inev- of the U.S. Federal Reserve Board,

> The question now, they said, is whether the government will make enough political reforms to regain the confidence of international bankers and investors.

mist at American Express International Banking Corp. in London. The decision by Mr. de Kock to

"A lot bangs on what happens now politically in South Africa," said Richard O'Brien, chief econo-

Paul A. Volcker. U.S. bankers and officials had

shown little enthusiasm for meeting with him or helping South Africa overcome its financial squeeze. We want to stay out of this as much as we can," a Reagan admin-istration official said Sunday.

Last week, Mr. de Kock met in London with Robin Leigh-Pemberton, governor of the Bank of En-

South Africa Central Bank Head Cuts Short U.S. Visit The rand's sharp gain Monday had been expected in light of promises of heavy intervention in the market by the South African anthorities. The government reintroduced Monday a two-tier currency system that had been abolished in 1983. The system is designed to discourage foreign investors from

pulling their funds out. The commercial rand, now used for most external transactions. closed in Johannesburg at about 45.75 U.S. cents, up from the low of about 35 cents reached early last (Continued on Page 2, Col. 2)

Mexicans Seek Talks

On Debt

By Richard J. Meislin

New York Times Service

MEXICO CTTY — Mexico has announced that it will demand new negotiations with its foreign creditors in an effort to improve the terms of payment on its \$96-billion foreign debt.

President Miguel de la Madrid, in his annual state of the nation address Sunday, rejected "confrontation or repudiation of contracted obligations as a solution to the

country's foreign-debt problem.
But he added, "We will insist on the path of dialogue and negotiation and on the search for new formulas that satisfy, fairly and pragmatically, the real interests of the parties of the international economic system, making it clear that to pay it is necessary to grow."

Mexico, the second-largest debtor in Latin America after Brazil. has gained high praise and credibility among foreign bankers for its performance in trying to resolve its debt problems, and is considered a leader among Latin American countries in debt-crisis negotiations. Nevertheless, the falling price of oil has caused worries that Mexico will be unable to meet loan

A decision by the Mexican government that the terms imposed by the international financial commumity are no longer workable would be likely to complicate negotiations throughout Latin America, which as a whole owes about \$370 billion to foreign banks. A local representative for one

major U.S. bank said he believed that Mexico's announcement was an effort to "scare the bankers into living up to their side of the compromise" by providing Mexico with fresh funds in response to the country's attempts to alleviate its debt problems. "What they're saying is, 'Loosen



Miguel de la Madrid

up the purse strings now or face the consequences," he said, adding that Mexico probably had refrained from acting sooner to avoid eopardizing the renegotiation of its principal payments, which was completed last week.

Mexican officials signed the second of two parts of a \$48.7-billion rescheduling agreement with more than 600 creditor banks on Thursday. Under the package, Mexico will pay interest at % percent over the London interbank offered rate for the period 1985-86, rising to 1% percent for 1987-91 and to 11/4 percent for 1992-98.

The banker also said that Mexico's move to seek new negotiations could mark an important change in the dynamic of the Latin American debt problem, since up to now those countries that had created problems for foreign banks were "the relatively nonimportant ones" with lower levels of debt.

While hewing to a line of austerity for three years has made Mexico popular with foreign banks, it has had a sharply negative effect on the government's popularity at home, according to political analysts. The government's concerns have

increased with the recent drop in But to the retailing and service industries the shopping center is, the price of oil, Mexico's main export, which threatens to leave the (Continued on Page 2, Col. 7)

JEFFERSON COUNTY. Colorado - The electronic dawn came precisely at 9 A.M., bathing the Orange Julius stand in a cool fluorescent glow and glis-tening off the designer frames in

the counters at Royal Optical. Along three miles (4.8 kilometers) of hallway, 195 store managers began raising their Roll-O-Matic auto-shutters, and a platoon of cookie, corn dog and KarmelCorn purveyors lit their

To the swelling strains of "Oh, What a Beautiful Morning" on the Muzak, a new day was breaking at Southwest Plaza, an enormous pentagonal shopping mall that floats above a vast sea of suburban homes in central Colorado like the battleship New Jersey at a convention of canoes.

Before the end of the shopping day 13 hours later, about 30,000 people would pass through the Plaza, staying an average of 2.3 hours apiece. They would fill all 6,928 spaces in the sprawling asphalt parking lot, drop 150 pounds (68 kilograms) of pennies into the fountains around the mall's central "performance center," eat 1,000 Super Pretzels and purchase a half-million dollars' worth of goods and services ranging from diamonds to doorknobs, dental checkups to di-

vorce settlements. It was just another day at the shopping mall, the place where much of America spends -literally and figuratively - its sum-

It is established sociological lore by now that giant shopping centers such as Southwest Plaza. a concrete hulk built in a style that might be called early airplane hangar, have become the social centers of American life, the new Town Halls and Main

The Malling of Main Street, USA "MALLIES" MALLIES JUST HANG SOME CUTE! DON'T BUY AROUND THE SHOPPING SHOES, SIR THINGS, MARCIE MALL ACTING COOL ...

We put one shoe store here and another way over there. We want you to pass 35 more stores between the two. Hopefully, you'll drop 30 or 40 more bucks along

the way.' — A shopping mall manager

first of all, an amazing money all the shoes she needed at Kinmachine, the most powerful marketing mechanism ever devised.

The secret of the American shopping center is a phenome-non deliberately designed into every mall. It has been called the "Gruen transfer" in honor of retailing visionary Victor Gruen, who conceived the notion 30 years ago, and it was visible recently at Southwest Plaza minutes after the center opened for

A young woman wearing pink pedal pushers and tugging two small children marched rapidly down the corridor, resolutely ignoring the petting zoo, the Dairy Cream, the Radio Shack and the House of Suede as she headed for Kinney's Shoes.

In marketing parlance, she was a "destination shopper," a consumer who had come to the mall with a specific purchase in nev's. So she set off toward one of the mall's other shoe stores, a trip that took her past dozens of other merchants. Suddenly, she vecred into

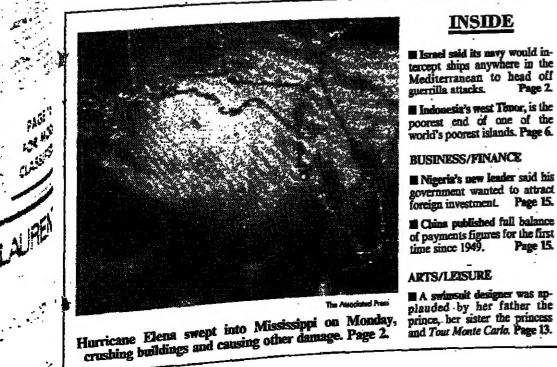
Hickory Farms; from there, she moved down the corridor to Waldenbooks. By the time she arrived at the next shoe store, her arms were full of purchases and each child was lapping at an ice cream cone. Just as Mr. Green intended,

formed from a destination shopper to an impulse shopper, which is the metamorphosis mall designers dream about. "See, we put one shoe store here and another way over there," explained Marcella Cain.

the woman had been trans-

Southwest Plaza's exuberant operations manager. "We want you to pass 35 more stores between the two. Hopefully, you'll drop

But the woman could not find (Continued on Page 2, Col. 7)



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Syria Said To Be Ready To Back Talks On Lebanon

BEIRUT - Svria will try to relaunch peace talks between Leba-non's Moslems and Christians, a senior Christian Phalangist Party leader was quoted Monday as say-

ing.
The party's vice president,
George Saadeh, said, Damascus has resolved to put an end to the war," Beirut newspapers reported. He made the statement after re-

He made the statement arter re-turning Sunday from talks in Syria. "Syria is seeking to bring about a new conference of dialogue among the various Lebanese factions said Mr. Saadeh, who headed a Phalangist delegation to two days of talks with Vice President Abdel Halim Khaddam.

The independent Beirut daily An-Nahar, however, said the delegation was told that Moslem-Christian talks would be restarted only if adequate preparations were made to ensure their success

Moslem parties, which formed a "national unity front" coalition with pro-Syrian Christian figures last month, have presented reform demands, but Christian parties have not yet announced a unified

program for negotiations.

Meanwhile, a prominent supporter of the Palestine Liberation
Organization chairman, Yasser Arafat, was seriously wounded Monday by unidentified gunmen at his home in the Ain el Helweh refugee camp near Sidon.
Security sources identified the

wounded man as Hussein al-Haybi. one of four pro-Arafat leaders or-dered out of the southern port city by Sidon's Moslem civic and mili a leaders in July.

Tiedge Says Situation Was 'Hopeless' The incident followed the assassination on Saturday of Mr. Ara-fat's chief deputy in Sidon, Mus-tafa Kassem Khalifa, by masked gunmen in the camp.

Jerusalem Bomb Wounds 5 West Germany's chief counterspy Syrian-backed Palestinian rebels until two weeks ago, wrote the

claimed responsibility for a bomb-ing near Jerusalem on Monday that sides because he was in a hopeless Israeli police said wounded five situation, government sources said persons, The Associated Press re-Monday. ported from Damascus.

The dissident Palestinian group explanation — he was apparently led by Colonel Sayed Musa, also referring to his debts — in a letter known as Abu Musa, said in a in which he also refused to meet statement that the bomb exploded in a bus station, killing or wounding a "large number of Zionists." Israeli police said the bomb exploded at a suburban bus stop. have had financial and alcohol

Wreck of Titanic Reported Found By French Crew

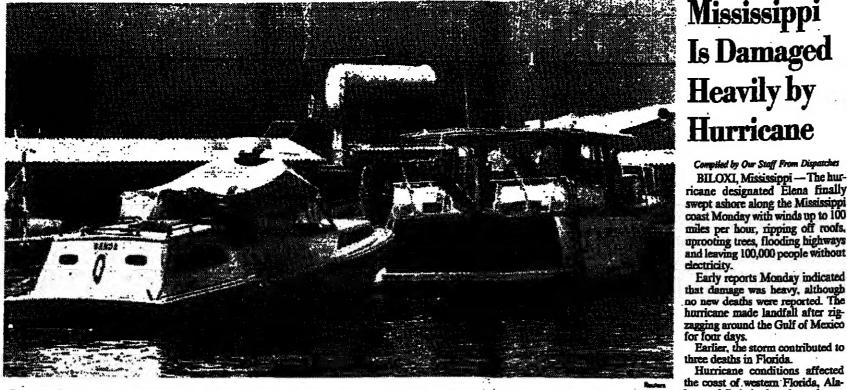
Compiled by Our Staff From Dispatches PARIS — The government-operated French Institute for Research and Exploitation of the Sea said Monday that a tion had discovered the wreck of the liner Titanic 560 miles off Newfoundland at a depth of more than 13,000 feet.

The announcement said that the wreck was positively identified by the French-made SAR submarine sonar system and American-made ARGO underwater cameras

The Titanic struck an iceberg and sank on its maiden voyage in 1912, with the loss of 1,513 of about 2,200 crew members and

Ten millionaires were on board when the ship sank. Its strongroom was filled with valuables, including diamonds valued at \$7 million in 1912.

The U.S. Navy and the National Geographic Society helped to underwrite the expenses of the expedition. (AP, UPI)



Israeli Navy personnel in Haifa stood on two boats Mon- Palestinian guerrillas toward south Lebanon. The military day that were seized by the navy after carrying suspected command said the guerrillas intended to cross into Israel.

Rabin Says Israeli Navy Will Act Against Guerrillas

By William Claiborne Washington Post Service

JERUSALEM - Defense Minister Yitzhak Rabin said Monday that the Israeli Navy would inter-cept vessels not only in territorial waters off the Israeli coast, but anywhere in the Mediterranean Sea to prevent guerrilla attacks.

Mr. Rabin said that Israel, having sealed its land borders, could expect a concerted effort by the Palestine Liberation Organization to land guerrillas from offshore. Israel, he said, had a right to prevent attacks on its citizens by

BONN - Hans Joachim Tiedge,

They said Mr. Tiedge gave the

problems before he defected to

East Germany's leader, Erich Hon-

ecker, promised to have all mine-

month. East Germany reportedly cleared all automatic shrapnel guns

week before the government tem-

porarily closed the market. Trading

Later, in London, the rand slipped back to around 43 cents.

its debt payments because many

foreign banks, particularly U.S. in-stitutions, had begun demanding

repayment of short-term loans as

they matured rather than automati-

lion of foreign loans falling due within the next 12 months. Most

were made to local banks, which

then lent the proceeds to South

African companies in need of for-

seen to be supporting the South African regime," said Quentin Pat-erson, an analyst at the London

stockbrokerage of Williams de Broe Hill Chaplin & Co.

Santos de Cartier

OR ET ACIER.

AUTOMATIQUE, ETANCHE

ler mut de (artier

There's no way banks can be

eign exchange.

Cartier

The country has about \$12 bil-

cally renewing them as usual.

South Africa was forced to delay

was light and jittery.

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essary, seizing ships in the high seas fense Forces command said was a outside Israel's territorial limits.

The defense minister told an Is-United States that he expected ellas in international waters in a tion headed by Vasco PLO fac-Fatah, the mainstream PLO fac-tion headed by Yasser Arafat, to for Sidon, Lebanon, from Cyprus begin "an all-out effort to resume atrocities - murderous attempts to penetrate Israel and to kill in an indiscriminate way Israelis, Jews."

Mr. Rabin spoke after an Israeli Navy patrol intercepted a yacht carrying Palestinian guerrillas from cyprus to southern Lebanon last in a suspicious manner," British

intercepting, boarding and, if nec- weekend for what the Israeli De- and Greek crewmen were detained with a group of suspected Palestinterrorist mission inside Israel.

men, an American and an Austra-

lian, are being held for questioning.

and that final demand had been

Mr. Tiedge, 48, also had alcohol

problems, and security sources say

he may have feared his own dis-

missal as a security risk. Following

the defection, Heribert Hellen-

broich, the head of Bonn's secret

service, was dismissed last week af-ter Chancellor Helmut Kohl said

he bore responsibility for allowing

The West German spokesman

said that East Germany sought a

meeting with Martin Winkler, an

East German diplomat who, defect-

ed on Aug. 25. He indicated that Mr. Winkler had refused.

Bonn has denied any link be-

tween Mr. Winkler and the defec-

Mr. Tiedge to remain at his job.

The military command said the It was the second interception of Palestinians were members of "Force 17." described as an elite guard commanded by Mr. Arafat, which recently moved to Jordan. A command spokesman said was captured. Two foreign crew-

that Fatah units specially trained in shore landings had been preparing for attacks inside Israel for over a The Israeli military command year at camps in Algeria.

authorities would begin damage as-sessments immediately. The state's public safety commissioner, James Roberts, said major roads to the said that in the most recent inci-The spokesman said the PLO had obtained a number of speed-boats to use from southern Leba-

the coast of Florida on Sunday and headed northwest with winds of from the border fences earlier this Mr. Tiedge had debts of more than year and was said to be clearing 100,000 Deutsche marks (\$34,000) Defies Plea of **Labor Chiefs** sent to his office for 35,000 marks.

Reuters down to about 75 mph. By after-BLACKPOOL, England — Brit-noon, all hurricane warnings had ain's second largest trade union re-buffed an appeal from labor leaders Monday, and now is facing possible disciplinary measures for cooperating with the Conservative government, union sources said.

Union of Engineering Workers faces suspension or expulsion from the Trades Union Congress, a grouping of almost 100 unions, because it has indicated that it will continue to accept money from the government to finance balloting on such issues as strikes and leader-

The Trades Union Congress has ordered its unions not to cooperate with union reform laws enacted by the government of Prime Minister Margaret Thatcher.

Norman Willis, the general secretary of the congress, called the situation very serious. He added, "Nobody that I know wants any union — certainly not the engineering union — to go out of the TUC."

As well as providing state funds to assist union balloting, the laws prohibit sympathy action and give employers legal redress against such stoppages. The engineers are backed by the

335,000-member electricians' union, whose leader, Eric Hammond, said his members would walk out if the other union were expelled_

The crisis reflects a deep division ressure to impose sanctions. In the congress over whether to try
Mr. Poos said opinion in South to live with the Thatcher laws some elements of which the opposi-

In Mrs. Thatcher's years in power, the congress has lost 2.4 million members and now claims 9.8 mil-

blew windows out. Parts of U.S. Highway 90 along the coast were blocked by water The appeal to the million--member engineers' union came after the Trades Union Congress held an emergency meeting an hour before its annual conference, sources

that surged over seawalls.

"Preliminary indications are that the damage is more extensive than Frederick in 1979," Jackson County'a civil defense director, Hank The conservative Amalgamated

Turk, said of the Pascagonia area. Gulf coast power company offi-cials said it would be several days before power could be restored to In Florida, a spokesman for Gulf Power Co. said that 100,000 customers in the western panhandle and 59,000 west of Tampa had lost

Is Damaged

Heavily by

Hurricane

Compiled by Our Staff From Dispatches

swept ashore along the Mississipp coast Monday with winds up to 100

Early reports Monday indicated

zagging around the Gulf of Mexico

Earlier, the storm contributed to

Hurricane conditions affected

and created fires throughout the

burricane area by knocking down

power lines.
Police in Gulfport, Mississippi, said tornadoes had hit two schools

serving as emergency shelters. The roof of one collapsed and injuries

were reported at one elementary

Mississippi's governor, Bill Al-lain, asked President Ronald Rea-

gan to declare the state's coastal

counties a disaster area. He said

Gulf coast were closed by high wa-

evacuated coastal areas of Florida, Alabama, Mississippi and Louisi-

ana after Elena reversed course off

125 miles (200 kilometers) per

.The storm's highest sustained

winds began dropping after it hit land Monday and by midday were

been discontinued along the coast.

County officials said there was ex-

tensive damage to vehicles when the sudden drop in air-pressure

In the Pascagoula area, Jackson

More than one million people

school that housed 184 evacuees.

three deaths in Florida.

power as the storm passed there In Florida, the hurricane washed

away piers, swept away beaches and flooded homes. Gordon Guthrie, director of the Florida Division of Emergency Management, said officials

planned to fly over islands off Franklin County southwest of Tal-Bob Chapman, a duty officer at

the Emergency Management Agency, estimated that between 60,000 and 70,000 Mississippians had left their homes. Louisiana state police estimated that 400,000 people had fled, and 175,000 had been ordered to evacuate the Alabama coast.

At various times 1.25 million were evacuated in Florida, although that included panhandle residents twice because they evacuated twice, said Joy McIlwain, emergency management spokes-woman for the Department of Community Affairs. Governor Bob Graham lifted all mandatory evacuation orders Monday except for Escambia County.
On Sunday, Elena suddenly re-

versed course and headed northwest again at about 12 mph, and the National Weather Service imposed a new hurricane warning on lion. Even that figure represents 50 the central Gulf coast just days percent of the work force, far higher than most Western countries.

(AP, UPI)

Ex-Aides Caution on Summit

(Continued from Page 1)

tions, expressed the most pessimism concerning the summit "The return to Geneva has been

an unalloyed blessing to the Soviet Union," he said, by allowing Moscow to put behind it two had years in which it was blamed for breakin which it was blamed for break-Flight 007 and the attempted assassination of Pope John Paul II. Mr. McNamara, defense secre-

tary in the Kennedy and Johnson administrations, said the United states and the Soviet Union have it led to a world "with weaker of-switched positions since the 1967 fensive weapons and stronger desummit in Glassboro, New Jersey, with Mr. Reagan adopting the "distorted" view then argued by the a challenge of much greater magni-Soviet Union that "nuclear defense

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moral. All said that the United States

should continue research on strate-

is moral and nuclear offense im-

in which it was blamed for break-down of the previous arms talks, destruction of Korean Air Line tiative "would have us violating the Flight 007 and the attempted assas-Treaty very soon." Mr. Scowcroft, who said he saw

> fensive weapons and stronger de-fense," said negotiation of such a transition in strategic power poses tude than the administration seems ready to undertake. He said there are at least five different concepts of the Strategic Defense Initiative, and the admin-

istration has not by any means sorted out where it is going. ACHELOR, MASTER, DOCTORATE

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WORLD BRIEFS

Rebels, Hostage Die in Ecuador Raid

OUTTO, Ecuador (AP) — Army commandos and police stormed a house Monday where four leftist guerrillas were holding a leading Ecuadoran banker hostage, and the guerrillas and their captive were killed in the ensuing gunfire, officials said.

The kidnappers were members of Colombian and Ecuadoran rebel groups, according to Washington Ruiz, the police chief of Guayaquil. The groups, according to washington that, the pointe chief of Guayaquat. Fig. rebels had held Nahim Isaias in the Pacific coastal town since Aug. 7, demanding ransom and the chance to exchange him for unidentified people in Central America, officials said.

Mr. Isaias owned one of Ecuador's biggest banks, Filanbanco, a national television station and textile factories. He was also said to have interests in several Miami banks.

miles per hour, ripping off roofs, uprooting trees, flooding highways and leaving 100,000 people without Iraq Reports Another Raid on Kharg

BAGHDAD (Reuters) — Iraq said its air force raided Iran's Kharg
Island oil terminal on Monday, dropping eight metric tons of explosives.

It was the fourth attack that Iraq has reported against Iran's main oil export terminal, in the northern Gulf, in the past 18 days. A military spokesman said the raid was intended to hinder repair efforts.

Iranian officials have insisted that the three repair efforts. Iranian officials have insisted that the three previous attacks caused

little damage to the terminal and did not seriously disrupt oil exports.

Fund-Raiser Fails Nicaragua Refugees

the coast of western Florida, Ala-WASHINGTON (AP) - Nicaraguan refugees got only a tiny fraction bama, Mississippi and southeast-ern Louisiana, said Miles Lawrence of the \$219,525 collected on their behalf at an April fund-raising dinner attended by President Ronald Reagan, according to an internal audit. of the National Weather Service in Tornadoes spinning off the er-ratic, slow-moving hurricane struck at least three shelters in Mississippi

Consultants received over half the money.

The Nicaraguan Refugee Fund, which got direct White House help in arranging the April 15 event, said that costs totaled \$218,376. From the dinner and other revenues, the fund spent \$3,000 to ship relief supplies to efugees in Central America.

The audit follows an earlier disclosure that the refugee fund was started a year ago with the secret involvement of the Nicaraguan Democratic Force, the largest U.S.-backed rebel group lighting to overthrow the Sandinist government in Managua. But fund officials said that no money has gone to the guerrillas.

Spain Joins European Fighter Project

MADRID (AP) - Spain will participate in the European fighter project despite French calls for a different, smaller French-Spanish aircraft, Prime Minister Felipe González has said.

Britain, West Germany and Italy signed an agreement for the con-struction of the European fighter on Aug. 2. The three nations gave France and Spain several weeks to reconsider their initial refusal to participate in the project, which was expected to bring \$30 billion worth of orders if all five countries had taken part. Mr. González made his remarks

in an interview with Xinhua, the Chinese news agency, which was released by his office prior to his trip this week to China and Japan. "We would not like to see France left out," Mr. González said in the interview, parts of which were published in Spanish newspapers Sunday. "But at any rate, we are going



Felipe Gonzalez

Toll Rises to 21 in Zimbabwe Attack

HARARE, Zimbabwe -- The death toll in a rebel attack in southern Zimbabwe last week has risen to 21, a police spokesman said Monday. He said that three more bodies, all of them children's, were found Sunday close to the scene of the attack on a cattle ranch near the farming town of Mwegezi on Thursday.

First reports of the attack, the worst since the insurgents launched their offensive in 1982, said that 18 persons had been killed and four-were injured. Security forces are searching for the rebels whom the government says are followers of opposition leader, Joshua Nkomo, who denies the

Rebels Say Angola Begins Offensive

LISBON (Reuters) — The Angolan guerrilla movement said Monday that government troops, directed by Soviet officers, have begun a major is anti-rebei offensive coinciding with a meeting of the foreign ministers of nonaligned countries this week in Luanda, the Angolan capital.

The National Union for the Total Independence of Angola, known as UNITA, said in a statement distributed in Lisbon that 18 Angolan Army brigades, some with Soviet advisers, were operating against UNITA strongholds in the east and southeast.

Angola has strongly denied allegations by UNITA that Soviet troops are taking part in operations against the rebels.

For the Record

The French Communist Party leader, Georges Marchais, met in the Kremlin Monday with the Soviet Leader, Mikhail S. Gorbachev, Tass

The death toll in Saturday's rail disaster in France rose to 43 Monday when a critically injured passenger died in hospital.

Wee Kim Wee, 69, a former journalist and diplomat, was sworn in Monday as president of Singapore. He was unanimously elected by Parliament on Friday to the largely ceremonial post.

Mexico to Seek Renegotiation (Continued from Page 1)

country with little more foreign exchange than is needed to service its "We can no longer keep seeking

more sacrifices from the people without offering them anything in return," the country's finance min-ister, Jesús Silva Herzog, told foreign bankers in New York, as he

debt has now been almost entirely

restructured, to spread payments over the next 14 years, the total interest payments are still viewed as onerous in light of Mexico's faltering economic growth.

"The problem of the foreign debt has been alleviated, but the solution is not definitive," Mr. de is Madrid said before a joint session debt payments to 10 percent of its foreign earnings. But have a session debt payments to 10 percent earnings.

risks in the face of possible losses of foreign exchange from exports of tourism or in the face of probable increases in interest rates. According to members of the in-

ternational financial community, Mr. Silva Herzog already has begun discussing such measures as ister, Jesús Silva Herzog, told for-eign bankers in New York, as he signed the latest restructuring to the principal amount of the loan - to lower Mexico's annual pay-While the principal of Mexico's ments, or obtaining guarantees that Mexico will have a certain level of funds for development each year.

The country's annual payments are estimated at \$10 billion to \$12 billion for interest alone.

of Congress. "The interest payments are very high and involve tially the same intent. The Malling of Main Street

(Continued from Page 1) 30 or 40 more bucks along the way." office tower housing dozens of law-yers, doctors, dentists and social workers and a string of three small-

Until recently, it was all but holy

writ in the shopping center business that the key to this phenomenon was size: big malls with long corridors lined with lots of stores to create and feed the shopper's apperate and feed the shopper's apperate (135,000 square meters) of

The proof of that theory is represented by the malls known as suscepting area lent to 108 floo State Building. per-regionals" with three or more. major department stores as "an-chor" tenants and more than 150

watchword at Southwest Piaza, a clothing outlets. super-regional with five major de-partment stores, five movie the-gasbord of novelties, including a Super-regional with five major department stores, five movie the gasbord of novelties, including a aters, 190 other retail outlets, an cookie the size of a hubcap for \$14.

er peripheral malls that have sprung up on the edge of the 123-acre (49.5-hectare) complex like suburbs sprawling outward from a

shopping area — roughly equiva-lent to 108 floors of the Empire

it," said the mall manager, Dale "Bigger is better" is clearly the Flowers. It has two-dozen women's

Precious masterpieces at Türler's. atz, Zurich, Nova Park Harel, R.

A spokesman said that Mr. Honecker made his pledge during talks at the Leipzig trade fair on Sunday. East Germany also would ease restrictions on contacts between citizens of the two nations. Military experts say East Ger-many has built more feuces behind

mines in many frontier stretches.

the border and improved electronic with a representative of West Geralarm systems. A government source said the The statement was in Mr. letter added to evidence that Mr. Tiedge's handwriting, one source said. Mr. Tiedge was known to Tiedge's defection was a snap deci-

East Germany on Aug. 19.

Despite the spy episode, West Germany announced Monday that by the East German espionage ser-vice, the source added. "There was clearly an accumulation of problems which could have fields removed from the border this caused a panic reaction," one

sion. Investigations so far had not

found anything suggesting that he was a so-called mole planted earlier

source said. Security sources have said that exposure.

tion of Mr. Tiedge, but security sources have indicated that he was a West German agent and feared

plore unilateral action by borrow-ers, many bankers said South Africa had been forced to come up with its own solution. During the four-month freeze,

short-term debt payments. South Africa said it would continue to pay interest on foreign loans. South Africa's government cannot

insulate itself from outside pressure, said Michael Coulson, an analyst at Phillips & Drew, another London brokerage.

The moratorium is particularly painful for the government because

overseas for some time. Others conended that possible concessions to



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South African Central Banker Leaves U.S. The same political problem the country's black majority might made it difficult for foreign banks reassure at least some lenders, parto negotiate with South Africa over ticularly the West German, Swiss delayed payment of debts, bankers and British banks that have been said. Such talks would have been faithful lenders to date. seen as propping up South Africa's "It's an unhappy development

but not a catastrophic one," argued Michael McWilliam, managing di-rector of Standard Chartered PLC, apartheid system. Thus, while banks usually dea London-based bank holding company that is a major lender to

the country has promised to seek agreement on a rescheduling of its The episode demonstrates that

t ruins South Africa's record of repaying its debts on time. Some analysts argued that the country would be unable to borrow

Few Strike In S. Africa

(Continued from Page 1) South Africa's largest trading part-ner, which last year took half of its exports, has been under strong

Africa was sharply divided, with even black leaders concerned that tion Labor Party has indicated it sanctions could destroy the economight retain - or to preserve the my and make the country ungover- appearance of all-out opposition.

■ Possible Talks With Rebels

South African business leaders are expected to make an announce ment about a possible meeting with representatives of the outlawed African National Congress, Agence France-Presse reported Monday from Johannesburg. The financial newspaper, Business Day, said a list had been compiled of leading South African businessmen who were expected to

meet the organization to discuss

South Africa's future.

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Proposals on U.S. Voting Act Hinder Challenges to Local Laws

By Robert Pear New York Times Service WASHINGTON — The Reagan administration has developed new rules for enforcing the Voting Rights Act that would make it more difficult for black and Hispanic people and other minority

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groups to challenge state and local election laws as discriminatory. The rules define the standards that the Justice Department uses in deciding whether to approve changes in local election laws and

counties with a history of discrimi- groups worse off if the Justice De- Committee for Civil Rights Under the department or the U.S. District regression" is unavoidable. Court for the District of Columbia

in certain cases, the person or partment's procedures conform izes in issues affecting blacks, said group opposing a change in local election law will bear the burden of proving that it results in discrimination. Under current rules, local officials must prove that voting laws are not discriminatory.

Attorney General Edwin Meese voting rights.

before they put into effect any 3d said the new rules, which are set change in local election laws.

3d said the new rules, which are set to go into effect at the end of the to go into effect at the end of the the Joint Center for Political Stud-The proposed new rules say that year, were needed to make the de- ies, a research institute that specialwith court decisions and changes in that shifting the burden of proof in the Voting Rights Act made by voting rights cases would be an Congress in 1982. "extraordinary departure" from

League of Women Voters, the Mex-borne the burden of proving that a Under the law, certain states and Under the law, certain states and permit changes that make minority Educational Fund, the Lawyers natory.

nation must obtain approval from partment concludes that such "ret- Law and others who say the new place "the burden of proof on the portionment of the North Carolina rules would weaken enforcement of

> Frank R. Parker, an attorney at However, the proposals have longstanding practice. For 20 been vigorously criticized by the years, he noted, local officials have

The new rules, he said, would the Supreme Court, involves reapvictims of discrimination, rather than on the perpetrators."

Justice Department officials said the revised rules would be published in the Federal Register, probably in November, and would take effect 30 days later.

The new rules are not directly related to the voting rights case in which Senator Robert J. Dole, a Kansas Republican, and nine other members of Congress filed a brief Friday opposing the Reagan ad-

from among several submitted by participants in the litigation.

choices." A spokesman of the Mexican

new election law must show that it "does not have the purpose and will not have the effect" of discriminatgroup. The new rules say the attor-

egislature. Blacks filed suit to block the state plan, which wasapproved by the Justice Depart-ment in 1982. The new rules would narrow the way the law is enforced as it applies to special elections to fill vacant offices and to redistricting plans

prepared by local officials in response to court orders. The rules say that changes or-dered by a federal court are not subject to the requirement that they be cleared in advance in Washing-ton. In a typical such case involving redistricting, the court either directs local officials to adopt a new redistricting plan or chooses a plan

The Supreme Court has held that "the preclearance requirement of the Voting Rights Act is applica-ble" in such cases when the redistricting plan was prepared by local officials and reflects their "policy

American Legal Defense Fund said the proposed new rules would create a "dangerous loophole" permitting local governments to circumvent the requirement for advance clearance of redistricting plans.
Under the Voting Rights Act, local officials seeking approval of a

ing against members of a minority strength." Likewise, the attorney ney general may approve changes that have an adverse effect on it causes a "significant reduction in members of a minority group if the "retrogression" is "unavoidable." is "unavoidable." satellites that Hughes leases to the navy for global military communications.



Edwin Meese 3d

A change is retrogressive, according to the Supreme Court, if it The Discovery is scheduled to makes members of a minority land Tuesday morning at Edwards group worse off "with respect to Air Force Base in California. their effective exercise of the electoral franchise."

American Civil Liberties Union, tionary orbit above the Earth. said: "There is no such thing as unavoidable retrogression. The at-torney general can always avoid it by objecting to a discriminatory Syncom-3 satellite.

general will object to a redistricting general might object to a city's annexation of surrounding territory if

Landing Set For Shuttle As Satellite Fires Its Jets

CAPE CANAVERAL, Florida Mission Control in Houston told the astronauts aboard the U.S. space shuttle Discovery on Monday that the \$85-million U.S. Navy communications satellite that they repaired in space had fired its steering jets on a command from the

ground and appeared to be work-

Earlier Monday a ground station checked out the satellite and found its batteries and other systems in

working order. The Discovery is scheduled to The satellite's first real test is a

rocket firing set for Oct. 29, follow-Laughlin McDonald, director of ing weeks of testing. If successful, the Southern regional office of the

If Syncom-3 works following the The new rules say the attorney October firing sequence, insurance general will object to a redistricting companies, which paid Hughes

plan if it results in a "significant \$84.7 million for the April loss of reduction of minority voting the satellite, will share revenues that Hughes receives from operat-

Syncom-3 is one of a series of

Critics Say U.S. Is Easing Enforcement of Affirmative Action

By Kenneth B. Noble penalty for violating the federal has also declined from 4,336 in fis- der secretary for employment stanguidelines on affirmative action. cal 1980, to 211 in the first six dards and head of the compliance New York Times Service

WASHINGTON — While the administration used that power 13 - ing to statistics from the Labor De-Reagan administration is moving times in four years. toward relaxed requirements on affirmative action for federal contractors, the Labor Department has quietly made deep cutbacks in its enforcement efforts, according to federal contractors, has declined search civil rights groups, economists and from 53 in the fiscal year 1980, to ployed. civil rights groups, economists and even some officials of the depart-

Since 1968, under affirmative action, thousands of government contractors have been required by executive order to hire and promote blacks, women and Hispanic people in rough proportion to the num-ber of available, qualified candidates in a given labor market.

Recently, the department debarred a company from bidding on government contracts, the ultimate ple receiving back-pay settlements

Critics point out that the Carter months of this fiscal year, accord- office, said reports that political

Also, the number of administrative complaints filed against com-panies by the department, which supervises the program involving 18 in the first six months of fiscal ganization of working women the government. based in Chicago. Department officials did not dispute the group's "but it just doesn't be the group's but it just doesn't be the group of th

from \$9.3 million in 1980, to about \$2 million in the first six months of there's no longer anything to fear," this fiscal year. The number of peo- she said.

partment and Women Employed.
"There's been very weak enforcement in the administration in

"It's possible," she continued, "but it just doesn't seem likely that And the amount of back pay firms creating problems, unless awarded workers in affirmative action cases has fallen substantially, "The message being sent to the contracting community is that

Susan R. Meisinger, deputy un- create needless paperwork and of- vent job discrimination.

Labor Department officials say appointees in the department had

sought to impede the agency's en-forcement efforts were "absolutely false." She said officials "are told terms of any sanctions being applied," said Nancy B. Kreiter, research director of Women Emed an order awaiting President human resources and equal oppor-tunity for the National Association

18 in the first six months of fiscal

She said under the Carter admin1985, according to statistics comistration, 13 companies were would forbid the Labor Departbarred from doing business with ment from using statistical evidence to measure contractors' compliance with general prohibitions against discrimination, which the department has for years used to help assess whether contractors were discriminating

> Critics have characterized the affirmative action requirements as misguided and have said that they harm the intended beneficiaries,

the number of companies reviewed by the compliance office each year has more than doubled since the Carter administration, from 2,410 in fiscal 1979, to 5,025 in the fiscal Sharon Spigelmyer, director of

of Manufacturers, a trade association representing 13,600 companies, said the increase in compliance reviews had had a substantial positive effect on businesses. "They take those reviews senously, and it keeps them on their toes," she said.

However, there is no universally accepted measure of whether the existing rules are working to pre-

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BMW recognised both the need and the potential for electronics in the quality car of the future much earlier than any other manufacturer.

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One example of this extensive know-how is the field of sensor technology, which enables data on the numerous mechanical and thermal functions of a car to be translated and relayed as intelligible information to the car's electronic control systems. Without the reliability and dependability of this sensor technology, many crucial safety features, such as ABS anti-lock braking and the new Airbag system, would be inconceivable.

The Airbag system on the BMW 7-Series: automatically better protection.

The Airbag is the ideal, logical extension of a car's seat-belt restraint system. It ensures even greater protection for the driver in the event of a head-on collision. The moment the force of a frontal impact reaches an exactly defined level, a nylon airbag - concealed beneath the safety padding of the steering column - is automatically inflated by a special gas mixture in the minutest fraction of a second (approx. 30 millisec.).

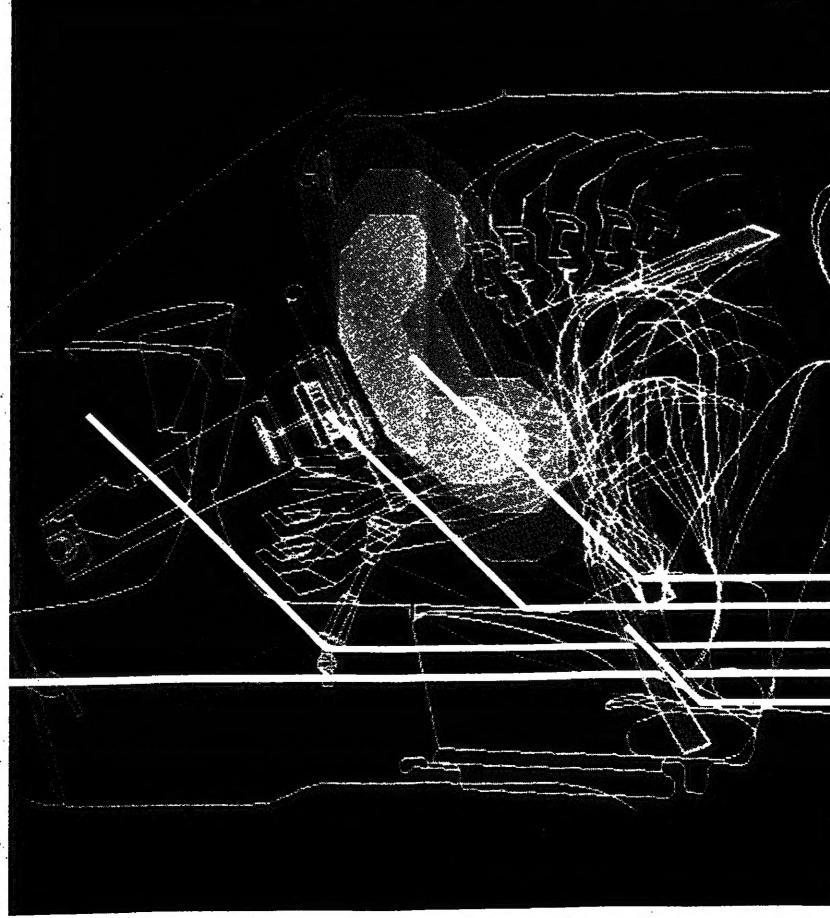
This reliably prevents the danger of the driver coming into contact with the steering Apart from the actual physical noise, the whole process happens so fast that it's

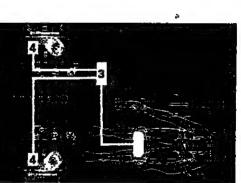
virtually imperceptible. And as the bag automatically deflates immediately afterwards, there's no loss in driver vision,

The highly developed sensor technology of the BMW Airbag ensures double the safety.

More than anything else, the inbuilt reliability of the Airbag system stems from ultrasophisticated but foolproof sensor

It also illustrates just how BMW's in-depth experience with all the various elements that make up this life-saving technology can provide direct benefits for the driver.







And to achieve complete dependability we don't put our faith in just one sensor recognising the critical impact forces: the BMW Airbag system features 3 sensors. As a result, full system working order can always be guaranteed and any risk of malfunction is eliminated. In addition, a special back-up safety circuit takes over if the car's main electrical

Don't trail behind technological progress in international top-class motoring. Drive BMW.

system fails.

del and equipment availability in the BMW international range may vary from country to country.

Airbag inflation time is about 30 milliseconds for the bag's 75 litre capacity.

2. The Airbag (consisting of housing in steering wheel, padded cover, airbag, gas generator and ignition

3. Diagnosis unit plus safety sensor (see also tech. illustration above right). Electronic impact sensors (left/right) (see also tech. illustration above right).

5. Automatic seat-belt stop system.



BMW AG, Munich

A Step in the Right Direction

President Reagan's refusal to grant America's down-at-heel shoe-makers new protection against imports will be received with modified rapture by the world. Protectionist forces in America are still gigantic. But rapture, however limited, is scarce in the world today. The White House decision is beartening.

A country in the vanguard of progress so far as high-tech products are concerned could not, justifiably, seek artificial means to keep alive a low-tech industry which can hardly pay its workers a living wage by American standards. If people want to buy cheap shoes — and not all Americans can afford to be shod by Fifth Avenue specialists - it would be manifestly unjust to compel them to buy American, and therefore pay more, in the attempt to keep out the cheaper products from Asia and Brazil. To do so would discourage the ill-paid workers—a minute proportion of the labor force—from seeking productive occupations elsewhere.

Temporary protection has been tried in the U.S. industry before. Nobody could pretend that manufacturers used it as the pause that refreshes, re-equipping to produce cheap shoes at lower cost (which would have involved shedding labor anyway) or to move up-market.

But the footwear decision is only a first move by the Reagan administration to repel new protectionism at home and journey back into the waters of free trade in which world prosperity was spawned after World War II. In the worst case, it could be reversed by congressional action. It may spur the sinister interests on Capitol Hill to new and damaging attacks on the principle of free trade. This is not an instance where, in the words of an 18th century French blue-stocking, it is only the first step that counts. There are at least three other steps that need to be taken immediately. First, Mr. Reagan has to organize resistance against the plethora of protectionist bills pending in Congress. Second, the rest of the world has to agree to a new round of multilateral negotiations to reduce existing trade barriers. Third, and fundamentally, combined action inside and outside America has to bring the dollar down from its unrealistic height.

If the dollar had not risen so far and so fast, most of the protectionist pressures would not have arisen at all — even though the farm policies of Europe and the repeated failure of medium-income countries in Southeast Asia and Latin America to relax their own trade barriers would have occasioned some justifiable rumpus. Here we have to distance ourselves from Senator Lloyd Bentsen's apologia for U.S. protectionism of Aug. 29 on this page.

Admitting the overvalued dollar argument, Mr. Bentsen cited a modest first crack at reducing it, but claimed that further progress would take time. Why? There is nothing but politics impeding a reduction of the U.S. budget deficit which would free the road to a lower and more competitive dollar. It is disturbing when politicians support protection because the political horse jibs at the first fence.

The footwear decision is a small step for America but an immense relief for beleaguered countries like Brazil who rely importantly on this low-skilled trade. These countries might now become more enthusiastic for free trade in general and (particularly in the Brazilian case) for domestic policies which reduce the risk of a new international debt crisis. There is much they can do to lend credibility to Mr. Reagan's crusade against protectionism in Congress.

INTERNATIONAL HERALD TRIBUNE.

Pakistan's Halting Progress

General Mohammed Zia ul-Haq declared martial law in Pakistan eight years ago and is hesitantly trying to find his way back to a form of governance that is somewhat democratic but lets the military keep ultimate control. If this sounds inconsistent and implausible to Westerners, it is the sort of effort that defines the politics of many Third World countries. In Pakistan, the effort is not going well.

Earlier this year the government carefully staged elections (banning the parties and lock-ing up the politicians), but still the supposedly tame parliament that was elected at once demanded the lifting of martial law. The new prime minister promised, sort of, that it would be done by the end of the year. The leading civilian politician, Benazir Bhutto, 32, daughter of President Zulfikar Ali Bhutto, whom General Zia deposed and hanged, was planning to return next year to join the new process. A brother's funeral, however, brought her back in August. Almost inevitably the funeral proceedings took on something of a political cast, and the extremely shrewd Miss Bhutto was promptly put under 90-day house arrest,

The military law administration in Pakistan can play extremely rough, but it is not without a capacity for subtlety. That makes it all the more surprising that General Zia is so slow to widen the political arena and allow others more play. It is unnecessary and unbecoming for a country such as Pakistan with a sophisticated political class to be kept in a military straitiacket. The Bhutto-led Pakistan People's Party, formally outlawed but informally quite alive, sees General Zia as the architect of its misfortune; he sees it as the subversive force from which he rescued the nation. The history does not afford easy confidence about their developing relations. Nonetheless, the burden remains on General Zia to manage the process of decompression from military rule.

The American strategic partnership with Pa-kistan, especially visible in their joint support of the Alghan resistance, tends to keep the U.S. voice low in this matter. But America has an enduring interest in having a friendly Pakistan move back toward democratic rule.

- THE WASHINGTON POST.

Common Markets for U.S.

The trade agreement with Israel, which went into effect over the weekend, sets an interesting precedent for American policy. Tariffs now vanish altogether on some of the goods moving between the two countries, and on others they will be gradually peeled away over the next decade. By 1995 a common market is to exist between the two countries.

Its importance will be primarily political, reaffirming the bond between them; shipments to and from Israel constitute less than 1 percent of America's foreign trade, and expansion is limited both by distance and the size of the Israeli economy. But when Congress authorized the president to negotiate this agreement, it also had in mind the possibility of extending the same principles to larger traders.

Like Canada. While it is hardly imminent, a North American common market is now a genuine possibility. When they met at Quebec

last March, President Ronald Reagan and Prime Minister Brian Mulroney agreed to have their specialists study it.

If the agreement with Israel is largely symbolic in terms of the American trade pattern, any similar arrangement with Canada would be at the other end of the scale. U.S. trade with Israel, in both directions, came to \$3.4 billion last year. Trade with Canada was \$113 billion. Trade barriers along the border are low but

are nevertheless not negligible. But the American interest goes well beyond tariffs. As services become a larger part of American trade, the United States is increasingly amious to establish agreements that go well beyond the present focus on goods. The likeliest partner for a model agreement is clearly Canada, with an economy and a legal structure less dissimilar from America's than any other country's.

-THE WASHINGTON POST.

Other Opinion

Reagan: An Obstacle to Peace

Diplomats from eight Latin American nations met in Cartagena, Colombia, recently in an effort to bring peace to Central America. It is a towering task because America seems willing to have its fight with Nicaragua boil over into regional war rather than talk with the Sandinists. The diplomats planned a series of initiatives designed to pressure the five major

Central American countries, as well as the United States, into settling their political differences and border disputes peacefully. The so-called Contadora Group has tried for almost three years to write a Central American peace treaty. As long as Mr. Reagan arrogantly presumes that he knows better than his Latin American allies do what is good for them, he will remain the obstacle to peace.

— Los Angeles Times.

FROM OUR SEPT. 3 PAGES, 75 AND 50 YEARS AGO

OMAHA, Neb. - Theodore Roosevelt made a significant statement both as to the value which he attached to great navies in maintaining peace and as to the use of the Panama Canal. "There is no use of a nation claiming to be a great nation unless it is prepared to play a great part. A nation such as ours cannot possibly play a great part in international affairs or have its voice as to the Monroe Doctrine or the management of the Panama Canal unless it has a strong navy." Mr. Roosevelt pointed with pride to the Panama Canal. From one of the plague spots of the globe, he said, the isthmus had been turned into a singularly healthful place of abode. "We now have a further duty, and that is to fortify it." Not to protect it, he said, "would be in essence treason to the destiny of the Republic."

1910: Roosevelt Calls for Strong Navy 1935: Italy Begins Ethiopia Invasion ADDIS ABABA - Invasion of Ethiopia by the Italians has begun, according to unconfirmed reports from the north which reached here [on Sept. 2] One thousand Italian soldiers and 1,500 native troops crossed the border to the west of Assab in Eritrea. The tribesmen, it is further reported, are fleeing before the advancing troops, abandoning their villages and flocks. Mass flight from the capital resumed, despite the Negus's proclamation that fugitives would be emprisoned and their property confiscated. The Emperor issued another proclamation which ended with the words: "Have no fear; there will be no war." In Geneva, French diplomats fear that any attempt to apply sauctions would drive Italy out of the League and into the arms of Germany, transforming the conflict into a European war.

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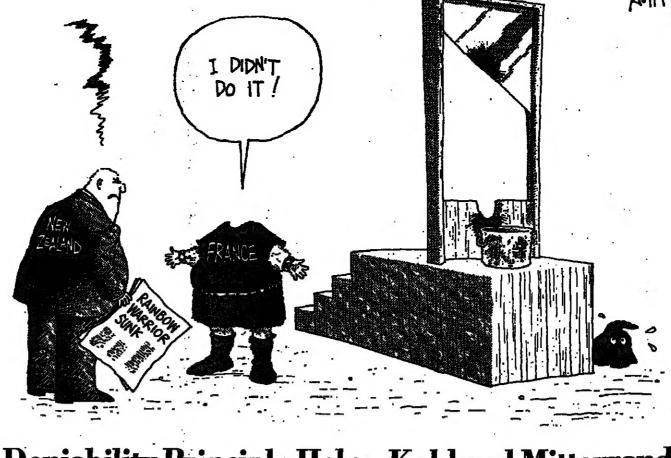
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Deniability Principle Helps Kohl and Mitterrand

WASHINGTON — Bizarre spy scandals in West Germany and France demonstrate the terrible political damage done when intelligence agents go into business for themselves. But at least Chancellor Helmut Kohl and President François Mitterrand can credibly deny that they

had any advance knowledge.

In America that sacred intelligence principle of "deniability" has been casually disregarded. President Ronald Reagan has brought into the White House a dirty tricks operation in Central America about which he knows next to nothing. The two cases making political headlines in Europe feature bottomless pits of unknowable detail. But the gist of each affair is this:

In West Germany a top counterespionage agent, Hans Joachim Tiedge, defected to East Germany. In consequence virtually every impor-tant aspect of Bonn's domestic and foreign po-licy has come up for grabs. The ties of Mr. Kohl's Christian Democratic Party with two coalition partners, the Christian Socialists and Free Democrats, are frayed. Mr. Kohl has to cover the apparent responsibility of his interior minister, a Christian Socialist, and his foreign minister, a Free Democrat. He has to resist a push by the Christian Socialist leader, Franz Josef Strauss, to enter the coalition government.

In the process, West Germany's ties with the North Atlantic Treaty Organization and its aspiration for better relations with East Germany comes under more pressure. NATO allies are more than ever reluctant to put confidence in the Bonn regime. Allied suspicions make Mr. Kohl and many other West Germans more determined By Joseph Kraft

to preserve their eastern policy, or ostpolitik. But Mr. Kohl has one priceless asset. He has been saying that he had nothing to do with whatever kicked off all the fuss. His lifesaver, in other words, has been the deniability principle

In France security agents have been caught in an operation which sank a ship ferrying antinuclear protesters as it lay at anchor in New Zealand. The backwash has engulfed both foreign policy and internal politics. A key element of French foreign policy is the independent nu-clear deterrent, or force de frappe, identified with de Gaulle. Maintenance of the independent deterrent requires testing, which the French do in the South Pacific. The ship was to lead a protest by Greenpeace, the environmentalist group.

Mr. Mitterrand's Socialist Party is furious

with the president. Party militants charge that Mr. Mitterrand has supported terrorism. They denounced a report, commissioned by Mr. Mitterrand, which partially cleared French intelligence of blame for the New Zealand incident.

gence of blame for the New Zealand meadent.

The French opposition, dominated by former supporters of de Gaulle, regularly intimates that the Socialist regime lacks stomach for the Gaullist legacy, symbolized by the force de frappe. It blames the ship sinking on ineptitude at the top, and cites a housecleaning of the intelligence services carried out by Mr. Mitterrand in 1981.

Mr. Mitterrand will probably soldier themselved. Mr. Mitterrand will probably soldier through. The report partially absolving the French secret services absolutely cleared the Mitterrand gov-

ernment of blame, and pointed a suspicious finger at British intelligence. It was written by a well-known Gaullist with abundant experience in the secret services. So both the opposition and the Socialists now have reason to pull punches. For like Mr. Kohl in Germany, Mr. Mitterrand

has had the deniability principle going for him.

Mr. Reagan, in sharp contrast, has jumped into the very thick of a dubious intelligence operation and the property of the property of the same of th Sandinist regime in Nicaragua. The operation is run, in detail, by a Marine Corps officer on the staff of the National Security Council. It is mixed up with tactical decisions involving actions bordering on terrorism. It also helps private fund-raisers working in America and other countries. Already it appears that one fund-raiser backed by the White House has defrauded

the Internal Revenue Service.

While Mr. Reagan cannot possibly have detailed personal knowledge of what agents are doing in his name, neither does he have anybody else to blame if events turn sour. The courts have long since relinquished jurisdiction. The Congress had a mandate in the intelligence oversight committees; but the committees virtually gave up after the administration attacked a ban on military aid to the Nicaraguan rebels as an example of softness on Communism. So Mr. Reagan is in it by himself.

Intelligence operations, as the German and French cases show, tend to go from bad to worse. So Mr. Reagan's backers ought to want the dirty tricks out of the White House - pronto.

China Is Mending Border Fences With Soviet Union

BEUING—Is America underesti-mating the extent of new rapprochement between China and the Soviet Union? Is the Soviet Union persuading China to abandon its 14year tilt toward the West?

Those questions are raised by a series of events this year indicating that China's approach to the Soviet Union has changed considerably. Last winter, after the death of the

Soviet leader, Konstantin U. Chernenko, China took steps to mend its fences with the Soviet Union. A highlevel emissary, Vice Premier Li Peng, was sent to Mr. Chernenko's funeral. He carried a message of congratula-tions to the new Soviet leader, Mikhail S. Gorbachev - the first cordial exchange between the world's two largest Communist Parties in a quarter-century. Mr. Gorbachev responded, in his first public speech, by call-ing for "serious improvement in relations" with China.

Last month, for the first time in 20 years, a Soviet delegation visited China's Federation of Trade Unions, a move that European diplomats in Beijing see as a step toward possible resumption of ties between the Soviet and Chinese Communist Parties.

China has announced that border trade with the Soviet Union has increased sharply in the three provinces that adjoin the Soviet Union — Xin-jiang, Inner Mongolia and Heilong-jiang. Asian diplomats report that China and the Soviet Union have in the last year quietly opened travel lanes; China, for example, has begun to allow Uighurs and Kazakhs living By Jim Mann 1960s, even as China and the Soviet

in Xinjiang to cross the border to visit their families in the Soviet Union. Moreover, China has been siding of late with the Soviet Union in disputes between the two superpowers. Although U.S. officials went to great length to explain the Strategic Defense Initiative to Chinese officials, last month Deng Xiaoping, the Chinese leader, announced opposition. Then the government-controlled China Daily ignored the American com-

Union were carrying out an increas-ingly rancorous ideological dispute. Now, Washington seems stuck on what might be called the Henry A. Kissinger perception of Sino-Soviet relations. This view holds that the salient factor was not shared Communist ideology but nationalistic rivalry; the two were unable to over-come a historic legacy of mistrust. In 1970, Mr. Kissinger told a group

Beijing has seized an opportunity for closer ties with Moscow presented by ailing U.S.-Soviet relations.

lomats in Moscow.

American policy-makers have of-ten tended to categorize China in overly simple terms and then lock in those positions. Early this century, U.S. officials decided that the Kuomintang, or Nationalist Party, was the embodiment of Western demo-

cratic values and they held to this view in the face of growing evidence of the Knomintang's loss of support. In the 1950s, after the Communist victory in the Chinese Civil War, the United States adopted Secretary of State John Foster Dulles's view that China was inevitably a partner and, to some extent, a client of the Soviet

plaint that the Soviet Union was using chemical agents against U.S. of newspaper editors that Sino-Soviet conflicts had a "quasi-religious connotation" and that their dispute was "the deepest rivalry which may exist in the world today." The Soviet Union, Mr. Kissinger wrote in his memoirs, had an "obsession" with the "Chinese menace."

At the time, such perception made sense. When President Richard Nixon and Mr. Kissinger arrived in the White House, they found China and the Soviet Union on the brink of allout war. There were border clashes at several points along the frontier. On a couple of occasions, Soviet officials hinted consideration of a nuclear strike against China. But that was 15 years ago. Under-

Union. Mr. Dulles's perception guided American policy until the late China and the Soviet Union are not

on the verge of war; their ideological differences are no longer as great as they were. Along separate paths, but in ways not so different, both countries are trying to overhaul, with incentive schemes, socialist economic systems once wholly dependent on central planning.

Furthermore, 15 years ago the Soviet Union was moving toward de-tente with the United States and felt threatened most by China. Now, Soviet-U.S. relations have deteriorated and the Russians seem to fear the U.S. military buildup more than China's People's Liberation Army.

To be sure, China and the Soviet Union are not on the verge of becom-ing the closest of friends. The Soviet Union still has an estimated 53 divisions, 600,000 to 700,000 troops, on the Chinese border, together with

missiles and aircraft. China has said repeatedly that there are three impediments to im-provement in relations with the Soviet Union: the Soviet troops along the

border, the Soviet invasion of Afhanistan, and Soviet support for Vietnamese troops in Cambodia. Yet these "obstacles," as the Chi-

nese call them, no longer seem quite so insuperable as they once did. Beij-ing and Moscow could simply set these aside while they upgrade their relations. At the very least, China has seized the opportunity presented by the friction between Moscow and Washington to position itself for an age-old Chinese stratagem — playing off the barbarians against one other. Los Angeles Times.

Shoe Imports: Reagan Shows Courage and Wisdom

WASHINGTON — President Ronald Rea-gan's decision not to impose a quota on shoe imports was both politically courageous and economically correct. It was politically brave because public opinion is becoming more protectionist, and the Democrats threaten to use the trade deficit

as the basis for attacking economic policies.

But if the president had succumbed to the pressure to block the imports of lower-cost shoes from abroad, U.S. consumers and workers in other industries would have been hurt and the world would have been one step closer to an all-out trade war. If Mr. Reagan can convince the American public that protectionist policies would actually hurt them, he and his allies in the Republican Party may benefit politically from the current confrontation.

When Congress returns from its summer recess, protectionist legislation will be at the top of the agenda of many members. Several hundred pieces of protectionist legislation have already been introduced that would impose quotas or tariffs to restrict imports to the United States, and many more bills are sure to come in the weeks ahead.

It is not surprising that Congress is responding in this way to the pressure from companies (and their employees) that compete with products from abroad. What is surprising is that America is getting so close to protectionist legislation without an equally loud outcry from those who would be hurt by such legislation. Not only would consumers be hurt by higher prices, but protectionism would also hurt America's export industries and our interest-sensitive industries ranging from homebuilders to the manufacturers of business equipment and consumer durables.

A tariff is a tax on imports, and automatically

By Martin Feldstein and Kathleen Feldstein

raises the price of the imported product. A quota restricts the import of the foreign product and, by making it less abundant in America, allows im-porters to raise their price. It has been estimated that the proposed shoe quota would raise prices so much that consumers would spend more than \$50,000 for each extra American shoe-making job.

But protectionism is bad employment policy not because it is costly but because it is ineffective. A

quota or tariff could increase employment in the protected industries, but it would have side effects that would reduce employment in other industries.

Advocates of protectionist policies generally overlook that the imposition of a tariff or quota would cause the value of the dollar to rise. A

expensive to foreigners and would make it more harder for Americans to sell their products abroad. Exports would also be reduced in two other ways. First, imported materials are an ingredient in almost every U.S. export. An American exporter of machinery may use imported steel, while a farmer whose produce is exported may use imported chemicals. A tariff or quota that raises the price

stronger dollar would make U.S. products more

of these imported ingredients increases the cost of U.S. exports and makes them harder to sell abroad. But most importantly, foreign governments would not stand still if the United States imposed a tariff or quota that hurt their economies. Political pressures abroad would force these governments to take retaliatory action that would not only hurt U.S. exports but could precipitate a major trade war that destroys the world trading system and start a worldwide recession.

The second major group of companies and workers who would be murt by the side effects of tariffs or quotas would be in the capital-intensive and interest-sensitive sectors. To the extent that import restrictions succeed in reducing the U.S. trade deficit, they would cause an equal reduction in the inflow of funds from abroad. The reduced inflow of foreign capital would mean a smaller pool of funds in the United States to finance housing construction and outlays for business plant and machinery. The smaller pool of funds would raise interest rates and thereby shrink the demand for all kinds of interest-sensitive products including automobiles and household appliances, as well as business machinery and construction.

The result would be a big fall in employment.

Now that protectionism has become a clear and

imminent danger, it is crucial for those who would be hurt to let Congress hear from them: consumers, exporters, firms in interest-sensitive industries, and their employees. Perhaps if enough of those who would be hurt by protectionist policies make themselves heard, the U.S. political system respond and drop its flirtation with protectionism.

spond and grop its intration with protectionism. The only way to reduce the U.S. trade deficit and achieve a healthy, balanced recovery is to reduce the budget deficit, which is the real root of America's trade problem. Despite congressional action to date, future budget deficits are still too large for a healthy and balanced recovery. Congress should stop wasting time with damerous and gress should stop wasting time with dangerous and inappropriate trade nostrums and turn its attention to the fundamental problem.

The Washington Post.

The Stress Of Cognitive Dissonance

By William Safire WASHINGTON - How can doves, who urged detente with the Soviet Union despite slave labor in the gulag oppose "constructive engagement" with South Africa,

where repression is real but at a far lower order of magnitude?
How can those hawks who rail at the Reagan State Department for refusing to use economic warfare against the Soviet threat oppose the use of economic leverage against the whites in Pretoria who pursue a po-

whites in Pretoria who Junate a policy we consider repugnant?

Those two questions should offend nearly everyone. And if you enjoy the cognitive dissonance that comes with trying to hold contradictory beliefs at the same time, try this: How can defenders of Israel's right to Judea and Several where the Arabs outand Samaria, where the Arabs out-number the Jews 10 to 1, call for one man, one vote" in South Africa, where the nonwhites outnumber the whites four to one?

Part of the American agony overpolicy toward Pretoria is the expo-sure of internal inconsistencies. U.S. reactions are not neatly programmed; the knee does not jerk.

But we need not sink into the sea of

ambiguity, nor must we line up behind either Bishop Desmond Tuta or Reverend Jerry Falwell of the Moral. Majority. We Americans do have to face the complexities of our choices by examining a few of our mind-sets.

by examining a few of our mind-sets.

First: What are our goals?

We want the Russians to slow down their arms buildup, ease up on dissidents, and stop the export of Communism. We want the South Africans to end apartheid, and gradually evolve majority rule without the usual African totalitarian takeover. We want Israelis and Arabs to work out, face to face, a form of autonomy for Arabs living on Israel's West Bank land. (Those are my foreign policy goals; yours may differ.) Second: Do we operate on the be-lief that the end justifies the means, or that the means become the ends?

Neither, we have to operate in between. In our policy toward the Russians, that means increasing our human rights pressure and maintaining our arms parity — but, at the same time, we must probe at summits for arms control agreements, such as on-site inspection or "star wars" defense cooperation.

Similarly, in South Africa, we can-not demand the release of leaders who call for the violent overthrow of the white government, for that would result in a greater evil, as we have seen in Iran and in Nicaragua; at the same time, we must press for relief from apartheid and for negotiations with black apostles of nonviolence.

In the Middle East, we have less of

a moral dilemma, because we can arge democratic means — the offer of Israeli or Jordanian citizenship to Ar-abs on Israel's side of the Jordan — in pursuit of a good end, which is a democratic state in which an Arab minority has more freedom than any-

where in the Arab world. This sort of on-the-other-hand stuff wholly satisfies neither the moralists nor the geo-cynics,. But it does

moral differentiation. Third: Should we use economic pressure to accomplish our goals? I say yes. The Reagan administration says no. Hypocrites say yes to one and no to the other: "Sell a rope to the Russians but pull our capital out of South Africa" say the doves who are so tough on anti-Communist regimes; Deny economic succor to Russians but keep dealing with the government in Pretoria whose policy is anathema to democracies" say hawks so tender to allies who take our

heip and reject U.S. guidance. President Ronald Reagan is at least consistent: As he plans to veto sanctions against Pretoria, he sends sanctions against Pretoria, he sends his agriculture secretary to Moscow to beg for the chance to help a repressive regime avoid the anger of its consumers. He does not the aid to Israel to the needed separation of politicians from the money-printing press, nor does he defend America from Japanese trade predations.

I would urge the opposite in every case. The recent collapse of the rand shows what simple capital nervous-ness can do without disinvestment crusades or official U.S. economic pressure. If America wanted, it could flex its muscle in ways that would make both major world gold producers — the Soviet Union and South Africa — feel the pinch of U.S. displeasure. The argument that the United States would be lurring itself more is long on blame-America-first and short on real-worldism.

What of the argument that economic heat makes the recipient only more recalcitrant? That may be true at first, but it is untrue in the long run, provided America has the pa-tience and the will to pursue its goals. The first step is to stop thinking of

The first step is to stop thinking of America as helpless.

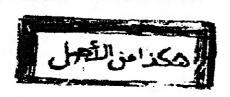
Keep this handy guide to defeat the stress of cognitive dissonance. A foolish consistency may be the hob goblin of little minds, but Emerson never knocked a smart consistency. The New York Three

LETTER

What Soviet Threat?

Regarding the opinion column "The People Don't Want These Wars" (Aug. 20) by Thomas Powers:

There is nothing novel in Mr. Powens's discovery that "grown men" are not alarmed at Soviet expansionism Most grown men in the West have always been remote from interna-tional affairs, being more occupied, with their immediate interests. Chamberlain dismissed Czechoslova kia as a faraway country with dire consequences for the politically illitcrate masses of Europe and beyond. LIONEL BLOCH



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THE AD INT

Tokyo's Surrender: A Symbol of U.S. Power and Japanese Impotence 40 Years Ago

By Robert Trumbull New York Times Service HONOLULU - When the Japanese delegation arrived by boat for the 9 A.M. ceremony aboard the battleship Missouri 40 years ago, chattering spectators jammed and in the ship's superstructure.

William Sala

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documents waited to be signed. Sailors from the ship's crew, in dress whites, straddled the barrels of the Missouri's 16-inch (41-centi-

MOTON STATE OF THE PROPERTY OF

By Clyde Haberman

New York Times Service

street from the Imperial Palace, one must ride up

five stories and then walk down a long corridor to

find the office from which General Douglas Mac-

It is not in especially elegant room, nor one that speaks of power. But it does whisper money, as might be expected inside the head offices of a

major insurance company, Dai-Ichi Mutual Life.
The room has inlaid wood floors and soft pic-

tures of fishing boats hanging from the paneled walls. In one corner is the general's old green chair, long faded. His desk, simple and scratched, sits in

A bronze plaque on the wall attests that for

nearly six years after the Japanese surrender in

World War II, General MacArthur used the room

for his office as supreme commander for the Allies.

In a sense, postwar Japan was created in that room. The building was appropriated by the United States in 1945 as headquarters for its occupa-

Arthur once presided over Japan.

TOKYO -In a sturdy stone building across the

Tokyo Bay of the Missouri, on whose open quarterdeck the surrender ceremony took place on the ist bomb in Shanghai years earlier, morning of Sept. 2, 1945 -it was walked with a limp and leaned on a still Sept. 1 in the United States, cane. He and his companions east of the international dateline - looked straight ahead, their faces every space on the forward decks was a powerful symbol of Japan's expressionless.

For some, only a glimpse could be had of the table, covered with green baize, on which the surrender long time for the Japanese to march vards to their assigned the few yards to their assigned places facing the surrender table. They were Foreign Minister Mimeter) guns.

All chatter ceased as the Japanese appeared at the head of the striped trousers, and the six officers
the Imperial Armed Forces in ian aides in formal morning dress years later. striped trousers, and the six officers "sink into my body with a sharp of the Imperial Armed Forces in physical pain," he said.

MacArthur's Office Still Intact

Mr. Shigemitsu, who had a wooden leg as the result of a terror-

The hostility on the faces of the hundreds of silent watchers had its oped the scene, it seemed to take a effect on the Japanese, although they did not show it at the time. "I felt that I was being subjected to the torture of the pillory," Toshi-kazu Kase, who was Mr. Shigemitmoru Shigemitsu and his two civil- su's secretary, wrote in a memoir 25

The unfriendly stares seemed to

tion forces. From there came the political, econom-

ic and educational reforms that helped rebuild

thur room, said a Dai-Ichi official, Naomichi

Doki, It is largely forgotten, much like the start of

the American occupation 40 years ago this week.

in Tokyo Bay, Japan formally surrendered to Gen-

eral MacArthur and other Allied military leaders.

commemorations, Japan seems to have grown wea-

ry of the focus that foreign press and television organizations have given to its defeat.

talk about how it suffered in August 1945, first at

Hiroshima, then at Nagasaki. As in most years, a

lot was said by Japanese politicians and commen-

But the postscript, that the long-ago August was followed on Sept. 2 by total surrender, has been

ignored, with no mention of it in political discus-

tators about the country's nuclear agony.

sions or in the major newspapers.

For many weeks it was willing, even eager, to

On Sept. 2, 1945, aboard the battleship Missouri

But in this year dominated by 40th-anniversary

Not many visitors come to look at the MacAr-

Among those looking on coldly tion to West Point, the Naval Academy at Annapolis, and General American and other Allied officers al MacArthur's wife. Jean. assembled from around the world.

They included General Arthur E. Percival, the British commander who had surrendered at Singapore, and General Jonathan M. Wainwright, the American who had surrendered the Philippines to Japan. Both men had just been released from prisoner-of-war camps.

Nature appeared to cooperate. A low cloud layer obscured the sun, making the morning unseasonably cool. And no rain dampened the speciacle, although September is Japan's wettest month.

After "The Star Spangled Banner" was played over the ship's loudspeaker system, General Douglas MacArthur appeared on deck. Unlike the other officers, he wore no decorations on his khaki shirt, whose collar was left unbutoned in the style of the U.S. Pacific Command.

He stepped to the microphone behind the table and announced sonorously, reading from a sheet of paper held in a hand that trembled slightly: "We are here to conclude a solemn agreement whereby peace may be restored."

When General MacArthur finished his short preamble, he beckoned to Mr. Shigemitzu to come forward and sign the two surrender documents, one for the Allies and one for the government of Japan. The foreign minister, taking a chair provided for him, affixed his signature to both documents. He was followed by General Yoshijiro Umezu, the army chief of staff, who disdained the chair.

General MacArthur, who signed next as supreme commander for the Allied Powers, used five pens. He scratched a few letters of his name with the first pen, then handed it to General Wainright, standing behind him. He repeated the procedure with the second pen, which he gave to General Percival. The others were saved for presenta-

Fleet Admiral Chester W. Nimitz signed for the United States, followed by the representatives of China, the United Kingdom, the Soviet Union, Australia, Canada, France, the Netherlands and New Zealand. The surrender instrument for the Japanese archives was handed to Mr. Shigemitzu who passed it to Mr. Kase.

At this point the orderliness of the proceedings suddenly broke down, Mr. Kase, about to put Japan's copy of the surrender document in the black leather briefcase that he had held under his left arm throughout, glanced at it and noticed that the Canadian delegate. Culonel L. Moore-Cosgrove, had signed beneath the name of his country instead of on the proper line above.

The mistake had been repeated by the delegates from France, the Netherlands, and New Zealand.

A colloquy ensued while puzzled speciators wondered what was going on. Finally, General Richard K. Sutherland, General MacArthur's chief of staff, took the document and spread it on the green table.

With his fountain pen he carefully drew two straight lines through the names of the countries above the four misplaced signatures, then wrote them in below, where they belonged.

General MacArthur stepped to the microphone again and declared, in an even voice: "These proceedings are now closed." World War II was over. At that moment the sun broke through the overcast, as if on signal, bathing the scene in bright warmth.

As the Japanese were leaving the ship, General MacArthur was heard to say to Admiral William F. Halsey, whose flagship was the the Japanese surrender ceremonies Missouri: "Bill, where the hell are those airplanes?"

He had barely finished asking



Sept. 2, 1945: Aboard the battleship Missouri in Tokyo Bay, a U.S. officer directed Japan's foreign minister, Mimoru Shigemitsu, to his place before the ceremonies.

the question when, again as if or cue, there was a droning in the sky that quickly became a thunderou

LOSL. Fifty giant B-29s and several hundred fighter planes, flying in perfect triangular formation in layers one above another almost to the clouds, dipped low across the ship.

A spectator who had witnessed the attack on Pearl Harbor was reminded of the Japanese air armada that had swooped over American battleships at anchor on another Sunday morning three years, eight months and 25 days before.

The writer of this dispatch covered aboard the battleship Missouri as a correspondent for The New York

Among the riches of Beverly Hills, a little gem of a hotel.

The Beverly Pavilion is one of two small, fashionable Beverly Hills hotels that are run in the European style, under the direct supervision of the proprietor himself. And we offer our

guests the ultimate Beverly Hills experience: free limo service to glorious Rodeo Drive.

Pol Pot Retired, Khmer Rouge Says

SINGAPORE - The Khmer government, said Monday that ment age of 60. they had replaced Pol Pot as their military commander.

Officials from non-Communist countries in Southeast Asia called the move a positive step toward ending the Cambodian conflict.

Vietnam has demanded the removal of Pol Pot, who is widely blamed for the deaths of hundreds of thousands of Cambodians during a four-year reign that ended in 1979 with Vietnam's military intervention. Vietnam has an estimated 160,000 to 180,000 troops in Cam-

The Khmer Rouge, with approximately 35,000 guerrillas, is the dominant faction in the guerrilla. condition. The second-largest group is the Klimer People's National Liberation Front; led by Son Sann. Cambodian chief of state, Prince Pol Pot's departure, Norodom Sihanouk, and has \$,000 peared to be voluntary.

It said that Mr. Pol Pot had been appointed chairman of a technical designed to "observe, deliberate, explore and summarize" defense

A Thai official said that the Khmer Rouge decision would remove a serious obstacle to peace talks among the warring factions.

"At last we see at the end of the tunnel some light," said the Thai foreign minister, Siddhi Savetsila, who was in Singapore for a two-day visit. He said that Mr. Pol Pot's removal would leave Vietnam without an excuse for continuing its military presence in Cambodia.

Officials, of the Association of Southeast Asian Nations said the which has 17,000 fighters. The Khmer Rouge guerrilla army was third group is led by the former not expected to be affected by Mr.

"If his replacement was intended Mr. Pol Pot.

Khmer Rouge radio, monitored to improve the coalition, then it in Bangkok, said that Defense Min-might just achieve that objective Rouge guerrillas, who have been ister Son Sen would succeed Pol one official said. "Hanoi would fighting to bring down Cambodia's Pot, who had reached the retirenegotiations."

> In Malaysia, the deputy foreign minister, Kadir Sheikh Fadzir said office for national defense, a post that Cambodian leaders "are now preparing to put aside their personal feelings and interests for the wider national interest."

> > Some Western diplomats, however, were skeptical about whether Vietnam could be convinced that Mr. Pol Pot had taken a lesser role.

One called his retirement "just another move in a chess game. Hanoi has not yet commented on the leadership change.

The Association of Southeast Asian Nations, which includes Thailand, Malaysia, Indonesia, the Philippines, Singapore and Brunei, recently proposed the talks between the guerrilla coalition on one side and Vietnam and the Cambodian government on the other. Ha noi has refused to negotiate with

"I like the looks of Lufthansa."



U.S. Diplomat Cites Nuclear Fears in Pacific

PORT MORESBY, Papua New Guinea — Paul D. Wolfowitz, the U.S. assistant secretary of state for East Asian and Pacific affairs, acknowledged Monday that the United States bore some responsibility for anxieties in the Pacific about nuclear arms and waste in the re-

Mr. Wolfowitz, who is ambassador-designate to Indonesia, said at the end of a three-day visit to Papua New Guinea that the United States understood the Pacific's nu- Pacific Forum's Treaty of Rarotonclear concerns but was also con-cerned with preserving peace in the clared most of the South Pacific a and recommended that 28,000 region.

pathy," he said, for worries "over capable ships and aircraft. the spread of nuclear weapons and He said the treaty took radioactive waste dumping."

Mr. Wolfowitz added, "In fact we are well aware that it was our own actions" in atmospheric nuclear testing "in the early 1950s when we did not really realize yet what such tests could do, that caused a lot of concerns in the region."

He said he understood the fears expressed last month in the South nuclear-free zone while allowing union teachers vote for a strike.

"Certainly we have a lot of sym- visits by nuclear-armed or nuclear-

He said the treaty took account of the peoples' feelings but made it possible to provide for security in the region.

Chicago School Strike Urged

CHICAGO - The Chicago Teachers Union's House of Delegates voted overwhelmingly Monday to reject the latest wage in-

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Lufthansa

West Timor: Poverty and Clear Blue Seas Terrain and Climate Conspire to Make One of World's Poorest Islands Poorer

By Barbara Crossette Yew York Times Service KUPANG, Indonesia - "You came here from Bali?" said a disbelieving resident of this place.

This is the poorer end of one of Ben Mboi mused. "When there are the world's poorest and most re- so many main problems, there is no mote islands, Timor, whose poverty is enforced by a cruel terrain and imate. Not even Kupang's Ferris wheel or its Mona Lisa coffeeone's standards, seems worth that

As for the unpolluted sea of clear their backs on it, in the manner of nor said, adding that two years ago other island people who take for there was no rain for 13 months.

breathtaking.
But Kupang has a special interest. It is the capital of the Indonesian province of Nusa Tenggara Timur, which includes the western end of Timor island and a couple of hundred other islands, 111 of them inhabited. This "other Timor" has not received the international attention accorded to neighboring East Timor, which Jakarta invaded and annexed nearly 10 years ago.

Western Timor, part of Indonesia since the creation of the Republic of Indonesia in 1950, is a point is steadily expanding its produc-

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ferent histories but some of the

main problem.

party for the former Rajah of Ku- con g and his wife. Western Timor suffers most

aquamarine, the townsfolk turn from a scarcity of water, the govergranted what foreigners find The soil is thin and poor. Per capita aid from the government in Jakarta to the nearly 3 million people in the province is only a fraction of what is sent to East Timor.

ses of a guerrilla insurgency, to justify its seizure of the former Portuguese territory and, in the words of several officials, "to overcome 400 years of Portuguese neglect." The land itself conspires against

the western part of the island. East Timor grows fine coffee to sell and

which Australians are breeding on jority and its more artistically ada model ranch in the hills southeast "My main problem?" Governor of Kupang.

Even one cow is a huge investmor, where the annual per capita Mr. Mboi, a European-educated income is about \$165 and people physician from the island of Flores, exist on the edge of sufficiency, had invited the foreigners in town Serious food shortages are avoided, Serious food shortages are avoided, house, a good restaurant by any- to join a 50th wedding anniversary the governor said, only because of communication and transportation systems to distribute supplies from

> To be self-sufficient in food in the rocky terrain, a rural family would have to work seven to 10 res (2.8 to four hectares) of land. Mr. Mboi said. The average family has about four-fifths of an acre.

The paucity of economic resources is illustrated in Kupang's Jakarta is developing East Timor sprawling market. The wares in-rapidly to remove the economic clude the most basic necessities: grains and beans, spices, cheap clothing and plastic pails. No paper products, no insect repellant, few woven cloth. A country weaver explained that cloth was produced only in necessity because the materials were too costly. Only foreigners could afford a handmade saong, the woman said.

Timor, mostly the east, but also to a smaller degree the western end, was once a destination for Austrahan vacationers. But tourism ended with the civil war in East Timor in the mid-1970s and has never re-

"I do not believe too much in tourism," Mr. Mboi said. But Kupang is getting a tourist hotel. It will have 144 rooms "of down on a grassless hill to a small beach whose limestone underpinbeach whose timestone underpin-nings are being gradually depleted by local people trying to make a living by selling aggregate rock. "I figure by the time the hotel is

finished, there will be no beach left," a local resident said. "But at least there will be a paved road." If tourism is ever to take off, Governor Mboi says, it will depend on Bali, which now is so developed and overcrowded that people looking for a real place to get away

might be persuaded to drop in on Kupang. called the Sasando. A sasando is a my said that the company had sold musical instrument, harplike in a computer program to the U.S. sound, that has been played in the Army. "We cannot rule out that region since the 15th century, our programs could be used for Eduard Pah says.

Because of the largely Melanesian roots of Timorese, and the rocked the building housing the influence of the Portuguese, who came to the country in the 16th century, ahead of the Dutch, there of Hamburg, the police said.

of comparison for visitors to the tion of rice and other food for its are distinctive cultures in Timor island. Here similar Timorese peo-own consumption. Western Ti-that some fear could be swamped ple, Christians in a nation of Mos-mor's main export hope is cattle, too easily, not only by the West but is, and a similar land have dif- particularly the Balinese cow, also by Indonesia's Javanese mavanced civilization.

Mr. Pah, a retired teacher, and his wife, Suzan, who works in the ment for a farmer in western Ti- local military hospital, may be the world's experts on the music of Timor. Several years ago the Ford Foundation gave Mr. Pah, who was born on the island of Roti, a grant to preserve the sasando from ex-

Traditionally, a sasando was a 10-stringed instrument: a circular playing surface made of a length of bamboo mounted in a sound box fashioned from the broad leaf of

Mr. Pah now has a 32-string electronic version made in Australia of plastic and wood, an updating that does not seem to concern him, since he welcomes any effort to keep the

When he is not traveling around Indonesia, or in Australia or Europe, Mr. Pah sometimes gathers his family of six children and two daughters-in-law around him for a Timorese jam session, complete with Rotinese dancing. Mrs. Pah's clear soprano now

and then drifts into a Western tune. "The Isle of Capri" is one of her favorites. But before the evening ends, Mr. Pah comes back to base. "Before you leave Kupang," he says, "let us sing you a Roti song of

Bombs Damage international standard looking 2 Computer Firms In West Germany

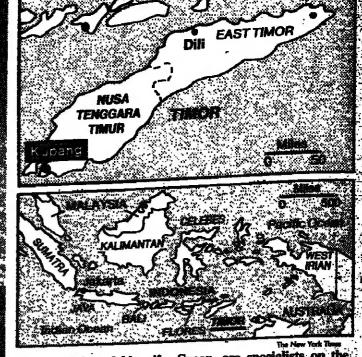
The Associated Press

DORTMUND, West German Bombs caused more than \$1 million in damage Monday at two West German computer military contractors, one of which does business with the U.S. Army, officials said. The police said there were no injuries in the two attacks.

The first bomb exploded at 3 A.M. in the Mathematischer Beratungs-und Programmierungsdienst building in Dortmund, the police Kupang's new hotel will be said. A spokesman for the compamilitary purposes," he said.

en minutes later, a bomb Scientific Control Systems GmbH company in the northern port city





Eduard Pah and his wife, Suzan, are specialists on the music of Timor. He has two sasandos, the island's native instrument. At his feet is a traditional sasando of palm leaf. The other was made in Australia from plastic and wood.

Rebels Open New Battlefront in Central Nicaragua

By Stephen Kinzer

SANTO DOMINGO, Nicara- U.S.-backed anti-government rebels appear to have opened a new battlefront in the central part of Nicaragua, where eight months ago the war was something local idents only read about in news-

Residents in the region, Boaco and Chontales provinces, said that Sandinist belicopters periodically bombard rebel positions in the rugged hills around their villages.

They said that souads of the guerrillas, known as contras, had descended on several villages, where they killed or kidnapped local Sandinist leaders and military recruiters, and convened political etings for local residents.

"Nobody really knows where the contras are," said a shopkeeper in La Libertad, where the Popular adinist Army maintains a sizable force backed by armor and artil-lery. "But I think we're surround-

In Juigalpa, a man shopping for insecticide at a farm supply store guerrilla units, they call in air and said that the situation in the area artillery strikes. was "completely different" from a

"It's always been calm out here," he said. "Now we feel like we're in the middle of a war.'

The rebels who operate here are members of the Nicaraguan Democratic Force, which is based along the country's northern border with Honduras. Until recently, the force persons died and six were injured northern provinces - Nueva Sego- ly Monday.

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via, Madriz, Esteli, Jinotega and supported by aircraft including So-Matagalpa. supported by aircraft including So-viet Mi-24 helicopter gunships. The

Force recently began supporting a small band of guerrillas fighting near the Costa Rican border, but they are not connected with those in the central part of the country.

The forces in Boaco and Chon-tales are believed to be regulars who receive supplies and other support from bases along the Hondu-ran border, which is 150 miles (about 250 kilometers) away.

Although the guerrillas have carried out some dramatic attacks, they do not appear to threaten goverament control of populated areas. Their pattern has been to sweep into lightly defended villages and then escape before Sandinist reinforcements can arrive.

The insurgents have not been able to take important towns such as Santo Domingo because of the effectiveness of Sandinist defense forces. Government troops, who enjoy considerable numerical superiority, move constantly through the mountains. When they detect

Government troops are uipped with long-range artillery Soviet manufacture, They are

6 Killed in Kansas City Fire United Press Interna

KANSAS CITY, Missouri — Six

Matagalpa. viet Mi-24 hencopter gunsnips. The Nicaraguan Democratic rebel force has no comparable

Defense Minister Humberto Ortega said recently the combined Sandinist military force amounts to 100,000 troops, although Western diplomats put the figure between 110,000 and 130,000 including 30,000 draftees. Forty percent of the national budget is earmarked for defense.

According to residents, religious workers and others who travel regularly through this region, guerrilla troops began to filter into Boaco and Chontales in December. Since then, they have built a force that local observers believe numbers at least 1,000 men.

Rebel squads regularly stop buses on the road between Juigalpa, the capital of Chontales province and the trading outpost at Rama. According to many accounts, the guerrillas take away passengers dressed in military uniforms and any whom they believe are security There is no other principal road

Nicaragua where guerrilla forces are able to operate in this manner. When guerrillas attacked the town of Cuapa at the beginning of August, they overran a small army garrison and summoned residents to the town square.

They asked townspeople their opinion of their Sandinist-appointed mayor, Hollman Martinez, and were told that he was respected. concentrated its efforts almost ex- when fire swept a three-story. The guerrillas carried him off, but clusively in the country's five downtown apartment building ear- released him unharmed a few hours

Mr. Martinez is said to owe his popularity largely to the fact that he is a native of Cuapa. Sandinist activists assigned from other areas to govern the town, however, were given no chance for reprieve. They were marched into the woods and

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The official Sandinist newspaper-Barricada said that 12 persons were

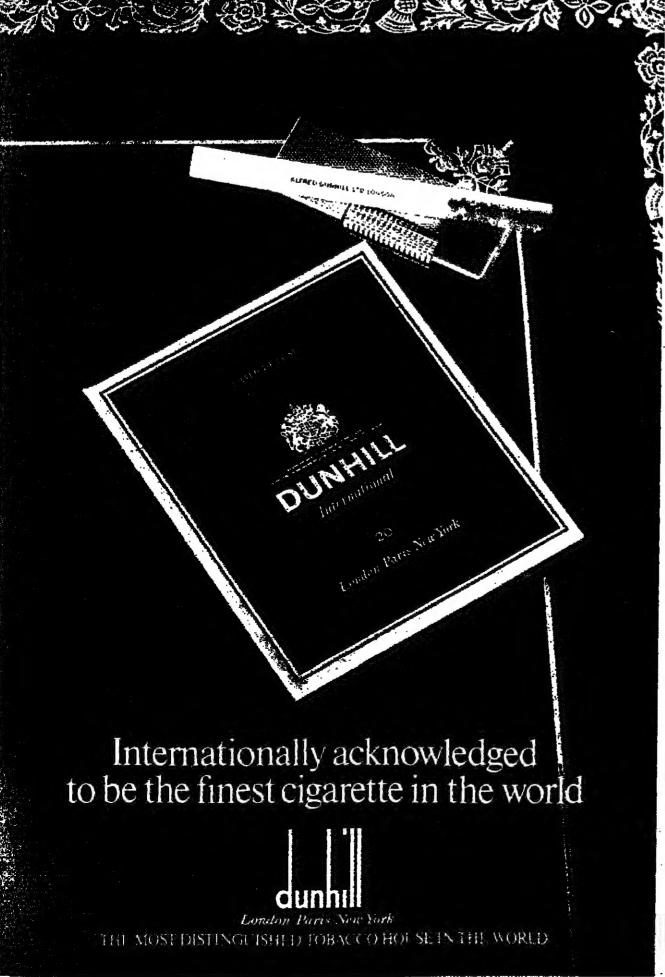
"The contras decided to begin operating here for two reasons said a local cattleman. "First, the terrain is ideal for them. Second, the campesinos in the mountains are often sympathetic to them."

11 Puerto Ricans Ordered to Trial

SAN JUAN, Puerto Rico -A U.S. magistrate has ordered that II Puerto Ricans charged in connection with a \$7-million Wells Fargo robbery be sent to Connecticut to

U.S. Attorney Daniel Lopez Romo was quoted in Monday's editions of the San Juan Star as saying the 11 were transported to Connecticut on Sunday night.
More than 100 federal officers

guarded the courthouse Sunday as the magistrate, Justo Arenas, held separate hearings for the 11. About 1,000 protesters carried signs and chanted outside the building, asserted that the suspects were being persecuted because of their campaign for independence for Puerto Rico, a U.S. commonwealth.



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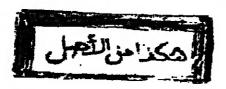
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mer 1986 are decidedly tailored

and basically classic, but his use of

color on color, subtle variances of

texture and impeacable tailoring

make his collection anything but

mosculine and eminently wear-

Femininity and elegance are

the keynotes of this Munich-based

designer's collection, created for

women who are conscious of their

bodies and have their own individ-

ual style and an international flair.

rious. His mood can fluctuate from

Hapsburg opulence to Kennedy

conservatism, but always with a

precise attention to detail and

talk. I work for women who ex-

press themselves intelligently."

Says Schneider of his personal

His evening wear is often luxu-

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His silhouettes for spring/sum-

His sportswear separates

est hopes.

Germany's **Top Designers**

There is little doubt that German designers are stars on their home turf, but what German designers want most is recognition in the international market. They want a chance to be seen and appreciated by women around peers not as "German" designers but as individual creators who happen to be from Germany.

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ambition. What they don't have is ate on image and promote that much of a support system, at least not through government aid, as in internationally. As for Caren France and lialy. They will have to Pfleger, she may not yet have go it alone, like the Americans. achieved Sander's exposure, but And like the Americans, with she certainly does understand the whom they are perhaps most closely aligned in terms of design, fashion game, especially if you they have a great opportunity to

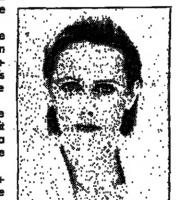
What seems to be needed is a more individual identity. Much of signers.

what is done in Germany may not "look" exactly like what other designers are doing, but it "feels" much the same.

Two designers who have managed to break out of this mold are Jil Sander and Caren Pfleger. the globe, to be judged by their Sander is perhaps the best known and one of the most diversified of German designers. She has built a design firm on a solid foundation What they have is talent and and has had the foresight to creimage both within Germany and value of self-promotion. In the want to make it in America, promotion is the name of the game.

The following is a random look little more aggression and a little at some of Germany's most talentless coution in their designs. And ed, well-known and promising de-

pendahl's collection has a very cosual, very feminine feeling with a silhouette that is wide on top and narrow at the bottom. There is a definite menswear influence in her collection, but it is anything but



CAREN PFLEGER

This Cologne-based designer calls herself a "child of fashion," having been interested in it all her life and having studied fashion design at the Fashion Institute of Technology in New York. She also operated her own art gallery for four years and worked with designer Jean-Charles de Castelbajac and others before starting her

own business under her own label. She has created a knitwear collection for an Italian license, a leather-wear collection for a German firm, an accessories collection for another German firm, her own designer-label sportswear collection and, as of last October, a fragrance and body-care line under her own name for Beecham, which brought in over \$1

million during its first season. She is probably best known for her tailored sportswear which, for spring/summer 1986, features on unusual mix of monochromatic inen, silk and cotton with interesting detailing. Hers is very definitely a menswear-inspired collection, but not mosculine in silhouette or texture. She likes to think of her collection as "pared down...the

less-is-more approach." She thinks that of all the problems facing German designers the biggest one is individual identity. "I think it's important to go your own way and establish your own identity so that people don't group all designers together."



REIMER CLAUSSEN

This Berlin-bosed newcomer, who in his first year designing

Ready-to-Wear: Ready to Fly

While German designers ponder the complexities of gaining worldwide respect and recognition, a significant group of readyto-wear firms are forging ahead with impressive marketing programs which, for the post several years, have targeted most of Europe, North America and the Far

The giants of the German dothing industry, including SRB Fashion International, best known the world over for the outstanding Escada sportswear collection, and the MBS Group, known primarily throughout the world for its energetic, beautifully-made Mondi collection and retail stores, have paved the way for the rest of the German fashion brigade.

There is little doubt that without Escada and Mondi, and lesserknown but highly visible firms such as L'Estelle, Fink Modelle, Chamara, Lutz Teutloff, Dietrich Seeler and other successful firms, German fashion would not be the export powerhouse it is today.

With total sales in excess of \$200 million, Mondi is perhaps the most visible of all German firms worldwide, most certainly in the United States, where sales lost year reached \$30 million.

According to owner Herwig Zohm, the firm is spending close to \$300,000 alone on advertising in America this year. This is in keep-

ing with a plan that saw the firm's inspired marketing in En- quality cannot always be conopening of offices in New York, gland, France, Scandinavia, Austria and Germany. Dallas and Los Angeles, and the opening of 12 boutiques (including

Everything that Mandi makes is manufactured in Munich in the one on Fifth Avenue in New York firm's three factories or by local and another in the Rodeo Collection in Beverly Hills), all within two contractors; nothing is made in years. This is in addition to the Hong Kong or the Far East, where

trolled Zahm says that his advertising programs give equal weight to all retailers, not only to the Mondi stores, and that Mondi does not give discounts to their own stores or to anyone else. Nor are deliveries given special handling within their own operations. So the retailers, at least for the moment, are content to watch Mondi (which is a derivative of the Latin word for world) take over the globe.

At Escada, designer Margaretha Ley continues to create sophisticated, feminine and spirited sportswear that is very luxe in mood and top-quality in make.

Nobody in Germany tailors better at the same price, or knits better, or turns luxurious woven wools into as well-out, great-fitting sportswear as Escada. The key to the Escoda collection is its interchangeability and the relaxed yet sophisticated mood of the doth-

Escada's knitwear is very special, and to many Ley's sweaters are her strongest design point. Her mix of texture, pattern and color adds up to a collection of investment sweaters that offer langevity and high style.

In addition to Escada, there is the Laurel collection, designed, the firm says, "for the super-achiever

Continued on p. 2



JIL SANDER

With promotional photos by world-famous photographer Francesco Scavullo emblazoned on her ads, on the covers of the various German fashion magazines and on the runway of her show, Jil Sander is perhaps the most recognizable of all German designers.

This dynamic woman in her early 40s has created a strong image and a rock-solid company which she not only designs for but operates as well.

She has been selling her dothing in Europe and abroad for a number of years, and buyers come to her for spare, exquisitelyfabricated and well-tailored sportswear.

Six years ago she signed a contract with Beecham to produce a fragrance under her own name. Before the name went on, Sander demanded that the quality be high, for quality, above all else, is the Sander trademark. Today she has her own cosmetic, both, treatment and men's lines for Beecham as well as a luggage and leathergoods collection for Gold-Pfeil, on eye-wear collection for an Italian firm and a shoe collection for her own company.

With soles of over \$25 million in dothing and over \$12 million in cosmetics, Sander is riding high.



WOLFGANG JOOP

In four short years Joop has become one of Germany's bestknown designers, and his name can be found on everything, induding shoes, hats, gloves, furs, knitwear, menswear and, of course, his own designer-label col-

He considers himself as much on "ortist" as a designer and prefers to design dothing that

"appeals to the emotions" rather than follows trends. He thinks dothing should be fun and evening wear opulent, alluring and a little wicked, like Berlin before the

"I would nother have a little "bad taste" in one of my fashion shows than just show fashion coming down the runway, and that is not exactly the way things are done here in Germany."

Joop, who says he leaves the best, feels that if he had to run a business he wouldn't have the time or the inspiration to design.

His idol and source of inspiration as of late? David Bowie. "He is always changing, always areating ... has his finger in every pot. am curious and I want to do everything." His latest endeavor? A collection of Joop designed por-



BEATRICE HYMPENDAHL

She calls her collection more feminine and more avant-garde than many German designers' collections, and yet she feels strongly that she is capable of designing fashion for all kinds of lifestyles. Based in Düsseldorf, the petite, aubum haired designer has her collection produced in Munich by Loden Frey, for whom she does a separate collection of sportswear.

Hympendahl studied design in Paris where, she says, she found designing easier because of the availability of materials, but she holds out high hopes for German designers in the future, especially in the American market.

"I think that America is advanced, and it is flattering to have American buyers like my dothing for that reason." However, the designer says, she does not get her ideas or inspiration from any of the fashion capitals, but rather from the streets. "Young people have a way of putting things together in unexpected ways, and I find that inspires me in putting

together my collections." For spring/summer 1986 Hym- under his own label for Jürgen



JURGEN WEISS

For the post 12 years this Munich-based designer has coutiously and carefully charted the course of his designer label. He currently sells to markets as varied as Japan, the United States, Australia, South Africa, Great Britain and

He considers his collection most closely oligned to the look of American sportswear, and indeed his designs do have that easy, comfortable look that the Americons do so well. But his quality, his sense of fabric and his precision tailoring are often missing from American collections.

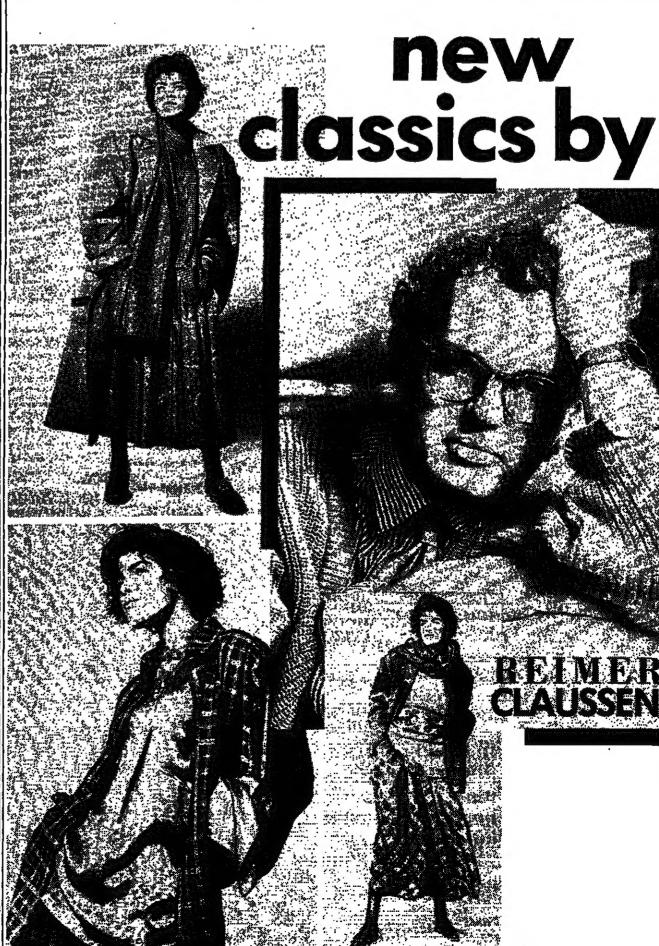
Because running his business takes up so much of his time, Weiss says he isn't able to do as much designing as he would like. And he thinks there are vast possibilities for German designers to branch out into other areas of design.

UTA RAASCH

Unusual combinations of strong color and unique fabrics are signatures of this Düsseldorf-based designer. She considers herself "all woman, emanapated, active and successful," and creates dothing for women like herself: working women who are partners and mothers.

For evening she believes in alamour, in festive looks that are roomy at the top and narrow at the bottom. For day the mood is playful, but control and luxury are very much a part of her everyday collections.

One of this designer's strong points is her sense of cohesiveness in presenting a well-approximated collection that combines leather, silk, cotton, wool and knits in the same color tones so that everything works together.





Ready-to-Wear: Ready to Fly

Continued from p. 1

career woman who functions on a fast track," and Crisca, for the "au courant consumer whose forte is to be ahead in the newest unusual silhouettes.

Escada's marketing objective was to create, produce and morket fashion collections throughout the world, and to that end it established product development offices in Florence, Milan, Tokyo

Whatever Escada is doing, it must be doing something right, because the projected volume for the firm for 1985 is \$110 million, \$33 million of which represents sales to the United States.

Fink Modelle is another major German ready-to-wear firm. Lilo Fink, an energetic, determined woman, runs the show. She oversees all of the firm's 18 collections per year and she makes all the final business decisions — no small feat in a country where women company presidents aren't exactly in bountiful supply.

In addition to Fink Modelle, the firm also produces Yarelli and Louis Féraud. The firm's worldwide distribution is impressive and broad-reaching, from Finland to Egypt, Morocco to Singapore, Japan to Venezuela.

While other German componies compete for the high-foshion sportswear look, Fink Modelle has taken a strong position on a more conservative, understated look for



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the woman who wants quality without flash. Wearable, wellmade dresses are a strong point in: the Fink Modelle collection, as are the Munich-based sportswear firm handsome daytime suits and subtle and elegant evening wear. The between 12 percent and 15 persporty Yarell collection features, cent in the 10 years it has been in knit sweaters, crisply tailored skirts busine and jackets—at realistic prices.

At L'Estelle, owner Jürgen Felser explains the success of his sportswear collection: "Fashion today is absolutely international, considerably there. Each country has a different interpretation of sportswear, and Germon sportswear is of the best quality possible."

For the last 10 years, Germany has been L'Estelle's biggest market. Felser says that "the German: woman is more receptive to fashion today because a woman today at 40 thinks younger and looks younger than she did 10 years ago. And," he adds, "the German woman who was always. used to buying from France decided to take a chance on Germani

L'Estelle does \$20 million in business worldwide, \$5 million of which is the result of soles to America in the first year of marketing there. Obviously the United. States is a target market for L'Es-. telle, atthough Feiser is cautious? and notes that England is also an important market for his firm.

Felser knew a good designer when he sow one, and was smart enough to take Reimer Claussen under the corporate wing, "He is very talented," says Felser of

Claussen. "I think he has a wonderful future and we are being very coutious in how we market not only his collection but ours as

While it seems the contrary, not every ready-to-wear firm and designer in Germany offers a complete range of toilored sportswear. There are some specialists, and Kern, under the direction of Otto Kern, produces on impressive collection of shirts and blouses which has achieved much retail success in both Germany and the rest of Europe.

What Kem has achieved in Germany is unique in that the collection is often featured in specialty stores that carry only designer collections of sportswear from top designers in Germany, Italy and France as well.

For Albert Fuchs of Chamara, has seen a yearly growth rate of

For five of those years, Chamara's well-made, high-style sportswear has been on the retail scene in Japan, and sales are up

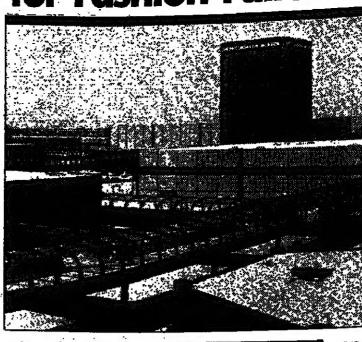
As with most German sportsyear firms, Charmara sees the United States as the biggest potentiol market. To make the Chamara name better known there, Fuchs is planning to present a major show in 1986, supported by substantial print advertising.



fairs in the world.

way shows for crowds of 850 to

Fair Weather for Fashion Fairs



Left: A view of the lgedo Düsseldorf fairgrounds in 1980. Lower left: Manfred Kronen of Igado; Below: Dr. Karl-Dieter Demisch of Munich Fashion Fairs.

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German fashion designers and manufacturers may complain that, unitive the French and the Italians, they don't have much in the way of government support or promotion of their industry. They do have, however, three men who head up organizations bent on taking the German fashion message worldwide. Manfred Kronen, chairman of the privatelyowned organization that produces Disseldorf's Igedo, Karl-Dieter Demisch, the man in charge of Munich's fashion fairs, and Kurt Geisler, Berlin's fair chairman, have helped put German fashion on the map.

MANIFRED KIRONEN/Düsseldorf

Montred Kronen is the man most people would agree has done more to promote German foshion than arryone else. As a young man fresh out of school, Kronen joined Igedo, the company his father founded in 1949 to present a fashion fair in Düsseldorf. Now, 26 years later, Kronen chairs the organization that presents the largest ready to wear

Kronen's organization presents six shows a year. The spring/summer 1986 Igedo show, being held this week, is expected to present the collections of 2,500 to 3,000 international exhibitors and will draw buyers from around the

Kronen says that laedo exists lgedo stages "salors" with run- "because of the situation after the war. Berlin was the original fashview the latest fashions from both ion center of Germany, but in

1949 there was a Soviet blockade so no cors or trains could enter Berlin." Kronen says that his father had the foresight to realize that there would have to be a new center for the fashion industry and he, along with a group of manufacturers, come up with the concept of Igedo. Kronen credits Germany's suc-

cess to quality, punctual deliveries, sizing and its ability to adopt a certain "international flavor" in dothing that is easily understood. and wearable. "With German: ashion it is not a matter of a German and international designdefinite German fashion look. We ers, depending on that season's are not always so interested in presentation. In addition, Igedo showcoses young designers and ready-to-wear firms, presents "shows-within-shows" such as the Boutique and Knitwear Interna-

new design talent screened from entries submitted by design

schools all over Europe.

creating a look, but more an identity based on dependability. It must be working," he says, grinning. "Germany, after all, exports more dothing throughout the tional fairs and swimwear and world than any other country and, lingerie shows, and sponsors buyto be realistic, retailers are in the ers' seminars. It also gives out an fashion business to make money, annual Fashion Future Award for

KARL-DIETER DEMISCH/ Munich

t is Kronen's tireless efforts to As a managing director of the get the Germon foshion message wice-yearly Munich Fashion Fairs out there that have allowed Igedo and as sole director of the Munich to enjoy a corporate identity in all Fashion Trade Fair, Demisch has the world's foshion markets. Igedo played an important part in pulhas press offices in seven countries ling together massive shows held and 36 represensatives worldon the 6-acre municipally-owned wide, and operates a subsidiary fairgrounds. company, Düsseldorf Trade Shows, which is located in New

While Demisch does a great job of promoting Munich's numerous and talented designers, he also takes up the cause of German fashion in general and doesn't feel that his fair is in direct competition with Igedo (which runs a few weeks prior to Munich's fair), but is rather a comple-

"It is important that fashion be kept on the minds of the buyers, and often many buyers go to Düsseldorf to see the collections before committing to them and to Munich to place the orders, Of course there are many buyers who do not attend both shows, and so it makes sense for the same companies to attend both."

Like most Germans in the fashion industry, Demisch sees Ameri-ca as the land of opportunity. To help the German fashion industry further its couse in the United States, Demisch is planning to stage a major fashion show, most probably in New York, within the next year.

The city of Munich also sponsors a fashion award, presented at the March Munich Fashion Fair, which is awarded to outstanding. international designers.

KURT GEISLER/Bertin

Unlike Kronen and Demisch, Berlin's Fashion Fair director, Kurt Geisler, has not only to forge new. fashion paths, he also has to con-tend with his city's past as a thriving fashion center.

Berlin seems more international than most other German cities and, according to Geisler, "there is a big gap in the German fasti-ion image" that he feels Berlin's designers are capable of filling.

"I think there are more awantgarde, less cautious designers in Berlin," says Geisler, noting the group that calls themselves the CAB. (Club Avantgarde Berlin). They are part of Germany's fashion future as much as are the more conservative designers. But like most German designers, that use quality fabrics and manufacturing and they are not inexpensive, just younger-thinking and more directional."

What Geisler is intent on doing with his fashion fairs is to give Berlin's 70-odd designers and the rest of Germany's industry a change to be seen. "In addition to. the Berlin fair," says Geisler, "there are showrooms open in the city oil year round where buyers can see Berlin's more experimental fashion."

in order to promote Berlins fashion message, Geisler plans to take a Berlin fashion show to America. "It is our biggest export. market and a growing one. England is also a very big market for Berlin fashion and German fashion in general I think this is just the beginning for Germany's inclus-





A good name to wear.



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GERMAN FASHION COMES OF AGE

German-designed and produced foshion has long been a part of the European fashion scene. Germany is, in fact, the world's largest exporter of dothing, with close to \$1.5 billion in sales to other countries and nearly \$8 billion in total sales per year.

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What Germany has not always been known for in the post is on image or tag by which the rest of the fashion world can identify German fashion. Quality, competitive prices, excellent fobrication nterestingly enough, mostly from Italy), exacting fit and production and careful attention to deliveries have always been what Germany has been noted for.

in the past five years in particular, German ready-to-wear firms like Mondi and Escada have brought the German fashion message to the fore, that Germany has significantly more to offer than just classic, tailored sportswear that is well-constructed.

Germany has embraced the American marketplace with fervor, and successfully so. in 1984, sales to America (which were up 92 percent) accounted for over \$19 million

Over the post 10 years German women have broken the habit of perceiving only French

and Italian designs as fashionable. Because of the proliferation of talented German designers and better fashion communications within the country as well as increased German tourism around the globe, the German woman has begun to see that what designers and manufacturers at home have to affer is competitive with what is out there in the rest of the world.

This surge in German consumerism has, according to many designers and manufacturers, begun to decline over over the post two years. Many feel that the Deutsche mark has to go further these days, not because of a decrease in spendable income, but because there is a greater variety of interesting things for the German consumer to buy.

Those firms that take a more aggressive, image-conscious approoch to fashion at home seem to be weathering the competition nicely. This approach has proved to be the answer in gaining a foothold within the export market as well



Clockwise from above left: Design by Claudia Skoda, of Berlin; Manfred Schneider's "New England Style" for winter 1985; Caren Pfleger's elegant sweater styling; daytime look by Munich's Jürgen Weiss; checked tweed layering by Jil Sander.

Local Color

BERLEN - This is a city with a truly cosmopolitan flavor. The boutiques here are younger and trender and the fashion definitely international No trip to Berlin would be complete without a trip to the Wall and into East Germany, where the contrast is immedicte and penetrating, especially in terms of what is available to the East Germans in consumer goods

and services. The Kurfürstendamm is West Berlin's main street, filled with international eateries, boutiques and cafes. Be sure to give yourself at least on hour to see the store called Ka De We, which roughly translated means "just like the West." The south-floor food hall features virtually every kind of fresh and packaged international and German foodstuff, as well as delightful little bars at which to enjoy the fare. Ka De We also features too-name German designer dothing as well as some of the top Italian and French designer collections.

One of Berlin's most interesting restaurants is located just paralle to the Kurfürstendamm on Kurfürstenstrasse. The Paris Bar Restaurant not only serves excellent food in a bistro-like environment, but is a feast for the eyes as well. There is an ever-changing collection of contemporary German artists work hanging on every available inch of wall space.

DUSSELDORF - Charming and attractive, Düsseldorf combines the nichness of the Old World with a surprisingly modern foshion touch. Its Steigenberger Parkhotel has some of the loveliest rooms in Germany. Within walking distonce of the hotel is the Königsallee, where lovely cofes and retail shops flank a park and the river.

The Kö Center offers a variety of good international boutiques including Kenzo, Chanel and Jil Sander, and a good posts restourant called La Terrazza. Just down the Königsallee is Ko 9, a young, trendy shop for juniors. On the some side of the street is Eickhoff. the shop that many German designers consider to be one of the

nternational Fashion

for extraordinary appeal.

A street guide to Germany's fashion capitals

finest in Germany. Here a wide variety of Italian and French designer collections can be found, as well as a good selection of Germany's leading designer wear.

Cross to the other side of the Königsallee and you'll find Trinkhous, another shopping gallery, offering a variety of attractive boutiques including Kroutscheid and MCM status leather goods. Close by there is the WZ Center, where you'll find Cartier and Yves Saint Lourent as well as Charty's, a fun nightspot.

If it's crowds and beer you Friday night, head up the Hein-nich-Heine-Allee and you'll find hordes of people, young and old, swigging beer and downing local bratwurst, Some more sophisticated restaurant choices include La Capannina for excellent Italian food, Dai-Tokasi for Jopanese, Orangerie (possibly the best restourant in Düsseldorf), La Polinière for delicious French cuisine and Schiffchen for those who want typical Düsseldorf fare.

FRANKFURT - In the downtown area nightlife tends to be rather quiet. The Goethestrasse offers some interesting bounques, and deler, dose by, for the best from the side streets running parallel to German designers.

it also have international shops such as Yves Saint Lourent and

Charles Jordan Some suggested restourants indude Erno's Bistro for French cuisine, La Galleria for Italian food and the French restaurant in the Frankfurter Hof.

HAMBURG - With beautiful privote houses, tree-lined streets and delightful waterside cafés, Hamburg is one of Germany's most

cordial cities. Shopping here is excellent, especially for shoes, which range from modern and trendy (and inexpensive) to classic, conservative and very well-made. Walk down the Colonnaden, where there are any number of tempting shops and cafés, and follow what is known as the Virgin's Path on want and you are there on a the Jungfernsting where there are cafés perfect for people-watching. Be sure to go into all the covered malls as well, because here you will find some terrific shops with attractive items for the home and both as well as fashion shops.

> MUNICH - In this most Bavarian of cities one can't miss most of the best shops by heading down the Marienplatz, Amiroplatz or the Maximilianstrosse, where all sorts of international boutiques abound, from Missoni and Guy Laroche to Hermès and Chanel. Be sure to stop at Loden Frey on the Promenadeplotz for the best in ethnic and dossic sportswear and at Man-





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dorf, the Munich Fashion Fair and Sander and Jürgen Weiss prefer al tracht or folkloric German fashfairs that the international buyers have been introduced to a broad range of German (and international firms. They have steadily increased their orders over the post several years and have found German sportswear, in particular, to perform extremely well in markets as different as England, Italy, Switzerland, Belgium and the United States. For most firms, France is the last holdout when it comes to exporting, and while Japan is often eager to receive German-made fashion, the Germans—always careful to keep control of their enterprises—are not as aggressive in the Japanese market because of the intricacies of doing business in Japan.

Unlike other countries, Germany has no real fashion center, and this may account for its inability to project a specific image. Although Düsseldorf is the site of the biggest fashion fair, not all the best talent comes from that city. In Munich there are a number of talented designers and there are a few in Hamburg (Jill Sander, perhaps the best known of all German designers, is based there). In Berlin, the once-powerful copital city, there are a number of very good designers, including the new group of talented designers who call themselves the Club Avantgarde

Unlike in other fashion centers of the world, where designers most often do the designing and business partners or corporate fig-

such as the giant ligedo in Dusself operation, many designers like lift. Loden Frey, the giant of tradition-If they don't actually do the designing, they often oversee it, as in the case of Life Fink.

Other designers realize that what they do best is design, as in the case of Wolfgang Joop, a designer who has an impressive group of licensees as well as his own designer label. Berlin-based Reimer Claussen, one of the most promising German designers, has paired up with Jürgen Felser of L'Estelle, a very successful readyto-wear concern. Beatrice Hympendahi has joined forces with

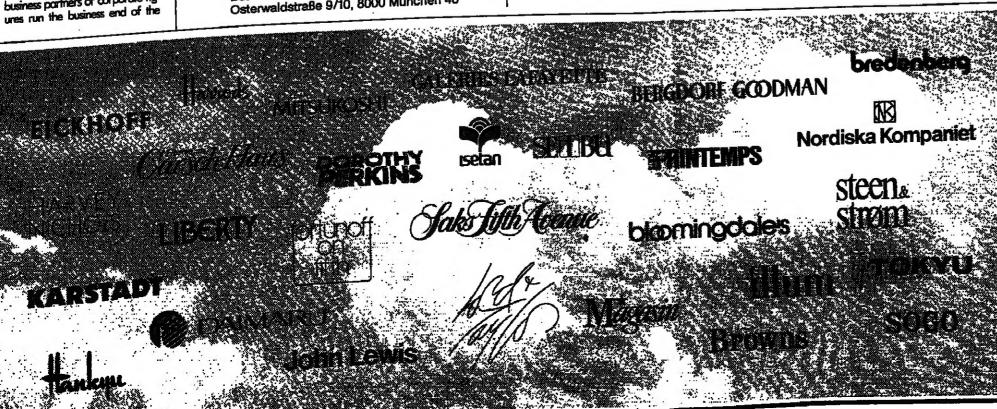
notifier Berlin Fair. It is at these to run the whole show themselves. ion. Hympendahl designs a collection for Loden Frey, and the tirm in turn handles the production of Hympendahl's own designer col-

Potential is very much what German fashion is all about. Considering Germany's success as an exporter, one would be foolish to say that Germany is an untapped source. What Germany has done, for the most part, is deliver the best-quality dothing at competitive prices to a discerning consumer. What Germany can possibly do in the future remains to be seen.



Beatrice Hympendahi GmbH





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Shopping for a fur coat can be one of the most pleasurable expenences in a woman's life. However, sometimes the choices are not always that vast, as is the case in most American fur salons.

Not so in Germany, where colled here, is unlike shopping for fur anywhere else in the world.

While most of the German foshion industry focuses on produring top-quality tailored sportswear, German fur designers and retailers are quietly—or in the case of Rieger Furs, Munich, not so German dientele. quietly—amassing fortunes in the fur trade.

like being allowed to select a Mercedes-Benz at the port of entry in the United States; the variety and sheer number from which to choose are staggering.

Hundreds and hundreds of ly endless radis make Rieger one

If you are looking for a superbquality Blackglama mink for example, be prepared to try on at least 50 in your size. Exquisite Embas, luxurious long-haired linx, delicious dark ranch minks, femme-fatale postel-dyed faxyou name it, Rieger has it. And at prices well below what one would have to pay in America.

Sometimes, as in the case of Gerson Furs, Frankfurt, one can find the most luxurious of mink coats at less than half the price one would pay for the same coat in the States. Says Egon Gerson, owner of the 33-year-old manu- er/retailer Rolf Schulte, that is defifacturing and retail house: "Our overage mink coat costs approxi-mately 8,000 to 12,000 Deutsche marks, meaning that for under \$4,300 a woman can buy an excellent-quality mink coat that would cost her two to three times Frankfurt's fur district.

According to Gerson, the strong American dollar makes German fur coats on incredible bargain for American consumers, but it also accounted for an almost 30 percent increase in the price of mink this year—minks which, like shopping for a fur, or pelze as it is all the furs German furniers use, have to be imported from other places, like Scandinavia, the Soviet Union and even the United States.

FASHION GERMANY

To Gerson this increase meant a decrease of 20 percent to 30 percent in his middle-price-range coats, most of which he sells to his

At any given time Gerson tocks anywhere from 6,500 to At Rieger, shopping for fur is 7,000 mink coats, all of which are produced—as are all of Gerson's furs-on the premises. Upstairs at Gerson's one finds piles and piles of mink skins, American babcat lts, Persian lambskins, silver fox, shadow fox, muskrat, American coats—all of one variety of pelt, coyote and other first-quality furs, mind you—displayed on seeming- including a small selection of leopand pelts, which Gerson explains of the giants, if not the giant, of fur have been in-house for a long time and are used only to repair coats that dients have had for

> "Conservation," says Gerson, "seems less on the minds of people today than it was a few years ago." There is little demand, he says, for fake fur, and he stresses that the furs he uses are either ranch-bred or strictly controlled by the wildlife or fish-and-game departments of the various countries he buys them from.

Gerson says that for his austorner a designer's name is not important when it comes to fur coats. For designer/manufacturnitely not the case. Close to 90 percent of Schulte's

business is in manufacturing furs, which are designed by his team in his studio located in a multistory building he recently purchased in

Nearly 40 percent of what he

produces is sold to Germany and the rest is exported worldwide, with America followed by Japan as his largest markets.

While Gerson takes the more luxurious approach to furs, Schulte's strength lies in his ability to design contemporary, high-style furs in a variety of pells, either by themselves or in combination with

interesting weaves and knits. Schulte often takes his furs on the road, so to speak, and shows

in Tokyo, Paris and in New York as well as at home. Recently he won the Golden Samovar award, presented by the Soviet government for excellence in design of furs of Soviet origin.

Schulte's collection features

over 200 different styles with a broad price and style range. His inventive designs for the upcoming season include a group of dyed, sheared rabbit jackets which, from a distance, look like beaver, as well as his creative use of fur in

combination with sequins for an unusual look in evening jackets. his leather-and-fur combinations are strong sellers and his use of parachute silk or cashmere with fur are very new as well as sale-







Mandi Textıl GırıbH Rudolf-Diesel-Straße 8 8890 Aichach





Timely, Traditional Loden Frey

Historically speaking, there is no firm that symbolizes true Germon fashion more than Loder Frey, the 143-year-old Bavarian company best known for its tracht, or ethnic, folkloric fashion.

Bernhard Frey comies on the family tradition, begun in 1842 by his great-grandfather, of manufacturing the best tradit dothing available anywhere in the world, using the finest wool loden cloth available.

Frey entered the business in 1959, at a time when tracht fashion was perhaps considerably more popular. But even today, according to Frey, most German women have a loden coat, lacket or some other article of dothing made from laden in their ward-

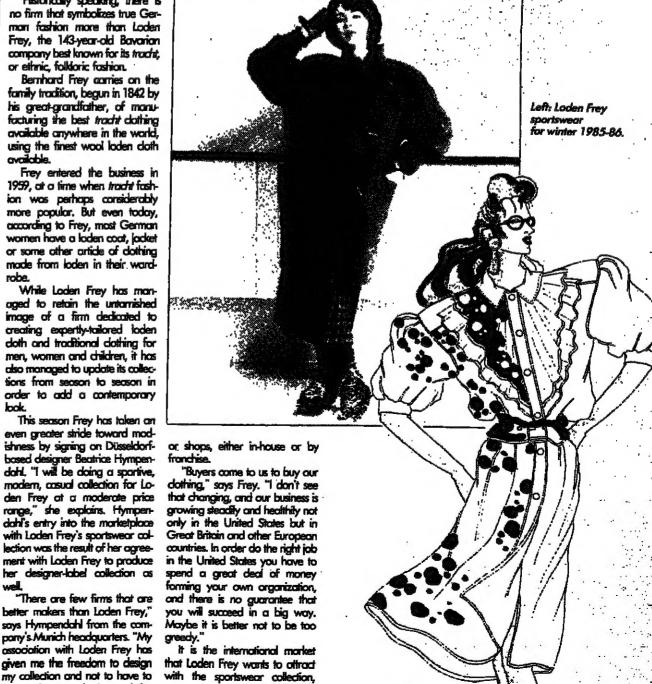
While Loden Frey has managed to retain the untarnished image of a firm dedicated to creating expertly-tailored laden doth and traditional dothing for men, women and children, it has also managed to update its collections from season to season in order to add a contemporary

This season Frey has taken an even greater stride toward modishness by signing on Düsseldorfbased designer Beatrice Hympen-dahl. "I will be doing a spartive, modern, casual collection for Loden Frey at a moderate price range," she explains. Hympendahi's entry into the marketplace with Loden Frey's sportswear collection was the result of her agreement with Loden Frey to produce her designer-label collection as "There are few firms that are

better makers than Loden Frey," says Hympendahl from the comparty's Munich headquarters. "My association with Loden Frey has my collection and not to have to worry about production and the now seven years ald. Sales for this business port."

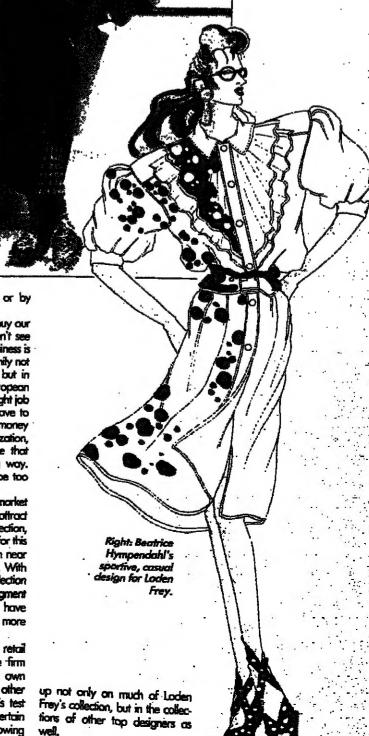
Bernhard Frey reports that the firm produced of test collection that was very well-received. "It encouraged us and we are going chead with it full strength."

While the United States has long been a Loden Frey customer, especially in shops that handle skiwear and autdoor gear, Frey days he is not going to go after the American market aggressively by blitz advertising or by looking to set up Loden Frey departments handsome tractit details showing



year are expected to reach near 15,000,000 Deutsche marks. With the new Hympendahl collection Frey hopes to capture a segment of the market he may not have reached before: a younger, more progressive customer.

Loden Frey has a major retail shop in Munich where the firm can test and showcase its own collections as well as retail other manufacturer's dathing. This test market has resulted in certain



Left: Grey fox

styled by Gerson.

Far left and belov

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THE PERSON

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GOLD **IARG**

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ें कड़े ले खेला Se N.C. Lee TO h le empey 500 to 200 worl י בפרטערפים די the state of the AG e Specie are 65 perc do as exported

Herrot Krumm alardan's Victoria אלים אף וליא Mod War II SHORE arbany, but by eports to more heating export S 30 percent , Moctout export arche card A

and Dr. 1 "Ode the decision ! policies obs nos loken on . the troughout the

Germany is one of the world's top suppliers and markets for textiles. The latest comparison by the General Association of the Textile Inclustry in Germony (Gesamtlexshows German worldwide

sales of textiles and dotting amounting to \$8 billion, second only to Italy (\$8.7 billion). The recently high-flying dollar has put the United States in first place among the world's importers, with \$13.7 billion in imports compared to \$11.8 billion for second-place Germany.

Double-digit growth was enjoyed by German textile and dothing exports in 1984 (15 percent) and through the first five months of this year (12 percent), the latest period for which figures are available. At the same time, imports gained by 13 percent in 1984 and 6 percent through May 1985, leaving this country a net importer. In 1984, Germany bought more imported textiles and dothing, at a total of 8.7 billion Deutsche marks (then worth \$3 billioni, than it sold abroad.

The Marie !

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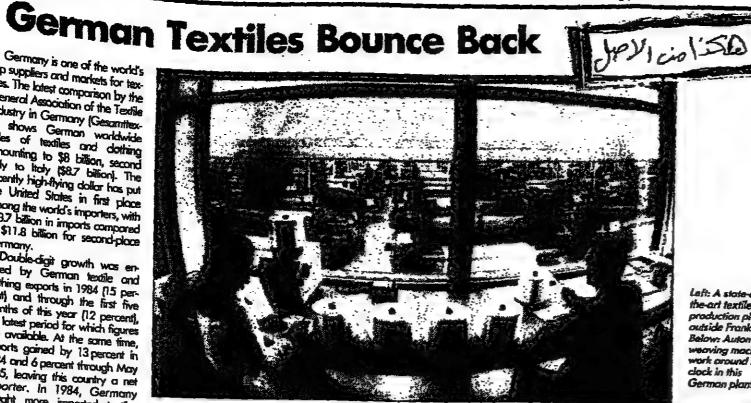
icarag

About a third of the value of Germany's textile imports is of low-priced goods (in volume terms, they amount to half), a factor that has changed the face of the German industry and indeed nearly destroyed it. This is why the Textile Association is calling for an extension of the Multi-Fiber Agreement, which expires next year. All member countries in the European Economic Community as well as the United States and Japan also want to renew the MFA, which was enacted 11 years ago to allow Western industrial countries to restructure their threatened domestic industries while the flood of low-cost imports anticipated. from developing countries was kept in bounds.

Major Customers

The EEC remains the major customer for German textile exports, buying 53 percent of goods sold outside Germany in 1984. The biggest buyer in the Common Market (and Western Europe as well) in 1984 was the Netherlands [accounting for over a quarter of sales in the EEC), followed by France, Britain, Belgium/Luxernbourg and Italy. German exports within the BBC last year totaled 12 billion marks (\$4.2 billion).

4.9 billion marks (\$1.7 billion), with shakeout. Some 900 textile com-



Austria and Switzerland the lead-

In third place is Asia, with I bit tion marks (\$350 million), headed by Jopan, Soudi Arabia and

Hong Kong. The United States is also on important market for exports, buying 689 million marks (\$241 million) last year as part of the great surge of imports stimulated by the strong dollar, for German textile manufacturers, they represented a 53 percent gain fin morks). The German industry does not expect such gains to continue as the dollar declines against the mark and German products are no longer artificially cheaper in the United States. However, contimuous, long-term increases in sales to the United States are

In imports, Common Market countries also hold the biggest share (14 billion marks or \$4.9 billian), led by Italy and followed at a considerable distance by France, Belgium/Luxembourg and the Netherlands, From Asia come goods worth a total of 7.6 billion. marks (\$2.6 billion), most from Hong Kong.

The present state of health of the German textile industry has been won at a high cost. In 1970, forecasters saw hardly any future for textile manufacturing in this The second major export mar- country-or other Western inclusket is the European Free Trade trial nations because high pro-Area (EF)A), which includes neigh . duction costs made it difficult if not of Gesamttertil's international secboring Austria and Switzerland as ... impossible to compete with low... tion. Italian and French-sounding as most Scandingvian coun- wage countries. The German in- names have long dominated the tries. Exports to EFTA reached dustry went through a severe

ponies went out of business, at the cost of almost a quarter of a million jobs.

"This branch, which was pronounced dead years ago, has revived itself," Gesamttextill president Ernst-Günter Plutte declared in a recent speech. The industry has shown an ability to adapt and undergo structural change while maintaining all but dose to 90 percent of its output," he said.

The inclustry sees its future resting on three pillars; modern production technology, creativity and strong export sales, according to Ernst-Heinrich Stahr, chief economist at Gesamteadil.

Foreign austomers know that German textiles and dothing makers can be relied on to meet their delivery dates and the products will be well made," he said. "Germany is known for its good cutting and designing of textiles, especially in the United States. Firms are making great efforts to sell in the United States. Germany has been in the shadow of Italy and France for textiles and dothing, but now the situation is better."

Companies such as Freudenberg, Germany's largest textile maker, as well as Vatter & Polme (maker of Bellinda hosiery), Falke and Withelm Bleyle have acquired

worldwide reputations. Nino - a Garman Name

"Some German company and brand names are not recognized as German," said Liselotte Gass,

international market,



Nino, one of Germany's largest textile manufacturers.

Nino is an acronym of the first two letters of the founder's name, Bernhard Niehues, and the town where the company started and its headquarters are still located, Northorn. Niehues and his partner, Friedrich Dütting, started their textile mill in that 600-year-old town near the Dutch border in 1897 with 30 employees. The · A classic example of this is founder's only son, Bernhard Nie-

hues Jr., who died last year at the age of 75, had been active in the firm up to 1982, the last ten years as majority staddholder and chairman of the supervisory board, It was his plan to turn Nino into a public stock company, an event that took place at the end of last year under Dr. Walter Ferner, -chairman of the board.

Left: A state-of-

outside Frankfurt. Below: Automati

weaving machine work around the

clock in this

German plant,

the art textile

in its first report as a public company, Nino AG had in the business year ending in March

unconventional sportsmanship.

1985 total group sales of 513.2 million marks (currently \$186.6 million), exactly 50 percent earned from exports. The company has almost 4,000 employees, Although Nino customers are located in 60 countries around the world, the bulk of its exports (70 percent) goes to Western Europe.

Nino turns out dething materials as well as interior and furnishing fabrics, a print collection and a range of woolens. In any one season, the company's offerings may contain as many as 7,000 to 8,000 different products and designs. Its finishing department con treat 2,300 different materials and patterns simultaneously.

Multi-Fiber Agreement

For German textile firms in general, survival lies across the borders, in international sales. Consumption in Western Europe and Germany has reached saturation,"Mr. Stahr said. "Imports are increasing in Germany. So German manufacturers must export. Foreign new orders are improving faster than domestic new orders."

Germon textile firms need the MFA, he said. "There is a mistaken idea that the MFA reduces imports from the Third World, Imports con continue to increase under the MFA. It only prevents unlimited growth. The advantage of the MFA is that our industry can make definite plans and developing countries know they can self aertain amounts of goods to industrial countries. MFA has obligations for both sides. MFA is certain to be renewed. The key questions are how open will the markets be and how long will it be renewed for. There are very different opinions

internationally. He added: "There is a certain general need for state help for industries to start up in genuine Third World countries. But this does not apply to the so-called newly industriolized countries, the NICs, which in the textile field are really industrial countries. There is no need for them to subsidize their exports or not to open their domestic markets. Countries like Brazil, South Korea, India, Turkey and Taiwan could buy our textile exports. The MFA is the lever to realize this. Taiwan is not part of the MFA but it must open its domestic market. It is producing high-quality exports so it needs high-quality supplies.

"As the same time, industrial countries like the United States, Canada, South Africa and Australia have high tariffs on textiles, almost twice as high as the EEC's."

Forces Feathers

Mr. Stohr said the EEC has not been putting pressure on these countries because it is concentraling on form products. "The EEC tends to favor agriculture at the cost of industrial goods and textiles," he stated. "We feel that textiles should no longer pay for the EEC form policy."

The German textile industry also considers it has not received appropriate support from Bonn. The German federal government is content to maintain a liberal trade policy and tells companies,

in effect, "take care of yourselves," Mr. Stahr said. But, in his view, Bonn "cannot be indifferent to whether other markets are open or not."

Gesomitextil president Plutte has called on Bonn's Economic Minister Martin Bangemann to see that Germany takes an active role in renewing the MFA and in supporting the EEC's "apparent" position that it will no longer approve fexile subsidy programs in Common Market countries.

and trade union officials to allow textile companies that are in a position to do so to maintain production 24 hours a day, seven days a week. According to Mr. Plutte, this would affect only about 8,000 of the industry's 230,000 workers.

Such a move is necessary, he explained, because textile machines are in operation 8,500 hours a year in Hong Kong, almost as long in South Korea and on Market countries.

Mr. Plutte has also urged Bonn

States, but only 5,500 in Germany.

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quality leather goods, there are liew firms that can compare with Gold-Pfeil. Throughout the world, the name stands for superb handcraftsmanship, premier-quality materials and classic styling. "We are interested in one thing

at Gold-Pfeil," says Dr. Helmut Ziegler, vice president of marketing for the 129-year-old familyowned firm. "We are committed to creating excellence in leather goods that are considered to be among the best in the world." This message is no doubt on

echo of that voiced by founder, Ludwig Krumm, who first estabished the Offenbach-based firm with the aid of his seven sons and five co-workers. The firm begon making -- by hand -- purses and wollets, which were marketed in Germany and Eastern Europe. By 1881 the employee ranks

had grown to 200 workers, and the firm had established a monopoly in the British market. By 1906 Ludwig Krumm AG employed 1,000 people and 85 percent of its production was exported. In 1928 the firm merged with

Langhardt Brothers Co., with Krumm maintaining its status as a family corporation. It was a beneficial partnership for both families and endured until 1943 under the Gold-Pfeil name after the firm's director, Heinrich Krumm, spotted a train in London's Victoria Station in 1929 with the name "Golden Arrow.

diversity.

B. S. L.

World War II almost wiped out the company, but by 1950 it boosted exports to more than 35 countries. By the late 1950s Gold-Pfeil had a healthy expart business representing 20 percent of total turnover, with the United States as the most important export market.

With sales growing throughout Germany, Europe and America, the firm, under the direction of Klous Krumm and Dr. Heinrich Oboth, made the decision to open its first out-of-country bounque in Paris in 1977. Following the success of the Parisian operation, Gold-Pfeil has taken on aggressive stonce in opening boutiques and stores throughout the world

London and in Florida.

The firm owes most of its suc-

cess to its excellent product line

and spirited promotion and adver-

tising. The Gold-Pfeil name ap-

pears on three collections, which





and today there are Gold-Pfeil affer a complete range of leather stores in Tokyo, Hong Kong, Sin-The Sport collection, the biggapore, Madrid, Zurich, Geneva,

gest-selling export line, features handsome, dassic English accessories and bags handcrafted out of leather specially treated to have the look of an old English leather armchair. Each item is handcrafted in that one person actually ssembles and finishes each piece. This opposes to everything that Gold-Pfeil makes.

Above: Rugged, casual styling for the Gold-Pfeil

Caracciala collection.

classic Sport line of

leather goods.

Left: Models from their

The Caracciola collection, which is named after the legendary driving one of the 1930s, Rudolf Caracciolo, is inspired by his rugged, pioneening spinit and

This is a collection for those who prefer more relaxed, casual styling in leather goods, and features a wide selection of items in an earthy, natural, shrink-grained leather that is very popular with the American market. The Pegasus Club collection is

the firm's high-fashion line, al-though it is all extremely traditional and maintains the classic look the Gold-Pfeil austomer has come to appreciate. Geared mainly to the professional traveler, the collection includes a variety of men's and women's attaché cases, functional yet fermine ladies' handbogs, possport cases designed to occommodate travel documents, handsome and durable luggage and a range of very sophisticated desk occessories.

This post year Gold-Pfeil entered the fashion accessory arena in grand style by licensing Jil Sander. Typical of the firm's desire to keep strict standards of excellence and yet develop in new, untopped areas, the blending of Germany's best-known fashion-design house and best-known leather-goods house has already proven to be a winner for both partners. Gold-Pfeil's total collection,

save for some lightweight, nonleather luggage, is manufactured in Germany and made from German-tanned hides which are, accoming to Dr. Ziegler, of the choicest quality. The company sees its future in

exports and retail operations. According to Dr. Ziegler, Gold-Pfeil is actively seeking "partnerships" to establish retail operations abroad and within Europe as well. With over \$33 million in sales

and an expected growth of 25 percent for exports in 1985, exports appear to be the firm's main CONCETT,

The strength of the dollar has been a plus for the firm and America remains the biggest potential market, with Japan showing strength and the Arabian countries showing a substantial increase of 8 percent to 9 percent within the lost year. Even if the dollar drops Gold-Pfeil should, occording to Dr. Ziegler, remain unaffected. We will always be competitive pricewise and, it goes without saying, qualitywise. We don't sell to discounters, so retailers know they can depend on Gold-Pfeil to maintain a steady image of excellence."

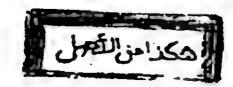


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ARTS/LEISURE

Princess Jumps Into Fashion With Fresh Swimsuit Collection

ONTE CARLO — Smiling and blushing, the designer came out after the show to get her kudos, then jumped into the pool bouquet and aft. A ruling prince (her father) and a prince and prin-

HEBE DORSEY

cess (her sister and brother) applauded madly, along with some 200 well-wishers — le Tout Monte

No ordinary fashion show, this marked the fashion designing debut of Princess Stephanie, the enfant terrible of Monaco's ruling

Held last week at the California Terrace pool next to the Hotel de Paris, the presentation of the prin-cess' first swimsuit line, called Pool Position, was not completely a debut. Stephanie has had some exposure to fashion - a couple of seasons ago, she spent a year and a half at Dior, as an assistant to Marc Bohan, then tried her luck at a modeling career, a short-lived ef-fort that was opposed by her father. But this was her first effort to

But this was ner this talents, along with a friend, Alix de La Comble, with a friend, Alix de La Comble, whom she met at Dior. The results were fresh and professional and denoted a vivid understanding of sun and sea as well as a feeling for design and an eye for color.

The collection, which ended with a bride in a white swimsuit and veil, included evening swimsuits of water-repellent velvet and Lurex. Nudity was out. Except for being cut provocatively high at the thigh, reaching to the waist in some cases, reaching to the waist in some cases, image for the conservative Mona-these were not naked styles; and co. With Princess Caroline's hus-

yet, if anything, they made Brigitte Bardot's bikini look passé. Cut within an inch of the figure, these suits were a challenge that only very young and very firm fig-ures could support.

Prints too, especially the currently popular splashes of tropical flowers, were out, because, as structed by Casiraghi's business acumen, have invaded the princicouldn't find any we liked and be-sides, they get out of style too fast." Worked around a bold combina-

tion of black and fluorescent colors, some of the designs were like short-sleeved frogwoman suits in black leather-look fabric. Others came up to the neck but bared the shoulders. Some were worn over differently colored tights, a fashion

established earlier.
Princess Caroline wore white tights the evening of the showing, with a T-shirt and an embroidered Hawaiian shirt

Many suits featured tightly draped and sexy miniskirts, which came off at the flick of a Velcro band, or terry robes, some of which were in black and white checks like Formula One racing flags. (The name Pool Position is a play on "pole position," the prime starting spot in an auto race.)

The only two-piece swimsuits featured bras and disper-like pants, with bright fluorescent fronts and black backs.

The presentation of the collec-tion, which included male models who were disrobed by the girls and pushed into the pool, was as playful as Stephanie herself, who later celebrated with her friends by dancing until 5 A.M.

This move is a definite change of

pocketbook. Well, in one scene, Woody Allen is eating in the Car-

negie Deli and this lady turns to her

friend and says, 'I still think the corned beef is better at the Stage.'

volved in fashion (he owns one-third of the Dior boutique franchise in Monte Carlo), there is distinct competition for Stephanie in this family.

The collection marked the determination of the young princess to strike out on her own. She said after the show: "The most important thing is that we did it all our-selves. In the beginning, nobody believed in it. We could have asked for professional help," she added — Bohan and Karl Lagerfeld, a Monaco resident, are both good friends, and attended the show, "but we didn't want to. The whole creation was ours,"

Asked how he felt about his daughter tackling a career and getting into the fray, Prince Rainier said: "It's a challenge. I can be a good father but I'm a lousy mother. For a girl of 20 — she'll be 21 next February — it will be difficult to face all these problems. But she has a lot of character and stamina, and

I hope she'll come out all right."
Why did the two budding designers choose bathing suits? We both like to swim and we could not find anything we liked," said

She is responsible for the creative side while de La Comble, who is about the same age as Stephanie, tends more to administrative mat-

Asked how they got started pro-

popular are the ability to sit in bed

in a mound of pillows, the frugality

of not having to pay a baby sitter and the freedom to press "pause"

actually the main appeal of owning

a unit. One Manhattan woman said

that when she gets depressed and

one else watch her whimper and



Pool Position, above; the princess in her modeling debut earlier this year.

ers. We finally settled for Nautic, a house that also makes Dior and

A number of friends pitched in and belped. Karin and Best One, two modeling agencies, lent the models, for instance, and Jean Barthet designed the buge and amusing beach hats.

The collection included 70 different models of suits. They will be on sale by next spring. They young designers plan to be on hand with fessionally. Stephanic answered: designers plan to be on hand with "We picked up the phone book and their collection at the ready-towear showings in Paris in October.

invited friends over, you shut the lights, you popped popcorn."
But as ownership of VCRs has become more common, the experi-

people agree. And as the machine

has become a familiar figure in

their homes, people are more com-

pany, but it's all right to nitpick

477/

And Woody Allen fans will tell are numerous. Among the most cial phenomenon," said Rich Even the most committed, intro-

And there are some VCR owners ence of watching movies on them

who say the lack of an audience is has become more solitary, many

pops in her tape of "Gone With the fortable criticizing it — the theory Wind," she rather prefers that no being it's not polite to nitpick com-

Some people, like Young, say Aside from the complaint of au-

Prince Rainier, who was the first one to see the sketches, said he found the show exciting.

"I thought the presentation was good, young and amusing, with a few little mistakes," he said. "Even when I saw the drawings, I was impressed that it was not the very short suits, you know, the strings, but rather classic suits."

As for the hottest topic in Monte Carlo - the alleged romance between Prince Rainier and Princess Ira von Furstenberg — the answer from the palace is: "No comment."

they are occasionally lured by a

provocative ad for a new motion

picture and, as if sensing that this is somehow a breach of loyalty, they

defend themselves by saying that while they have kitchens, they cat

out in restaurants once in a while,

rience," said Dale Hiller, who owns a VCR and was buying a ticket to

see "Volunteers" at a movie theater on Broadway. "I'm not sure that it counts if you do it by yourself."

Sauer, a Manhattan lawyer. "You verted home movie viewers say

Velvet Slippers Leave Home, Find the Way to Wall Street

New York Times Service

these years, at-home velvet evening slippers for men are stepping outside. Stylishly, too, as beins footwear that retails in the vicinity of thread) one chooses. \$100 a pair.

Heretofore, the English-made slip-ons were usually worn by the hosts of elegant little dinner parties or they might show up, coordinated with white flannels and ascots, on fashion-conscious guests at occasional cocktail parties in resort areas, such as the Hamptons.

This summer, however, they have been turning up in broad daylight, sometimes on men who wear them with blue jeans. And, according to one shop owner, some of his customers are wearing the slippers

At Dunhill Tailors in Manhattan, where the slippers are available in navy, burgundy and emerald, in addition to basic black, David Proudfit, the store manager, said, Within the past six months or so

there has been a definite increase in

TEW YORK — After padding the sale of velvet slippers, especially to younger customers, and now

Slipper prices depend on the style of motif or monogram (in gold



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VCR Lament: Some Movies Cry for an Audience

Jody Kean, browsing through and go to the bathroom.

By Esther B. Fein

A FTER several years of enjoying the status of being a high-tech toy for the rich, a thinking man's answer to television and a home appliance whose importance is surpassed only by the refrigerator, the videocassette recorder is finally

bred discontent, and some people movies at home.

grets about the absence of an audi-

"A lot of times funny movies are visor at a Washington advertising

it is the group mentality of an audithe movie "Caddyshack" as a case

we laughed hysterically, everyone did," she said. "Then we told

as the kind of movies better seen in the company of others.

How can you overhear something like that in your living room?" Not everyone agrees, however, on the value of andience participation to the movie experience, and certainly the sales of videocassette recorders would indicate that people are willing to forgo the commu-nalism of a theater for the convenience of home. Industry analysts say that one million VCR units are sold every mouth, and they predict that by 1988, 65 percent of all households in the United States

will be video equipped.

The advantages of home viewing

I SUPPOSE WED CON-

they have been spoiled by watching at home and "no longer have the same tolerance for other people" when they go out to the movies. "It drives me crazy now," he said, when I'm in a theater and people

are whispering to each other."
While Young may enjoy the quiet of having no audience, there are others who savor the freedom to talk that it provides. "You can make all kinds of snide comments without fear of insulting an eight-foot person sitting behind you." said Dr. Ira Nash, a Boston physician who recently succumbed to what he described as "peer pressure" to own a VCR.

When videocassette recorders were first introduced to the mass market, watching movies at home was indeed a group experience similar to when people first got televi-sion sets in the 1950s.

"Two years ago it was a big so-

Chinese Groups File Suit on Film

picts Chinese as drug dealers and murders in the film "Year of the

Dragon." The suit seeks a court order to halt screenings of the Michael Cimino film, which has spawned widespread protests over its portrayal of Chinese-Americans in New York's Chinatown. The suit was filed by the Federation of Chinese Organizations of America, representing 60 Chinese Consolidated Benevolent Associations na-

The associations are mentioned n a scene depicting a meeting of Chinese crime syndicate bosses, said Albert Lum, an attorney representing the federation.

dience hunger, the most common mutterings are about the size of the television screen. Jack Nicholson lifting his bedraggled face in the opening sequence of The Last Detail" on a 19-inch (48.6-centimeter) screen - or even a 30- or 40-inch screen — does not have quite the same effect as Jack Nicholson swaggering in canary yellow in "Prizzi's Honor," spread across 30 feet (nine meters). The former evokes mild smirk-

ing; the latter, uproarious laughter. You lose a lot on the box," said Barbara Levy, a screeoplay developer for a Los Angeles him produc-tion company. "When I go to the movies, I sit in the third row on purpose. I like to be absorbed and involved. There's something magical about a theater that a box can never do for you. Especially any film with special effects, or an interesting and luxurious setting is going to lose that texture on a tele-

Levy also noted that the theater offered the "immediacy of what's out there now." Working in the film industry, she said, she tends to "gravitate toward the current."

Chinese groups has filed a \$100-million libel suit claiming that MGM-UA studios falsely depicts Chinese as draw dealers.

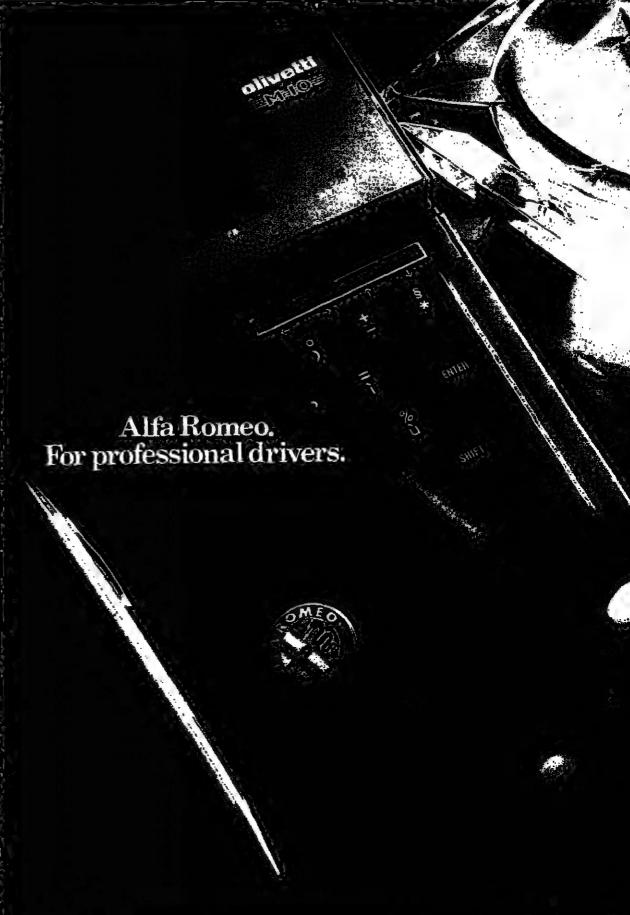
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you that to see "Annie Hall" or "Manhattan" at home, when you New York Times Service live in New York, is to miss half the the racks at a New York video rental store, said, "When I saw Broadway Danny Rose there was this older woman sitting behind me, you know the kind with the big

vulnerable to complaints. For the longest time it was considered inappropriate to criticize the device that could bring you "General Hospital" at night, "Hill Street Blues" on the weekend and Alfred Hitchcock whenever you wanted him. But familiarity has are beginning to admit that there are indeed drawbacks to watching

There are grievances about the popcorn (it doesn't taste the same when you pop it yourself), sighs about screen size and lamentations about the interruption of phone calls. But most of all there are re-

The home-movie-watching population, it seems, is lonely.

just funnier in a theater with lots of people laughing around you," said Wendi Kushner, an account superagency. "It's fun to be in a crowd of laughing people." Kushner said she was not sure if

ence that causes contagious giggling in the theater, or that people are embarrassed to hear their own laughter reverberate off the diring room table when they watch a movie alone at home. But she refers to in point. We saw that in the movies and

friends of ours to rent it, and they watched the whole thing and didn't crack a smile. Some movies just call for getting out in a crowd." Comedies, horror movies and cult films rank high among viewers

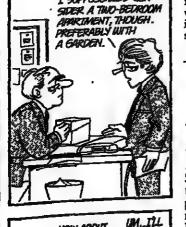
Bruce Young, a Manhattan law-yer said, "Audiences are key for horror movies. Screaming isn't the same when you're alone.



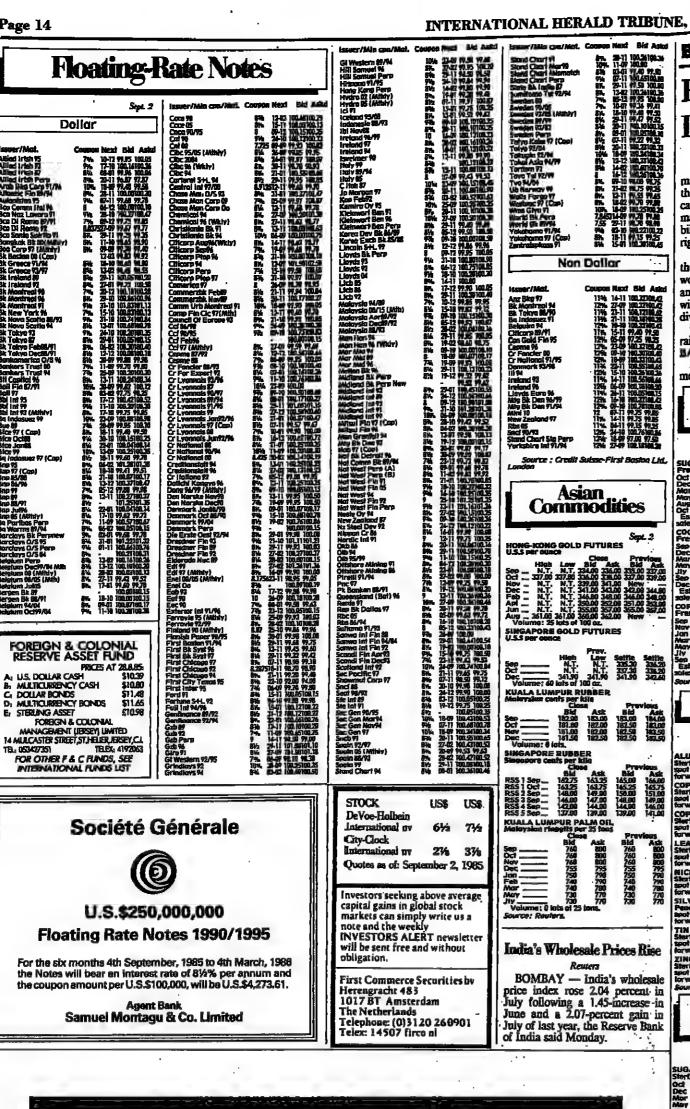
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- Johann Wolfgang von Goethe -

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BUSINESS ROUNDUP

BASF Raising New Capital In a 1-for-14 Rights Issue

LUDWIGSHAFEN, West Ger-many — BASF AG said Monday that it plans to increase its basic capital by 200 million Deutsche marks (about \$71.4 million), to 2.51 billion DM, through a 1-for-14

The big chemicals concern said the new 50-DM nominal shares would be offered between Sept. 17 and Oct. 1 at 190 DM each, and will qualify for half the full year's dividend payout. The operation will effectively raise about 760 million DM for

Analysts expressed disappoint-ment at the size of the issue, and Paris Commodities

London Metals

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Commodities

BASF shares feli 3.80 DM Monday on the Frankfurt Bourse to close at The BASF issue ranks as West

Germany's largest this year, out-stripping Nixdorf Computer AG's 1-for-3 offer in June, which mised

720 million DML BASF said that holders of share warrants for its equity-linked bond issues would also receive a similar rights issue. The rights will be trad-ed on all German stock exchanges

between Sept. 17 and 27, it said.

A BASF spokesman said the raising of funds was precautionary and should not be seen in connec tion with recent acquisitions in the

United States. BASF paid \$1 billion in May for United Technologies Corp.'s In-mont unit and, earlier, \$350 million for three Celanese Corp. subsidiaries as part of a strategy to expand into the U.S. market.

BASF is now also negotiating to buy Akzo NV's American Enka fiber-producing subsidiary of the United States.

Industry sources, noting that BASF almost certainly paid cash for the Celanese units and Inmont, said the new funding would replenish BASF's liquid reserves.

BASF's liquid reserves at the end of 1984 totaled 2.7 billion DM.

Strong first-half profits meant reserves had risen considerably by midyear, analysts said.

Sime Says Profit Declined Slightly In 1984-85 Year

KUALA LUMPUR — Sime Darby Bhd said Monday that

profit for the 1984-85 year fell 1.7 percent to 210.7 million ringgit (\$85.2 million) from 214.3 million ringgit in the previous year.

Volume for the group slipped to 2.35 billion ringgit from 2.46. billion ringgit last year. Sime blamed the decreases on the lower average price obtained for paim oil.

The Malaysian conglomerate also said that rubber price continued to fall in the period, making the crop only marginally profitable, while cocoa im-proved its profit contribution. Sime said its plantation division again made a significant contri-

bution to group earnings.

Sime said that weak demand for heavy equipment continued and trading conditions deterio-rated significantly during the

The Hong Kong company made record profits in a bouyant domestic market and a significant increase in business with China, while there was a fall in profitability from Singapore interests because of the sharp slowdown in the country's economy, Sime said.

Dealers said the dollar looked

fairly firm for the short term after

in the Index of Leading Indicators,-

the government's main forecasting

Dealers said the dollar's next ob-

ective in the current correction will

Hong Kong Bank May Be Returned To Private Hands

HONG KONG — Hong Kong will seek an outside consultant in the next few months to advise the territory's government on whether it should sell Hang Lung Bank Ltd. next year, the financial secretary, Sir John H. Bremridge, said Monplatinu

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"The bank is getting to the point where it can be returned to the private sector," he told reporters. He did not name any potential buy-

Hang Lung Bank was taken over by the government of the British colony in September 1983 in order to prevent a collapse. The cost of the acquisition has not been dis-

Sir John said a decision on the future of Overseas Trust Bank Ltd. was still a few years away. The bank was declared insolvent and was taken over by the government in June at a cost officially estimated at 2 billion Hong Kong dollars (\$256.2 million at current exchange

The financial secretary, who has blamed Overseas Trust's failure on fraud, said an audit report on the bank would be completed next

Deng Readies **More Changes**

(Continued from Page 15) being continued," one analyst said. "It is the last important battle he has to fight."

The analyst added that Mr. Deng has to see the transition made from the old revolutionaries who have run things up until now to a new group of technocrats who have the education and training to run the country."

For now, a number of the older members of the ruling Politburge are expected to stay on in spite of their age and, in some cases, incapacity. And although he has cham-pioned a retirement system, while these men remain, Mr. Deng has no option but to stay on, too.

Platinum Rebounds

bly are no more than 2.5 million to 3 million ounces and mine produc-

tion this year will be about 2.9 million ounces, with South Africa accounting for 1.8 million ounces and the Soviet Union 900,000 to be about 2.8 million ounces, alfered rate, although the first con- lowing a buildup in stocks of about pon will be 1/16 point over six- 100,000 oinces. The biggest users month Liber to allow for the sare the United States and Japan.

point. The United States uses large amount in emission-control systems on cars and in military applications.

Like gold, platinum also is used in jewelry, and the Japanese have become a major buyer for that pur-

Thus, while gold is used primarily as a store of wealth, platinum has become an industrial metal. More indirectly, there are financial factors in the world economy that affect platinum, such as the U.S. gov-

Dollar Gains in Europe 238.60 yen from 237.35 on Friday. In later trading in London, the dol-LONDON - The dollar rose lar eased to 238,55 yen.

CURRENCY MARKETS

sharply Monday in Europe in the continuation of a runup that began in New York on Friday following the release of improved U.S. eco-nomic data. But dealers said tradbreaking out of its recent trading range of 2.76-to-2.79 DM following ing was thin because U.S. markets the release Friday of a sharp drop in the U.S. trade deficit and a rise were closed for the Labor Day holi-

The dollar gained 4 pfennigs, 13 French centimes and nearly 4 Swiss centimes to close at its highest levels in Europe in more than two-

likely be 2.90 DM. But many said. The U.S. currency ended in London at 2.8370 Denische marks, up from 2.8129 on Friday, and at they expected strong resistance around 2.84-2.85 DM. Meanwhile, the South African commercial rand, which had risen to around 46 U.S. cents from opening indications of 41.50 to 42.50, 2.3333 Swiss francs, up from 2.3068. The British pound fell to \$1.3795 from \$1.3923. slipped back at the London close to

In earlier trading, the dollar was fixed in Paris at 8.6345 French francs, up from 8.5000 on Friday, and at 2.8281 DM in Frankfurt, up from 2.7818 on Friday. In Zurich, the dollar rose to 2.323 Sufer-

a spread of 42 to 44 cents. Under changes announced Sun-day in Pretoria, the commercial rand is the new foreign-exchange component of the South African the dollar rose to 2.3323 Swiss francs from 2.2955. currency. (Reinest (HT) In Tokyo, the dollar rose to

THE EUROMARKETS Holiday Curtails Trading

By Christopher Pizzey

LONDON — The Eurobond market generally ended slightly lower Monday after trading was severely curtailed by the closure of markets in the United States for the Labor Day holiday, dealers said. But interest was generated by the launch of the first-ever floating-

rate note for a building society. the major providers of housing fi-nance in Britain. The £150-million issue was for Halifax Building Society, Britain's largest, and dealers said that similar issues are expected

coupon of 1/16 point over the

building societies to pay interest. Dealers reported quite active trading in the Issue on the grey

market. At the close lead manager Morgan Grenfell & Co. quoted it at about 99.73. This is just outside the and comfortably inside the 40-basis-point total locs. Other new issues launched in-

cluded the expected \$100-inillion convertible bond for Sanwa Bank Ltd. The 15-year issue has an indicated coupon of about 2% percent, while the conversion premium will

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By Graham Earnshaw

FUTURES AND OPTIONS

Platinum Makes Comeback Flexible On South African Unrest

By ELIZABETH M. FOWLER New York Thmes Service

EW YORK - Unrest in South Africa is grabbing headlines, and many commodity-market traders, reading between the lines, have been acting out fears or hopes. For weeks, platinum users, fearing higher prices, have been buying futures contracts to assure adequate inventories at a good price, and speculators have been buying in hopes of a quick profit. The result: a dramatic comeback for

Platinum's price on the New York Mercantile Exchange jumped nearly \$100 from the end of June — when it traded as low as \$249 an ounce on the October contract — to Aug. 19, soaring that day as high as \$347 before

Users of the metal

closing the session at \$338.30. Then a spurt of profit-taking sent the price as low as the \$318-324 level in the next few

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are buying out of In explaining the price pullfear, speculators back, the Commodity Re-search Bureau, a statistical out of hope. service, commented: "Plati-

num appeared overextended and in need of a breather." In addition, Market Vane, a market newsletter based in Pasadena, California, pointed out that 93 percent of metals analysts and leading traders were bullish on platinum. The newsletter contends that when more than 80 percent are bullish on a commodity, speculators should sell.

The low price was holding in the \$318-324 range in anticipation of a strike decision by black mine workers in South Africa, according to Bernard Savaiko, a senior metals analyst for Paried Webber Inc., the investment firm. A strike could have affected 40,000 workers in platinum mines owned by companies such as Rustenburg Platinum Mines Ltd. and Impala Platinum Ltd. South Africa is the non-Communist world's largest producer of gold and the world's largest producer of platinum.

Last Wednesday, the mine workers' union said it would strike only five gold mines and two coal mines, out of 27 mines. The

LATINUM closed at \$336.90 on Friday, trading as high as \$340 and as low as \$333. On Monday, the metal was fixed at \$337.25 in in London, with New York markets closed for Labor Day. Gold was fixed at \$334.65 Monday afternoon in London, down from \$337 Friday.

Metals analysts were intrigued by a closing of the gap between platinum and gold prices. Jeffrey Christian, vice president of commodities research for Goldman Sachs & Co., the investment banking firm, noted that while platinum's price increased by 39 percent from \$249 in late June to \$347 on Aug. 19, gold gained only 11 percent during the period, rising to \$346, from \$312.

Many years ago, platinum was much higher priced than gold, but in recent years the reverse has been true, reflecting the

but in recent years the reverse has been true, reflecting the popularity of gold with inflation-wary, crisis-fearful hoarders, especially in Europe and the Middle East. Furthermore, many nations keep gold in bank vaults as possible collateral for loans

and adverse trade balances.

What has platinum got currently that gold lacks? Certainly not as much charisma as gold, and not as many traders use platinum futures. Johnson Matthey, a precious-metals-trading company, noted, however, that "unlike gold, platinum is an essential industrial and strategic metal." Furthermore, it added, "the secondary market for platinum is marked by scarcity."

In contrast, gold is in abundant supply, with about 1.9 billion ounces in the world's inventory and constimption of only about 50 million cancers a year. "That works out to about a 38-year. and adverse trade balances.

50 million ounces a year. That works out to about a 38-year supply, not including new production," Mr. Savaiko said.

He contrasts that with platinum, in which world stocks proba-

(Continued on Page 14, Col. 8)

Currency Rates

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Source: Marrill Lynch, Telerale.

Banks On Peru

Debt Stand Seen As Negotiable

By Alan Riding

LIMA - Western banks seem eager to start debt talks with Peru's new government despite its decision to turn its back on the International Monetary Fund and limit debt payments over the next year to

10 percent of export earnings.
Foreign bankers said a 12-bank advisory committee had been en-couraged by the government's initial moves to control Peru's chaotic economic situation and was awaiting the appointment of a debt negotiator so that a time and place for

talks can be set.

Some financial experts believe the bankers' willingness to discuss Peru's conditions for restructuring its \$14-billion foreign debt suggested a readiness to be flexible.

The reaction of the banks has been prudent and intelligent," President Alan Garcia Pérez noted in a recent interview, "They're giving Peru the benefit of the doubt and are not condemning us a prio-

In Latin American debt agreements to date, banks have insisted on full interest payments in ex-change for stretching out the repay-ment period of outstanding principal. Further, banks have usually refused to reschedule debts until the IMF had approved domestic

"stabilization" programs.
"We're perfectly willing to listen
to what Peru has in mind," one
U.S. banker said. "If Peru imposes an IMF-type program and calls it something else, that's fine by us."

Since taking office July 28, the government has decreed a price freeze, a currency devaluation, a reduction in government spending and a cutback from 26 to 13 in the number of Mirage fighter aircraft on order from France.

While Peru hopes to earn \$3.2 billion in exports over the next 12 months, it already owes \$3.1 billion in unpaid principal and interest, with a further \$2.7 billion maturing

through July 1986. The economy minister, Luis Alva Castro, has said that to retain resources to reactivate the economy, Peru will assign only \$320 million to debt servicing, giving priority to \$264.5 million owed to multilateral organizations, followed by repayment of concessionments. This would leave little for commercial creditors.

Already, Peru's failure to keep up repayments on United States military assistance loans has led to a suspension of all new U.S. civilian and military aid.

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Sept. 2

Hong Kong Scales Down **GDP** Estimate

HONG KONG — Hong Kong's in making separate agreements. gross domestic product will grow less than the previously estimated 7 room," Sylvia Ostry, Canada's at percent this year, the British colony's financial secretary said Mon-

day.
The official, Sir John H. Bremridge, said GDP, which measures goods and services produced ex-cluding income from foreign operations, had been affected by the fact that domestic exports had been lower than expected. This trend, he said, was caused by the sluggish-ness of the world economy. The finance secretary did not

this month.

Domestic exports were worth 71.9 billion Hong Kong dollars (\$9.21 billion) in the first seven months of this year, down 5 percent from the period a year ago. Sir John had earlier estimated 1985 export growth at 11 percent.

partly offset by a 39-percent rise in re-exports to 61.5 billion dollars in the first seven months.

Sir John said he was not worried about Hong Kong's economic performance because inflation remained below an estimated 5.5 per- and Sept. 23. cent, while real wages were higher

He repeated an earlier statement that the government hoped to have a balanced budget in the fiscal year ending March 31, 1987. A deficit of the Senate will vote on some pro-I billion Hong Kong dollars is ex- tectionist legislation between Sept.

BELIING - Deng Xiaoping, working to remod-el China's political and economic systems to fit his master plan, will shortly present the next stage in his radical program of change, political analysts A Communist Party conference expected to be held this month will take the paramount Chinese leader a step closer to his goals of prosperity and a peaceful leadership succession for this country of 1 But Mr. Deng turned 81 last month, and he must be aware that time is running out for him.

Deng Readies Next Level of Changes

The conference, whose date has not yet been disclosed, is expected to approve a number of leadership changes and place the party's stamp of approval on Mr. Deng's far-reaching economic It will also agree to the draft of the seventh five-year plan, the blueprint for the development

of China's economy for 1986 through 1990, Mr. Deng and others have indicated that the conference would approve the elevation of a number of relatively young officials into the top leader-

The four or five likely candidates are all proteges of Mr. Deng, who is hoping that their promotion would help guarantee that his attempts to reform China's unwieldy, highly centralized economy would survive him.

"The continuity of China's policies do not rely on one person," he told a visiting delegation recently in a clear reference to himself. Western analysts see Mr. Deng as being stronger

politically than ever before. But the opposition, although quiet, is still there and has the ability to slow the rate of progress, if not to turn back the

"He pushes relentlessly forward, but progress is always slower than he would like," said one analyst. "Many of the changes he wanted to bring in at the coming conference will have to be postponed until the next party congress in 1987."

The main elements in Mr. Deng's master plan for China are:

A fairly open international-trade and capital-• The use of capitalist, free-market ideas to

revitalize the centrally planned economy by means of incentives. The introduction of a formal system of retirement to ensure the peaceful transition of political

power from one generation to the next. Generally speaking, Western analysts believe that China has had remarkable success in applying these policies. But there are problems with each



Deng Xiaoping

one. The open-door policy has brought in badly needed technology and investment from the West, but has also encouraged corruption, including smuggling and fraud.

The economic reforms have helped increase average incomes and the availability of consumer goods, but have also led to some inflation and a idening gap between rich and poor. Reform of the political structure has been the

hardest for Mr. Deng to push through because of opposition from conservative officials who stand to lose in the changes.

A party-rectification campaign, aimed at cleaning out the conservatives opposed to Mr. Deng's policies, got under way only last year after long delays, and diplomats have said that it is not clear how successful the campaign has been. At the top of the leadership, analysts say, Mr.

Deng seems to have given up trying to institute a retirement system for the old revolutionaries of his own generation, and is now concentrating on trying to make it work with those who come after him. He is hoping to establish his people in power before he dies so that his policies are assured of

(Continued on Page 14, Col. 8)

Nigeria Leader Seeks to Attract Foreign Capital

LAGOS - Nigeria's new leader, Major General Ibrahim Babangida, said Monday that his government wanted to attract foreign in-vestment and that the civil service must reduce bureaucratic delays that had hindered it.

"We want to attract foreign investment to enable our economy to develop and grow in order to create new jobs," General Babangida told permanent secretaries of govern-ment ministries at a briefing in La-

Permanent secretaries, the top civil servants in the ministries, have been acting as ministry heads since the coup last Tuesday in which General Babangida deposed the 20-month-old administration of

Major General Mohammed Bu-hari. General Babangida said invest-ments in the Nigerian economy in the past had been blocked by officials who took too long to respond

to inquiries or approve projects.
"From now onwards, all inquiries must be attended to within reasonable time," he said. Foreign businessmen have com-

plained in the past that another barrier to investment in Nigeria was the difficulty of converting profits in naira, the Nigerian mone-tary unit, into hard currency.

In addition they said the artifi-cially high official exchange rate,

currently about \$1.12 to the naira, made it prohibitively expensive to import capital goods.

British and French companies

are among the largest foreign inves-tors in Nigeria.

The Buhari administration had

also said that it wanted to attract more foreign investment, especially in agricultural enterprises. Nige-

ria's agriculture has fallen into dis-array since the oil boom of the 1970s.

General Babangida said the civil service could not be exonerated from the failures of past administrations to reverse the recession that hit the economy beginning in 1981, following the sharp decline in oil revenues caused by a glut in the world market,

He said he was concerned about long delays in executing government projects, which increased project costs. The situation must be reversed, he said. (Reuters, IHT)

China Publishes Detailed Data on Trade, Reserves

BEIJING - China published on Monday full balanceof-payments figures for the first time since 1949 in what foreign bankers said was another step in its opening to the outside world.

The official People's Daily overseas edition gave detailed figures for trade, current account, capital account and total reserves for the three years up to 1984.

Some of the information had been published separately be-fore, but not in such a complete form. The figures said that China had a current account surplus of \$2.03 billion last year compared with \$4.24 billion in 1983. The current account is a broad trade measure that includes merchandise as well as nonmerchandise items such as

"The figures should help in-ternational financial institutions and foreign investors un-derstand China's financial situation and help the government in its economic forecasting," the newspaper said.

Foreign bankers welcomed the report. "Three years ago I found it very hard to get information, but now more and more is being made public," one banker said. "This is one

Considering a Global Shock to End Protectionism bassador for multinational trade White House indicated that it the U.S. Congress, France's oppo-

By Peter T. Kilborn New York Times Service

ASPEN, Colorado - Protectionism in world trade has gathered so much momentum that U.S. and foreign officials who met here recently say that only the United States has the power to reverse it, possibly by orchestrating a shock to the world economy.

The officials said that rather

than fighting protectionism nations have accommodated and institutionalized it, disguising new barriers to free trade in such euphemisms as "bilateralism" and managed trade,"

Under such arrangements, countries agree - often secretly - to open their markets to limited quantities of one another's products and exclude those from all other coun-"Without our even feeling it,

there has been a slow and constant shift in the direction of managed trade," said Arthur Dunkel, director general of the 91-nation General Agreement on Tariffs and Trade U.S. market. in Geneva, which was established to coordinate world trade but which countries now often bypass

"The sense of doom is in the for relief from an influx of import-room," Sylvia Ostry, Canada's am- ed shoes. At the same time, the

sions here.

About 40 experts, including govmer conference on the world econ-

possible escapes, both U.S. initiated. The danger is inertia. Mrs. arise whe ed, from a collapse of world trade Ostry said. "One way of shaking it imports. like the one that followed enactment of the Hawley-Smoot Tariff Act by the United States in 1930. Its high tariffs often are cited as a leading cause of the worldwide depression that followed.

One approach discussed at Aspen was adoption of a more ambi-tious free-trade policy in the United States, with the administration discouraging protectionist actions at home while forcing other countries to relax trade barriers in return for continued access to the

The idea may be taking hold in Washington. President Ronald Reagan last week rejected the American shoe industry's appeal

negotiations, said of the discus-sions here. would get tougher in retaliating sition to a prompt start of multina-against "unfair trade" practices. sition to a prompt start of multina-sions here. Some of those at Aspen doubted

erument officials from most of the that Congress would support the such nations as China and India as world's leading trading countries administration policy in the face of along with business executives and international economists, attended in U.S. industry. So the delegates the Aspen Institute's annual sum- saw only one other solution - a "shock" antidote to protectionist fever, such as the imposition of a The participants saw only two high U.S. tanif on all imports.

up is through shock."

Another official, who asked not to be named, said, "Being hanged at daybreak concentrates the

The countries represented here pointedly condemned the protectionist practices of others; yet all have resorted to more and more protectionist practices of their own. Behind the proliferation of im-

port quotas, tariffs and other trade

restraints, the experts here cited a

convergence of hazards to free Among them they listed Japan's barriers to imported goods and the country's enormous success in exploiting other countries' markets,

the growing protectionist mood in

and new competition in trade from well as those of Latin America. Officials here professed a commitment to open trade on the ground that it aids world economic growth and thus that of their own

nations. But most also are wrestling with the political exigencies that arise when jobs are lost because of

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Following the recent sub-division of US\$10.00 Par Value Shares into shares of US \$1.00 Par Value, new Certificates are now available and may be obtained in the following manner: Registered Certificates should be sent for exchange to the Registrar and

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Textile Firms Press Congress

WASHINGTON — President apparel makers employ about 2 Ronald Reagan's rejection of shoe million people in the United States. against imports has strengthened the hand of textile lobbyists press-

could come within a few weeks.
"It exacerbates our problem," China, Korea, Taiwan, and Hong said a spokesman for the American Kong. Indonesia would suffer an Retail Federation, which opposes 85-percent cut; China, 65 percent

tween the textile bill's chief spon-The fall in domestic exports was sor, Senator Strom Thurmond, Republican of South Carolina, and the Senate Finance Committee leadership over the bill's future. They agreed that the bill would

be voted on by the committee after only two more hearings - Sept. 12 Even though it is co-sponsored than a year ago and unemployment by a large majority of the Senate, was lower. by a large majority of the Senate, the protectionist legislation had

workers in manufacturing.

ARGENTINE REPUBLIC EXTERNAL U.S. \$ BONDS BONOS NOMINATIVOS

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For Curbs on Imports to U.S.

industry pleas for protection representing about 10 percent of all give a new GDP growth estimate. A the hand of textile lobbyists pressfigure is expected to be included in ing for legislated curbs, and a Enforcement Act of 1985 would his midyear financial review due showdown with the administration sharply cut imports of the leading

Before last week's shoe decision, an agreement had been reached be-

been bottled up in the committee.

15 and Oct. 15 and that it probably

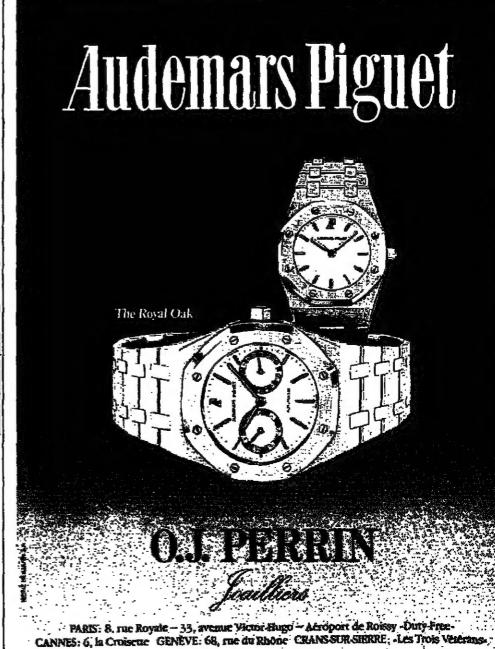
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IET AVIATION



Markets Closed Financial markets and banks were closed Monday in the United States, Canada and Luxembourg because of holidays.

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Capri © New York Times, edited by Eugene Maleska.

DENNIS THE MENACE



WELL IF DEWEY CAN'T COME OUT, HOW ABOUT HIS NEW 3-SPEED BIKE 2

JUMBLE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee Unscramble these four Jumble RATTI **NEFEC** SPOXEE WHAT FIREWOOD USED TO BE. **RACLIG** Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

Jumbles: UTTER AROMA HANGAR GLOBAL Answer: What the guys who stole the sheep were— ON THE "LAMB"

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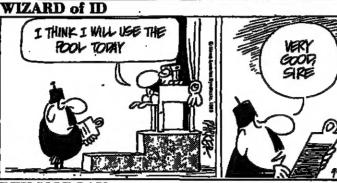






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HANG ON,

SARGE!

BEETLE'S

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GARL'ILLU SLURP, OUR MISSION IN LIFE IS TO SEEK OUT EVIL WHEREVER IT MAY LURK LOOK!

JPM DAVYS

Corrent Stock Index : 2289.63 Previous : 2386.69





BOOKS

THE LEATHERSTOCKING TALES

By James Fenimore Cooper. Edited by Blake Nevius. Vol. I, 1,348 pages; Vol. II, 1,052 pages, \$27.50 each.

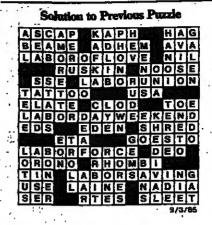
The Library of America, 14 East 70th Street, New York, N. Y. 10022.

Reviewed by Marie Olesen Urbanski

N Mark Twain's satire of James Fenimore L Cooper's "Literary Offenses," he said that a reader could not tell the corpses from characters, that neither conversation nor plots were plausible and that the "Leatherstocking Scries" should have been called "The Broken

Twig Series."

Like a teacher of creative writing, Twain edited one of Cooper's paragraphs, eliminating 100 unnecessary words from a total of 320. He was right. Cooper's writing is often word and stilted; his characters are lifeless and their miraculous escapes are hardly plausible. Is Cooper worth reading in the 1980s, or were these nicely bound volumes published only to gather dust on the collector's shelf?



As the foremost novelist of his day, Cooper-(1789-1851) is important historically. Of his 33 books, the five "Leatherstocking" tales, covering the period from 1740 to 1800, are his most enduring legacy. He creates suspenseful adven-ture through pursuit and flight, kidnapping and escape, ambush and battle, torture and stoicism. Written over a period of 18 years, these novels are unified by a durable hero who is called by a different name in each book -Natty Bumppo, Deerslayer, Hawkeye, Path-

finder or Leatherstocking.

Blake Nevius has arranged the novels in the order of their publication rather than in the chronology of Leatherstocking's life. "The Deerslayer," the last novel published, chronicles his worth whereas "The Prairie" only cles his youth, whereas The Prairie, published third, depicts his old age. Most readers, however, would find it more interesting to begin with "The Deerslayer" and read the

romances in chronological order. American Indians may well complain that, they are not The Hero here. Writing from the they are not The Hero here. Writing from the white man's point of view. Cooper depicts the "good" Indians as loyal to the British colonists, and the "bad" Indians as hostile to them. Despite his Anglo-Saxon bias, though, Cooper understood the pain of the Indians, dispossessed by the whites as inexorably as the forests and came were decreated. and game were despoiled. .

and game were desponed.

This American epic can be engrossing to the reader who adjusts to Cooper's old-fashioned prose. As commanding a figure as Captain Ahab or Huckleberry Finn, Leatherstocking combines the best of the Indian's virtues with the best of the Christian white man's.

"The Leatherstocking Tales" offer a mythic hero to an age whose hero was the survivor. In a time of ambiguity, Cooper presents a drama in which right and wrong do exist. He opens the way for the nostalgic to glimpse the Eden that awaited our forebears, and to relive its dangers from a comfortable distance.

Marie Olesen Urbanski teaches American literature at the University of Maine at Orono. She wrote this review for the Los Angeles Times.

CHESS

By Robert Byrne

chess. To be a successful tour- aranged by White. nament competitor, one must be willing to put great energy into pressing equal or very pling of the white heavy pieces slightly superior positions. And then one must be alert to exploit whatever chances may be dredged un.

Seirawan's 34 N-B3 presaged the slow-burning but potent tripling of the white heavy pieces on the KR file followed by N-R4 and NxNPI, with a power-ful attack. Gutman, not about the strength of the strength wait while his fate. dredged up.

Scattle grandmaster, in his game with Lev Gutman, a 39-

after which further protection with 10 Q-Q2 would have been

Gutman's intention of obtaining active play on the queenside could not be carried out after 24 B-Q3, since 24...P-QN4?; 25 RPxP, PxP; 26 PxP, BxQNP?; 27 BxB, RxB; 28 N-B4! wins material. Gutman's 27...P-B4?! dangerously permitted Scirawan to increase increase increase increase increase increase increase increase increase with 46... KxR because 47 Q-B2ch, B-B4 (or 47...K-N1; 48 increase his spatial superiority on the kingside with 28 P-N3. The Israeli's position had been solid and reasonably mobile and demanded patience.

pick the right moment for P-KR5 and the opening of a file MORE and more these against the black king, but his problem, would not have been to evince a stubborn patience solved by 30...P-KR4 beto overcome the resistance that cause such a breakthrough sacmust be expected from opporifice as N-K2, N-N3 and nents well-studied in all phases NxRP! could have been

redged up.

An excellent example of was decided for him, made a ing. what is needed was provided by spirited bid for counterattack Yasser Scirawan, a 25-year-old with 34... N-K4!?

seattle grandmaster, in his game with Lev Gutman, a 39. year-old Israeli international master, in the Biel, Switzerland Interzonal Tournament.

Gutman's 5 ... P-B3!? was an interesting hypermodern provocation of 6 P-K5, N-K1; 7 P-B4. White's big center was hit determinedly by 7 ... P-O3.

out after 24 B-Q3, since creases White's positional advantage) was dealt a terrible 26 PxP, BxQNP?; 27 BxB, RxB; 28 N-B4! wins material. Gutman's 27... P-B4?! dangerously permitted Scirawan to increase his spatial superiority on the kingside with 28 P-N5. The Israeli's position had been solid and reasonably mobile and demanded patience.

After 30 P-R4, Gutman could not wait for Scirawan to creases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman could not capture with 46... KxR because 47 Q-B3ch, B-B4 (or 47... K-N1; 48 N-B6, B-QB1; 49 NxR, QxN; 50 BxP); 48 BxB, PxB; 49 NxP, C-Q2; 50 Q-R5ch, K-B1; 51 P-N6! produces an attack that Black cannot withstand.

Moreover, he could not capture with 46... KPxN, since 47



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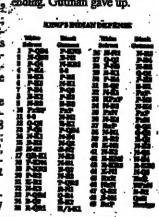
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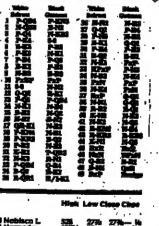
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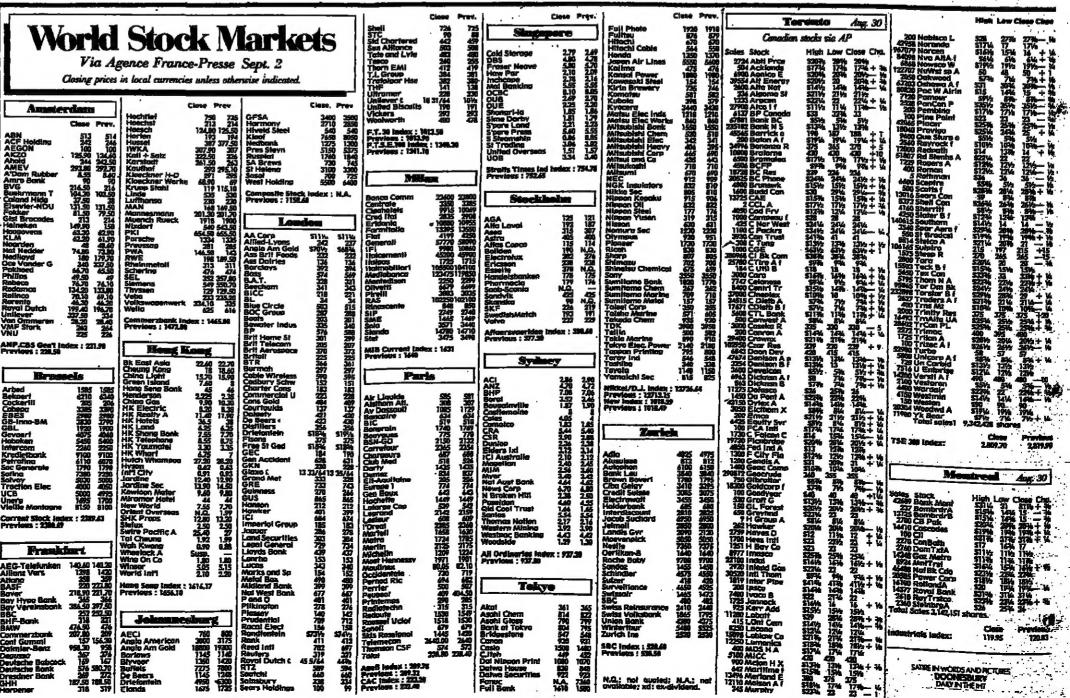
On 46...BPkN; 47 Q-B3, he could not retreat with

7 P-B4. White's big center was after 36... PxN: 37. bxr, the 1991. The hit determinedly by 7... P-Q3; black pawn position was split threatened 50 B-R7mate. The black pawn position was split threatened 50 B-R7mate. obtained a protected passed averted would have 49...Qwith 10 Q-Q2 would have been met by 10...B-N5, while 10 P-KN3 would have allowed 10...B-R6.
Seirawan chose to settle for a slight advantage in space with 10 PxBP, PxP.

Gutman's intention of ob
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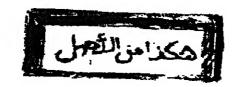




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SPORTS

Small wonder that Baltimore catcher Rick Dempsey had to leave Sunday's game with a severely bruised shoulder after this collision with Seattle's Jim Presley. Dempsey held onto the ball to make the third-inning putout, but the Mariners went on to bomb the Orioles, 10-2.

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Royals Swept in Lost Weekend

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ALCOHOLD !

Remember

ARLINGTON, Texas — The Kansas City Royals are still in second place and the Texas Rangers are still last in the American League's Western Division, but for three days, no one would have

Oddibe McDowell sparked the offense and pitcher Mike Mason broke a personal six-game losing

BASEBALL ROUNDUP streak as the Rangers completed a

three-game sweep by besting the Royals here Sunday night, 5-3. In their lost weekend, the Royals blew a chance to catch divisionleading California, which lost three

of four in New York. Mason had not won since July 15. He pitched seven innings, giv-ing up three runs on eight hits. "He was a different pitcher," said the

winning manager. Bobby Valentine. "It was a very encouraging performance." McDowell led off the Ranger

first with a triple and scored on a single by Toby Harrah. George Brett's RBI groundont tied it in the third before the Rangers scored twice in their half of the inning. McDowell was hit by a pitch and later came home on Danny Jack-son's wild pitch; Pete O'Brien singled home the Rangers' third run. The Royals tied it again in the

fourth on Steve Balbon's 28th home run of the season and a runscoring single by Lonnie Smith, but Texas went ahead for good with two runs in the lifth on a throwing error by catcher John Wathan and McDowell's RBI single.

The Rangers had not swept Kansas City in a three-game series for seven years.

White Sox 4, Blue Jays 1; In Toronto, Harold Baines and Ron Kittle each hit his 15th homer of the year to give Chicago its first victory in six games at Toronto this

Yankees 5, Angels 3: In New

gled twice and stole three bases, ground into a double play. including home, to lead Cleve-land's trouncing of the Brewers.

Lemon hit two home runs and three-run double triggered a nine-run eighth as the Tigers pounded Oakland. Winner Juan Berenguer struck out a season-high nine.

Mariners 10. Orioles 2: In Baltimore, Alvin Davis's three-run homer and Jack Perconte's five singles sparked Seattle's rout of the Orioles. In addition to the shellacking Baltimore lost catcher Rick Dempsey with a badly bruised left shoulder suffered when he blocked the plate against Jim Presley as Presley tried unsuccessfully to score on a third-inning single by

sling Monday. Red Sox 10, Twins 3: In Minneapolis, Jim Rice and Tony Armas nomered to highlight a 16-hit Boston attack that buried Minnesota.

Cardinals 5, Astros 0: In the National League, in St. Louis, John Tudor pitched his major-leagueleading seventh shutout of the year as the Cardinals ended a threegame losing streak. Tudor (16-8) struck out five, walked none and lowered his earned-run average to 2.03. "Til be honest with you," said Tudor, in his seventh year in the majors. "Twe never been through a streak like this in any season. It's all

new to me." Mets 4. Giants 3: In San Francisco, Keith Hernandez pinch-hit a two-run homer off Mark Davis to cap a three-run ninth that gave New York its victory.

Padres 5, Expos 1: In San Diego, rookie Lance McCullers retired all 10 batters he faced to pick up his fifth save in eight appearances, and Garry Templeton delivered a two-York, Don Baylor and Don Mat-run single in the second to spark tingly hit consecutive seventh-in- the Padres. McCullers relieved

ning home runs to rally the Yan- Andy Hawkins in the sixth, coming kees past California. in to pitch to Andre Dawson with Indians 11, Brewers 4: In Mil- one out, one run in and runners on wankee, Joe Carter homered, sin- first and second. He got Dawson to

Reds 3, Pirates 2: In Cincinnati, Pete Rose had two hits, including Tigers 14, A's 3: In Detroit, Chet an RBI single in a three-run eighth, conon hit two home runs and to help the Reds edge Pittsburgh. pinch hitter Barbaro Garbey's Rose has 4,186 hits, six away from breaking Ty Cobb's all-time re-cord. Mario Soto won for the first time in his last five decisions.

Phillies 4, Dodgers 1: In Los Angeles, Philadelphia completed its first four-game sweep of the Dodgers since the club left Brooklyn 28 years ago. The winners' Juan Samuel, 30-for-72 over his last 16 games, tripled, doubled, singled, scored twice and drove in a run.

Cubs 15, Braves 2: In Chicago, Keith Moreland and Chris Speier drove in four runs spiece and three bases-loaded walks in the third Donnie Scott. X-rays were nega-helped the Cubs to their blowout tive, but Dempsey was wearing a victory. (AP, UPI)



Cardinal pitcher Tudor ... It's all new to me.

Open Seeds Still on Course; French Group Excels

By John Feinstein Washington Past Service

NEW YORK -- A major tennis tournament should provide something for everyone: great players playing superbly, older ones showing their grit, younger ones making names for themselves.

The U.S. Open had everything on Sunday — except a major upset
— as the top seeds cruised along.

Center on a gorgeous, breezy Sun-The pattern continued in Mon-day's early going, when No. 2 Mar-tina Navratilova ousted No. 13 Ca-of his 33d birthday, matching Vic

terfinals was No. 5 West German over talented Thierry Tulasne.

Randolph Nips Persons For Amateur Golf Title

WEST ORANGE, New Jersey terfinal victory over Jay Sigel. His - Medalist Sam Randolph, accompanied around the course by a chiropractor because of back

title by rolling in a birdie putt at the 35th hole to go I-up and then halv-ing the 36th hole with a par.

Randolph drove into the left rough on No. 35 and then hit his

sons again was on the green in two; he had a 35-foot putt for birdie, University of Georgia team (he which he left four feet short. Ran-dolph holed his par-saving putt to defeating teammate Chip Drury, 3-claim the crown he lost to Scott and-1), evened the match at the

California golfer, who started hav- mained tied until the 35th.

Claudia Kohde-Kilsch, by down-

Australia, 5-7, 7-5, 6-2.

And top-seeded John McEnroe straight-set victories over Vitas beat Czechoslovak Tomas Smid Gerulaitis and Hans Schwaier, re(No. 16), 6-3, 7-5, 6-2, to advance to the men's quarterinals

Drama, provided by Jay

ing spasms Friday during a quar-

umph over Jack Kay, but it acted spasms, won the U.S. Amateur golf title Sunday by defeating Peter Persons, I-up in their 36-hole final.

Randolph, the 1984 runner-up, captured the 85th national amatuer to trail by one heading into the to trail by one heading into the second 18. It was obvious Randolph's lower back was giving him problems, especially when he ad-

local chiropractor, treated him on iron shot to within 18 inches of the the tee of the 23d hole and again pin. Persons was on the green in after the 27th, this time in the clubpin. Persons was on the green in after the 27th, this time in the club-two and his 12-foot birdie putt house. Gueci said the problem was

Persons, the No. I golfer on the Verplank last year, 4-and-3.

29th hole and took a 1-up lead with
lt was a gutty performance by a birdie at 31. But Randolph bird21-year-old University of Southern ied No. 32, and the match re-

dressed the ball. Dr. Rich Gueci, a

 Tulasne's French compatriots. ing No. 12 Wendy Turnbull of Yannick Noah and Henri Lecoure,

Drama, provided by Jay But the crowd at the U.S. Tennis

Berger, 18, who reached the round
center on a gorgeous, breezy Sunof 16 by beating Brian Teacher, 4-6,
ay had plenty to enjoy:

7-6 (7-4), 6-4, 7-6 (7-3). Berger, an amateur ranked No. 733 on the ATP computer, saved three set points in the second set and came from 1-5 down to win the fourth

Set.

There was also the expected:
Ivan Lendi's 6-I, 6-I, 6-3 walkover
against Horacio De La Pena and
the clockwork march of the seeded women into the fourth round. Navratilova needed 37 minutes to oust Sandra Cecchini, 6-0, 6-1, and back did not bother him that much Manuela Maleeva (No. 8), Steffi during his 4-and-3 semifinal tri- Graf (No. 11) and Lindqvist won in straight sets.

The French may be the Swedes of the late 1980s. Since Noah's emergence, the sport has boomed in France. Guy Forget pulled the upset of the tournament by beating fifth-seeded Kevin Curren in the first round and then lost to Leconte. Leconte, 22, was a quarterfi-25, has played impressively in his three matches here.

"It all started really with Yannick," said Leconte. "When he be-Yannick won the French Open, the sport became huge in France."

virtuoso. His twisting serve kept Noah-inspired Frenchman, drills the West German off-balance and the ball at every chance. But Conhis topspin ground strokes kept nors finally began teeing off on

tarina Lindqvist of Sweden, 6-4. Seixas's record 75 open singles vic- 6-2, 6-2, 6-1 winner. "I feel very 7-5; also gaining the women's quartories with a 7-5, 6-2, 6-4 triumph good about my tennis right now."

Noah made Gerulaitis, a bare shadow of what he once was, look silly during a 6-3, 6-4, 6-3 romp. All Noah's quickness was there, the spectacular shots, the dazzling lunge volleys. "I think I am ready for tough matches here," Noah said. This can be a very good tournament for me."

It already has been a dream tournament for Noah's next opponent, Berger, who has a history of inju-ries. Because of shoulder problems, he serves without drawing his racquet back — he simply throws the ball up and reaches up with his racquet to hit it.

Teacher, 30, got to the third round by upsetting 15th-seeded Scott Davis and undoubtedly figured on a free ride. But Berger hung tough and also got some luck. Teacher, who has been ranked No. 12 in the world, won the first set and led, 6-5, with Berger serving at 0-40. On the first set point, Berger hit an overhead that was headed out. But Teacher, standing on the baseline, couldn't get his racket out of the way. The ball struck the frame and Berger still

That seemed to unnerve Teacher. nalist at the French Open and at Berger won the next four points to Wimbledon, Noah, the old man at save the game and won the tie breaker and the third set with ease. In the fourth set, Teacher regrouped, taking a 5-1 lead. But again Berger came back, winning gan doing well, more and more five straight games. Teacher finally young people began playing the held serve to force another tie game. When we made the Davis breaker, but again Berger pre-Cup final in 1982, that was very vailed, ending the match with a important. The next year, when good low return that Teacher net-

Connors put on a vintage perfor-Against Schwaier, Leconte was a mance. Tulasne, another young scorching the lines. "I am hitting Tulasne's serve. He broke to win the ball very consistently," said the the first set with a hard backhand



Henri Leconte ... A 6-2, 6-2, 6-1 virtuoso.

pass down the line on set point and broke early in the second set. In the third, with Tulasne serving

at 4-5, Connors rolled him right off the court with a dazzling backhand, a lovely drop shot, a low return and -what else? - a backhand return that Tulasue couldn't handle.

NATIONAL LEAGUE

SCOREBOARD

Tennis

U.S. Open Results MEN'S SINGLES

5.74 (7-4), 6-4, 7-4 (7-3).

Jimmy Conners (4), U.S., def. Thierry Tulosne, France, 7-5, 6-2, 6-4. icane, France, 7-5, 6-2, 6-4.
Ivan Lendi (2), Caechoslovakia, def. Haro-cia De La Peac, Arsentino, 6-1, 6-1, 6-3.
Helra Gunthareti, Switzariand, def. Mortin, Jaithe, Arsentino, 6-7, 5-7, 3-4, 7-4, (6-6), 6-4, 6-1.
Joime Yappa, Peru, def. David Pafe, U.S. 6-2, 4-3, 24, 19-7.

John Yzogo, Perve 2 63, 7-6 (9-7). Fourth Round John McEntre (1), U.S. del, Tamas Smid Actoslovakia, 6-3, 7-5, 6-2

Zino Garrison (4), U.S., def. Belinda Cord-

Fourth Rayad

Morting Newrottlova (2), U.S., def. Caterina
Lindavist (13), Sweden, 4-4, 7-5.
Cloudie, Kohde-Klisen, (5), West Germany,
def. Wendy Turnbull (12), Australia, 5-7, 7-6, 6-

Transition

BASEBALL Assisting Larger
BALTIMORE—Recoiled Bill Sw pitcher, from Rochester of the Inter

parties from Rochester of the International League, Purchased the contracts of Lann Sokalo, Kelty Partis and Tom O'Malley! Infelders, Strad feavers, siftcher, and Lee Hernandez, outfleider, from Rochester.

CALIFONIA—Activated Dary! Sceniers, outfleider, Called up D.W. Smith, pitcher! Rufino Lingres, and Devon White, suffleiders, and Darrell Allier; infelder, from Edmanton of the Pacific Coast League.

OAKLAND—Recolled Curt Young, Bill Krusser, Jeft Kajer and Tim Conray, pitchers; Charlie O'Brien, catcher; Steve Kiefer, Infelder, and Joeb Consecs, outfleider, from Tacama, at Pacific Coast League.

SEATTLE—Recalied Darny Tarlabuli, storighes, from Category of the Pucific Coast League.

TEXAS-Activated Larry Parrish, aut-

eider. TORONTO—Recalled John Ceruiti, pitcher; Kelly Gruber, third baseman, and Rick Leach and Ron Shepherd, outlielders, from Syrocuse of the International League. Re-

Hational Leasure
HICAGO CUBS—Recalled Dave Beard,
ther, from lowe of the American Associa-

NEW YORK—Activated Mookie Wilson-pitletder: Ran Gordenhire, shortatop, and Bruce Berenyi, pitcher. 5T. LOUIS—Recalled Rondy Hunt, astabar. ma City of the American Assect-SAN FRANCISCO—Recoiled Mott Hollass catcher, from Streveport of the Texas

FOOTBALL

Notinged Postfood Langue

LA RAIDERS—Troded Ted Worts, delensive back, to the M.Y. Giorns for an endisclosed direct choice.

MIAMAL.

MIAAL-Signed Jim Jenson, quarterback. N.Y. GIANTS-Ploced Zake Mo nd, on injured reserve.
PITTSBURGH—Truded Jim Smith, wide receiver, to the LA Rok closed druff choice.

Soccer WORLD CUP QUALIFYING

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Football CFL Standings 8 246 124 8 222 138 9 222 187 Brit Cimb Winnipes Saskotchen

Mits: Bosos, Boston, 187; Mottingly, New York, 168; Broslav, Sectite, 156; Witsen, Komsos City, 154; Brett, Kansos City, 152; Cooper, Milwoukee, 153.

Deptites: Micritingly, New York, 39; Buckner, Boston, 36; Boges, Beston, 25; Cooper, Milwoukee, 33; Wolfer, Chicage, 32.

Triples: Wilson, Konses City, 19; Butler, Cleveland, 12; Puckert, Milmanada, 12; Barried, Taranto, 8; Broslev, Settile, 8; Fernonder, Taranto, 8; Broslev, Settile, 8; Fernonder, Taranto, 8; Broslev, Settile, 8; Home Russ: Fist, Chicage, 32; Evand, Detroit, 29; Bolboni, Konsos City, 32; Thomas, Sectite, 28; Bell, Taranto, New York, 59; Pettie, California, 2; Wilson, Kansos City, 40;

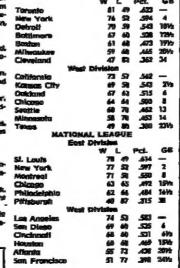
Buller, Cleveland, 37: Smith, Konsas City, 32.

PITCHING
West-Lost/Winning Pcf./ERA: Guidry, New
York, 14-5, 762, 289; Soberhapen, Korsos Chy,
14-5, 762, 281; Romanick, Colifornio, 13-4, 84,
3/2; Birisos, Cokland, 18-3, 467, 256; Cowley,
New York, 18-5, 467, 401; Hisparia, Alilwouham 13-4, 47, 474.

kee, 12-4, 467, 434. Stribeauts: Blyleven, Minnesole, 146; Ban-nister, Chicago, 154; Morris, Detroit, 154; With nister, Chicogo, 154; Morris, Defroit, 154; Wff. Collifornia, 147; Burns, Chicogo, 145. Seves: Quisenberry, Kansos City, 30; Her-nondez, Defroit, 21; Moors, Collifornia, 24; Howell, Ockland, 27; Righetti, New York, 21. NATIONAL LEAGUE

G AB R H Ptd. 118 448 90 172 348 125 472 75 152 322

Major League Standings AMERICAN LEAGUE with the Pet. GB



Golf

Top finishers and combine in the Europee Orea, which entied Sunday in Suminodal England (par-76):

Explored (per-70):
8. Lorner, W. Ger. 348,050, 44-72-44-67-2489
John O'Leary, Ireland \$30,000, 64-67-48-272
Gerdon Brund, Britt, \$15,000, 69-67-46-77-273
Des Sanyth, Ireland \$15,000, 69-67-68-271
Houserd Clark, British \$15,000, 64-74-88-273 ion Woosnorn, Britain \$18,000,71-71-67-45ian Woosnom, Britain Status, 71-12-2-2-3 7. Natasirra, Japan S.400, 50-11-48-72-27 Jul, Contarnes S.400, Spoin, 68-71-48-72-27 Ber. Gallocher, Brit. S.400, 48-68-68-71-77 Seve Ballesteros, Spain S.400, 70-68-49-68-27

Top Stolchers and numbers in the B.C. 096

which ended Sonday at the sar-71, 4,765 YM. Its Joie Gelf Club in Endicate, N.Y.: Ha Join Gell Club in End Jony Sindelon, 354,000 Alba Raid, 532,400 Bill Glusson, 221,400 Bruce Liebte, 513,200 Dayld Lundstrn, 513,200 Pol Lindser, 510,200 Ken Groen, 53,475 Jay Deisins, 79,475 Abo: O'Grady, 58,400 Andy Mosee, 53,400 Lande Nielson, 55,957 Gene Sopers, 53,957 44-71-47-48-79-48-49-70--277 70-48-49-71--278 70-70-49-70--279 70-70-40-70-277 72-27-72-277 72-70-41-60-280 61-72-70-71-280 72-40-70-72-81 72-40-70-72-81 72-60-71-40-301 73-60-71-40-301 Gene Sovers, \$5,957 Jeff Sonders, \$5,957

Wayne Levi. \$5,957 Dave Elchelbaryr, \$5,957

Mark Hayes, \$5,957

Baseball

Sunday's Major League Line Scores Wathen: Mosen: Henry 18) and Slausi Mager, 4-12. L.—Jeckson, 12-9. 5v—Hen HR—Kenses City, Belboni (28).

Guerrero LA. 119 40 87 132 314
Raines Mon. 122 477 6 148 313
Crux Hm. 115 449 28 126 306
Mereland Chi. 127 445 54 140 301
Oester Chi. 118 408 44 122 301
Sondbert Chi. 118 408 44 122 301
Sondbert Chi. 128 409 86 147 301
Murphy All 128 479 97 145 301
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Montreul. 10; Glodden, San Francisco, 7.
Hemse Rust; Murchy, Allanto, 34; Goerraro, Lee Angeles, 37; Horner, Attanto, 23;
Parker, Clocinnani, 23; Schmidt, Philadelphio, 23.
Stoles Besse: Coleman, St. Louis, 88;
Ratnes. Montreal, 51; Lopes, Chicoso, 44;
McGee, St. Louis, 42; Samuel, Philadelphia, 45.

McGee, St. Louis, 42; Samuel, Philadelphia, 45. 23; ron (8): Cowley, Shirley (4), Fisher (8) and del-housey, W—Shirley, 4-L—Holland, 0-1, 3--Fisher (18). HRS—New York, Mattingly 2 (25). Boylor (26).
(25). Boylor (26).
(26). Seylor (26).
(27). Seylor (26).
(27). Seylor (27).
(27). Seylor

FITCHING

Wee-Lest/Wisship Pct/ERA: France Circlinati, 11-1, 517, 1, 53; Gooden, New York, 20-4, 233, 183; Hershiser, Los Angeles, 13-3, 243; Sentite, Montreal, 15-4, 787, 2, 2/6; Sentite, Montreal, 15-7; Krukow, 5an France, 140, Serves: Reardon, Montreal, 33; Smith, Chicago, 23; Gossage, 5an Diego, 21; Smith, Chicago, 23; Gossage, 5an Diego, 21; Smith, Chicago, 23; Sutter, Attanta, 20.

or. 3-7. HRs

Lynch, Sisk (7), Oresce (7) and Reynolds LePoint, Garretts (8), M.Davis (9) and Bren ly. W.—Sisk, 3-S. L.—M.Davis, 4-8, Sv.—Oresc

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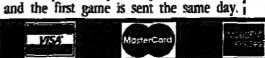
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new-wave sports movies: Beverly Hills Cricket." Eddie Murphy as a Jamaican police officer transferred to Beverly Hills as part of a good-will exchange. He teaches the

new plots to full this mass-audience market, blending sports, sex and music. A few suggestions for

New York Times Service NEW YORK - Sports movies used to be simple in the old meat-and-potato days, with Gary Cooper saying "yup" and "nope" as Lou Gehrig Flizabeth Taylor jumping up and down at the finish line in "National Velvet" and that marvel-

By George Vecsey

ous character actor asking Pat O'Brien to "Win one for the Gipper." Now we have basketball movies, bockey movies, running movies, tennis movies, everybody learning the true meaning of life from sports. Maybe it was a bad dream, or maybe it really happened, but I vaguely recall Pelé winning World War II with an acrobatic bicycle kick in a war-camp soccer game. The latest sport to be portrayed on the screen is rowing, in a movie called "Oxford Blues," viewed

the other night on television. The hero is a cheeky American, if one may be redundant, who learns loyalty for the first time as a member of an Oxford rowing dab while also experiencing crusty British high society, if one may again be redundant. The movie has so many touches of "Chariots of Fire" that one expects Ben Cross to come racing across the bridge during one of the rowing heats, but it also has the contemporary look and sound of

an MTV video - trim young bodies in abbreviated costumes, accompanied by a pulsing rock beat. Because rowing is one of the few coedneational sports, "Oxford Blues" has a healthy young female coxswain training along with the men. And when the Yank is summoned to the headmaster's office to be dismissed from Oxford, he defiantly dresses in a leather jacket, jeans and gandy shirt last seen on Simon LeBon of Duran Duran. It is clear that the movies will continue to need

Lights, Camera — Kickoff! On the job, he dresses like a Rastafarian to infil-trate a biker gang from the Topanga Canyon that has been tearing up the parking lot at Spago's. The cricket squad, sponsored by a wealthy rock singer, played by Tina Turner, is invited to a police transferent in London but the loan squad and tournament in London, but the team cannot com-

pete unless Murphy conforms to a dress code. The movie turns on whether he will cut his dreadlocks. · Lost in Love." Kris Kristofferson, Ricky Skaggs, Johnny Cash and Charlie Pride are coal miners who bet their savings on their buddy, Willie Nelson, in the Harlan County Horseshoe Championships. But he falls in love with a rival, Emmy Lou Harris, from another mine. In an O. Henry ending, they both try to tank the match to each

other, while harmonizing on Willie's title song.

Worth of the Border." Too many movie spoofs have focused on beer and hockey as the staples of Canadian life, but this movie portrays another side: lawn bowling in Victoria, British Columbia, with an all-Canadian cast. Donald Sutherland plays an unscrupulous lawn-bowling entrepreneur who wants to lure Canadian talent to a new league he is building in California. But Len Cariou is a Canadian industrialist who assembles a home-grown coed team that includes Neil Young, Leonard Cohen, the McGarrigle Sisters, Dan Aykroyd, Colleen Dewhurst and Anne Murray. In a sub-plot, Joni Mitchell plays a bowler who falls in love with an impoverished lawn-bowling reporter,

played by Wayne Gretzky. • "From Here to Third Place." This is a new version of the James Jones classic book, with Reggie Jackson portraying Robert E. Lee Prewitt, a temperamental slugger who refuses to bunt with the tying run on third base. Ron Guidry plays the earnest Sergeant Warden who just wants to do his job and retain his secluded locker in the corner of the barracks. Billy Martin plays Maggio, a tormented, misunderstood manager, who is often tossed into the brig on unfair charges. The fourth main male character, just as in the movie, is Sgt. as part of a good-will exchange. The traiters the California officers, portrayed by the Los Angeles California officers, portrayed by the Los Angeles Lakers, how to play cricket, with Rob Marley's Lakers, how to play cricket, with Rob Marley's and punishments until they all wish he would in "Trenchtown Rock" playing in the background. Fatso Judson, who terrorizes his unit with threats and punishments until they all wish he would just

Major League Leaders AMERICAN LEAGUE G AB R H Pct. Bogs Bos. 127 517 86 187 342 Brett R.C. 121 430 47 153 256 Henderson M.Y. 110 406 100 143 233 Mutticuty N.Y. 126 513 81 168 227 Bochte Ook. 111 306 39 103 312 Locy Bot. 95 404 41 125 309 Butter Cle. 122 480 82 146 308 Cooper Mil. 122 496 49 153 308 Gedman Bos. 116 308 54 118 204 Botane Chl. 125 904 47 152 302 Brastey Soc. 127 517 75 156 302 Russc Henderson, New York, 108; Ripkan, Boittmork, 92; Murray, Boittmore, 91; Whiloker, Dervolt, 82; Bert, Kornsos Chy, St; WirTield, New York, 87.

Ripening Wine Market

By Maggie Jackson

T OKYO — In 1983, Herve L Gueymard gave up his career as an architect to take over a family business, a 20-acre (8-hectare) vineyard that produces about 7,000 cases of select Japanese wine a

Japan might seem an unlikely place for a Frenchman to cultivate grapes, but Gueymard shares the conviction of producers worldwide that the wine market in Japan will ripen in the next decade.

"It will be one of the biggest markets in the world" — behind France, the United States and Britain — "within 10 years, maybe before that," Gueymard, 39, predicted. Things are changing and we can feel it

Growing Japanese interest in the beverage, however, has raised tensions in the market, uncorking often-bitter trade problems.

Lacking land, climate and a tradition of wine, Japan's wine producers have cultivated their market using foreign flair, a chauvinistic preference for the domestic prodact, and cheap foreign wine blended with locally grown grapes.

Foreign vendors, sensing a coming market boom, voice complaints that are familiar to would-be importers of many other types of products - that the Japanese govrnment has unnecessarily protected Japan's winemakers with a web of tariffs and duties, and a dearth of labeling regulations.

Jacques Torregrossa, agriculture attaché at the French Embassy, said. "Imported wines have roughly a 23-percent share of the market. but pay 57 percent of the taxes and duties on all wines."

wines cannot compete at the moment. The local market is so well-

The import market recently suffered another, unexpected blow the discovery in Japan of 35 bottles of Austrian and West German wine tainted with the potentially toxic chemical diethylene glycol.

No deaths or injuries have been reported in Japan or any of 10 other countries where the tainted wine has been found, but the effect has been nothing short of devastating, according to some sources fa-miliar with the market.

At least two department stores in Tokyo halted sales of all Austrian

ANNOUNCEMENTS

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American importer, asking not to be named, said he learned that one import firm that did not even han-

dle German or Austrian wines had seen sales plummet from 3,000 cases a week to fewer than 100. Once regarded solely as an herbal medicine in Japan, wine still en-joys only a single-digit share of the Japanese alcohol market, although

its growth is double-digit. In the first quarter of 1985, beer held 60 percent of alcohol sales, whiskey 6.3 percent and wine just over 1 percent, according to the trading house Jardine, Matheson

Yet, an American Embassy report said, "Japanese per capita wine consumption doubled during the past 10 years, reaching 0.8 liters in 1983." In Tokyo, consumption reached 1.6 liters a person.

With a drop in whiskey sales of 8 million cases in 1984, an increase in women drinkers, Western meals, travel abroad and a global trend toward low-alcohol liquor, market watchers say wine will continue to

Willie Purcell, a Jardine representative, said, "Everything is in its favor." But at the same time he complained that importers would not easily be able to share in the Japan's climate is so humid and

land so scarce that the few wine grapes produced are 500 percent to 900 percent more costly and 8 per-cent lower in alcohol than U.S. or European Community varieties, according to the French Embassy. Only 20 percent of wine con-

sumed in Japan is purely domestic, uties on all wines."

Gueymard said, "Imported Japanese grapes to be labeled rines cannot compete at the mo"Product of Japan."

In addition to a lack of laws egulating wine labels by origin and variety, importers say duties and taxes are 40 percent higher than those paid by domestic producers. Japanese officials defend the system as necessary to protect domestic producers.

"It is very difficult for us to reduce our tariffs," said Yoshiro Okamoto, deputy director of plan-ning for the Finance Ministry's Custom and Tariffs Bureau, "We intend to protect first these small, weak winemakers."

Art Buchwald is on vacation.

Murderess Role Creates an Instant Star

By Joe Brown Washington Past Service
7 ASHINGTON — Miranda

WASHINGTON - SALE overawed at the idea of becoming an instant star. She seems a bit peeved with the process and all those people who don't exactly know who she is but want to be near her anyway just in case she becomes somebody.

The 27-year-old actress from Lancasbire, England, was plucked from the provinces for the lead role in the small, film noir-ish "Dance With a Stranger." This invitation whirled a slightly bewildered Richardson into the British press and such trendy American magazines as Vanity Fair, Interview and De-

"The way I've been explaining it to people, if I had known it was a leading role I probably would have run a mile," she said. "I thought I might be just one of the team. I really didn't know what I was getting into."

Richardson plays Ruth Ellis, a self-dramatizing, bottle-blond '50s nightclub hostess in London's demimonde: the last woman to be hanged in Britain. "Dance With a Stranger" is a somber, moody evocation of the sensational 1954 murder case stemming from Ellis's mutually destructive sexual obsession with an upper-middle-class racing driver, David Blakely (played by Rupert Everett)

Richardson plays Ellis as a taut, tough, tight-lipped tart. On the screen, with her platinum hair, eyebrows penciled into se-vere angles, and Jungle Red lips and nails, she looks more than a little like a hard-bitten Marilyn Monroe, a period-perfect '50s recreation. It is therefore a surprise to meet the actress in the '80s fine porcelain skin, wide, clear gray-blue eyes and delicate features, short and mussy sandy blond hair.

Trained at the Bristol Old Vic. Richardson was working in the north of England in a repertory production of "The Life of Einstein" when she got an excited call from her agent about a script that "could be written for you." "He had misremembered

something about my background, you see - not that I'd shot any-

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Miranda Richardson: "What I was keeping in."

body," Richardson said, with a cautioning laugh. "He thought I had come from a similar kind of background, and had bettered myself that way. And that's not

Hugging a pillow up under her chin, Richardson said, "I think it was probably what I was keeping in rather than what I was giving out that got me the part, because the '50s were a time of repression, with no means for outlet. Ruth's outlets seemed to be sex and dancing, any way to keep herself up high all the time. During the audition I was very tense, felt I was being pinned to the wall. But must have seemed suitably moody and obnoxious, because they kept on asking me back."

And so, with a time-warp make-over and some period study, the unknown actress Miranda Richardson became the notorious murderer Ruth Ellis, Or so the British press would have

They're trying to say that -

that the part took me over. Of course, I'm not a Method actress -if I was, Pd have had a nervous breakdown, killed someone and

have large red marks around my

neck, now wouldn't I?"

Richardson knew little about the Ellis case when she was growing up. "I'd heard about her, and I suppose I thought, 'Oh yes, right, neurotic murderess.' Which is probably what a lot people thought. Now I think, 'Oh, human being.' In some ways, Richardson

said, Ellis was very simple. But through Richardson's involvement with the character as the screenwriter, Shelagh Delaney, saw her, Ellis became "a complex human being like any of us." Richardson said American au-

diences might "feel frustrated by the film" because "I don't think they know about Ruth's story." But, she added, Mike Newell, the director, "decided to make the film about obsession, which is

identify with, rather than a particular period in someone else's history. And as a byproduct, they may have some kind of belief confirmed about capital punishment. I mean, I didn't go into the film for a political reason. But afterwards I came out of the film much more solid in my convictions that capital punishment is not the answer to all our prob-

While researching the part, Richardson read up on the trial. watched '50s films and met Ellis's SISTET.

There are several steamy scenes between Richardson and Everett, who is something of a heartthrob in Britain. Working with him was "ah; interesting." Richardson said, choosing her words carefully. "We didn't sort of work with each other, it felt like we were working separately within it. I don't think there was a hostility towards each other. which I'm sure people would like to hear. I think he was hostile to certain things having to do with the project, and that just generated an atmosphere. But I think the tension shows up in the film and I think it's probably right, you see, because I don't think those two people had any sort of communi-Richardson said that she was

"hypercritical" of her work and not entirely happy with the way the film turned out. But what about the critics, the audiences, the glossy magazines? "O.K." she admitted. "Not everybody can be wrong."

Richardson, who just finished

a historical comedy series for BBC-TV called The Black Adder," in which she plays Queen Elizabeth I, is getting plenty of scripts now. But the scripts she's setting — she pursed her lips makes a sour face - are "mostly pornography. Movies with lots of naughty bits. Incest, whatever is the trendy thing at the moment."

She seemed to catch herself playing the world-weary actress, and brightened.

"I want to carry on doing good work," she said, impressively un-impressed with it all. "I'm not particularly looking for the man-sion and the swimming pool. The ing pool. The only luxury I would appreciate is someone to do my tax for me."

Soviet Idol in Hollywood A Soviet matinee idol who as a took the French wine because they probably thought French is always. boy spent his allowance on Ameribetter and more expensive. But can adventure films has flown to they were wrong," said Joseph De-Hollywood after being virtually shut out of work in the Soviet cine-Lissio, cellarmaster at the River Case in Brooklyn. He said the 137 ma. Oleg Vidov, who says he is in cases of imported wine stolen were worth \$30,000 wholesale. The his late 30s, is described by a California film scholar as "the Robert thieves did not touch about Redford of the Soviet cinema." He \$100,000 worth of California wines was one of his country's top boxand a case of 1961 Chateau Lafite office draws through the 1970s but defected to Austria in May. In

worth \$550 a bottle.

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PEOPLE

1967, Vidov's Viking epic "The The Pittsburgh Symphony Or-chestra, under its new music con-Red Mantle" won acclaim at the Cannes film festival. The blond, blue-eyed actor's work is little soltant, Loris Maszel, triumphed known in the United States, but his in its debut at the Salzburg Festival friend and sponsor, John Freder-ick, said a four-hour television but the conductor was still bitter about his departure from the Vienna State Opera two years into a four-year contract. "If I had been in the States," he said, "I wouldn't have dreamed of walking out, he mini-series starring Vidov, "Behind the Sunrise," would be broadcast in the United States. Vidov's troubles started with his directing of a piccause of my principles and because I felt I was on the right ground. But ture that criticized the Soviet transportation system; he also divorced his wife, a close family friend of as a foreign guest, I cannot hope to change a system of government, nor its misguided policies." Leonid Brezhner, then the Soviet

J.P. Getty II has donated £1.5 million (\$2.1 million) to help pay The Fort Worth Art Museum has acquired 10 paintings by Robert Motherwell, including a major for a new spectators' stand at Lord's, the 200-year-old ground of 7-by-10-foot (2-by-3-meter) 1981 painting called "Stephen's Iron Crown," purchased with fundation, said the Marylebone Cricket Club in London. The donation by the reclusive oil heir, who lives in London, is expected to meet more than a third of the cost of the stand. the museum's director, E.A. Carmean Jr. Nine smaller paintings were acquired as a joint museum Several thousand people turned out in a rainstorm in Abidian, Ivopurchase and gift of the artist. . .

ry Coast, to hear top African artists Prince Felipe of Asturias, 18, heir to the Spanish throne, entered the sing and dance to raise money for drought relief. The highlight of the show, as well as an indoor concert national military academy Monday for a three-year course. His father, King Juan Carlos I, studied in the academy 30 years ago, though the royal family was officially in calle in Portugal during Franco's regime. the previous night, was the performance of the Zairois superstar France Lusunbo Makiadi and his T.P.O.K. Jazz Band, who flew in on a plane provided by President Mobutu Sese Seko of Zairc ... Tickets for the hottest con-

"Yonadab," the new play by Pecert in the Midwest -about 75,000 ter Shaffer, will premiere Dec. 4 al of them — are sold out: The 12-hour event Sept. 22 at the Universi-London's National Theatre. The play will reunite Shaffer with directy of Illinois, to raise money for tor Peter Hall and designer John Bury, the due that guided Shaffer's farm relief, will feature acts including Willie Nelson, Bob Dylan, Billy Joel, The Beach Boys, Joui Mitch-ell and Daryl Hall and John Oates. "Amadeus" to awards and acclaim in London in 1979 and on Broadway in 1980. Set in Jerusalem in 1000 B.C., Yonadab recounts the rape of Tamar, King David's only After breaking into a New York restaurant's well-stocked wine celdaughter, by her brother Amnon. lar, thieves opted for an inexpen-The cast includes Alan Bafes, sive French muscadet. "I guess they Leigh Lawson and Wendy Morgan

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